

U.S. Customs and Border Protection (CBP)

Proceso para la Importación de Mercancías en los Estados Unidos

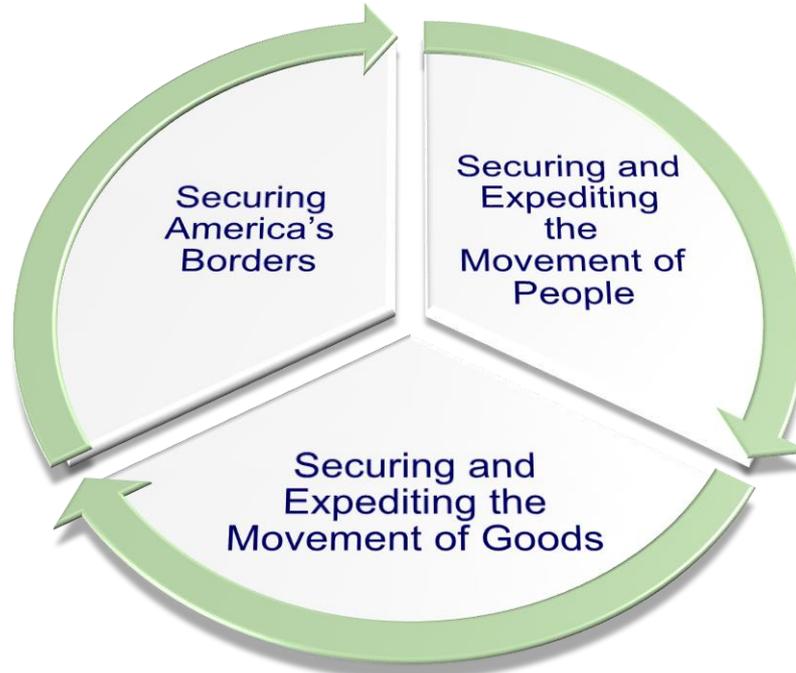
Enero 2014

Lima, Perú



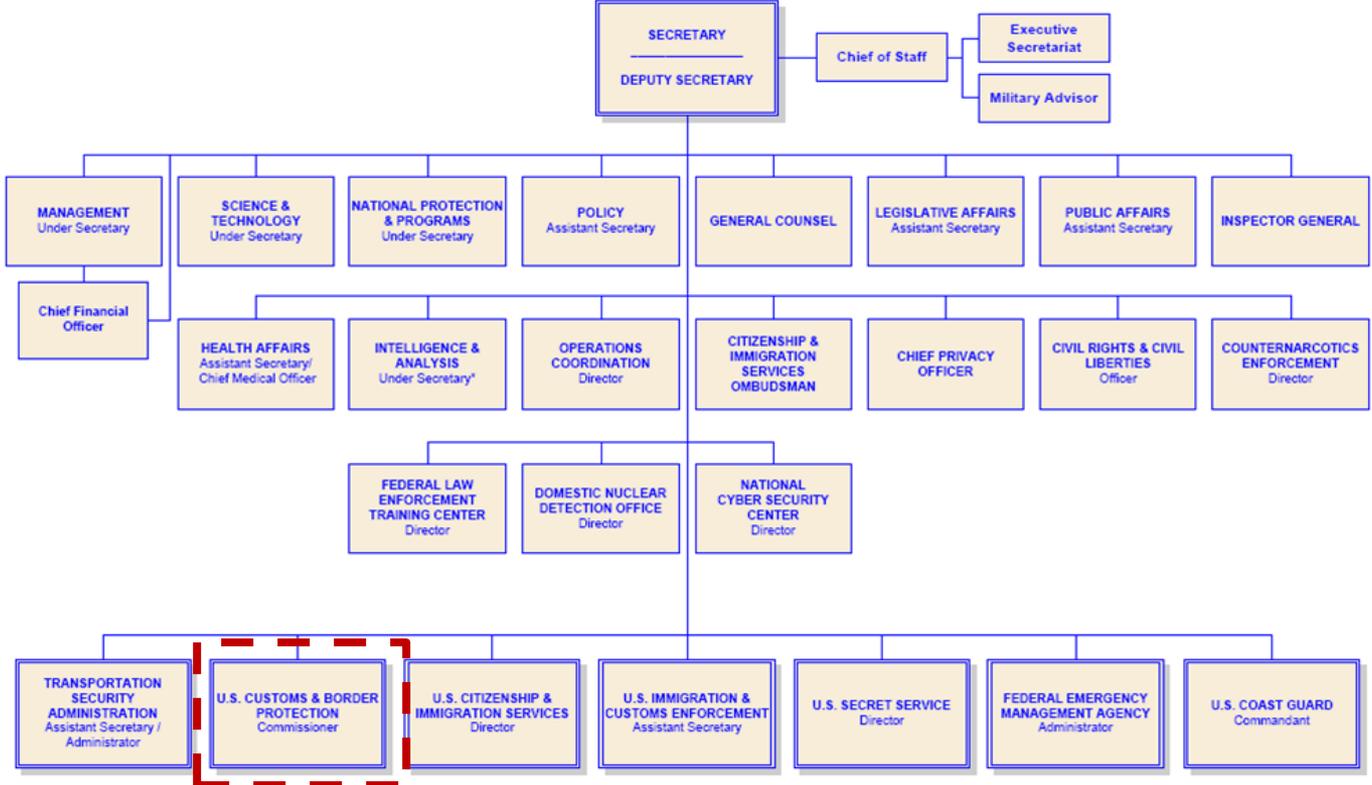
**U.S. Customs and
Border Protection**

Tres partes Misión



U.S. Customs and
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DEPARTMENT OF HOMELAND SECURITY



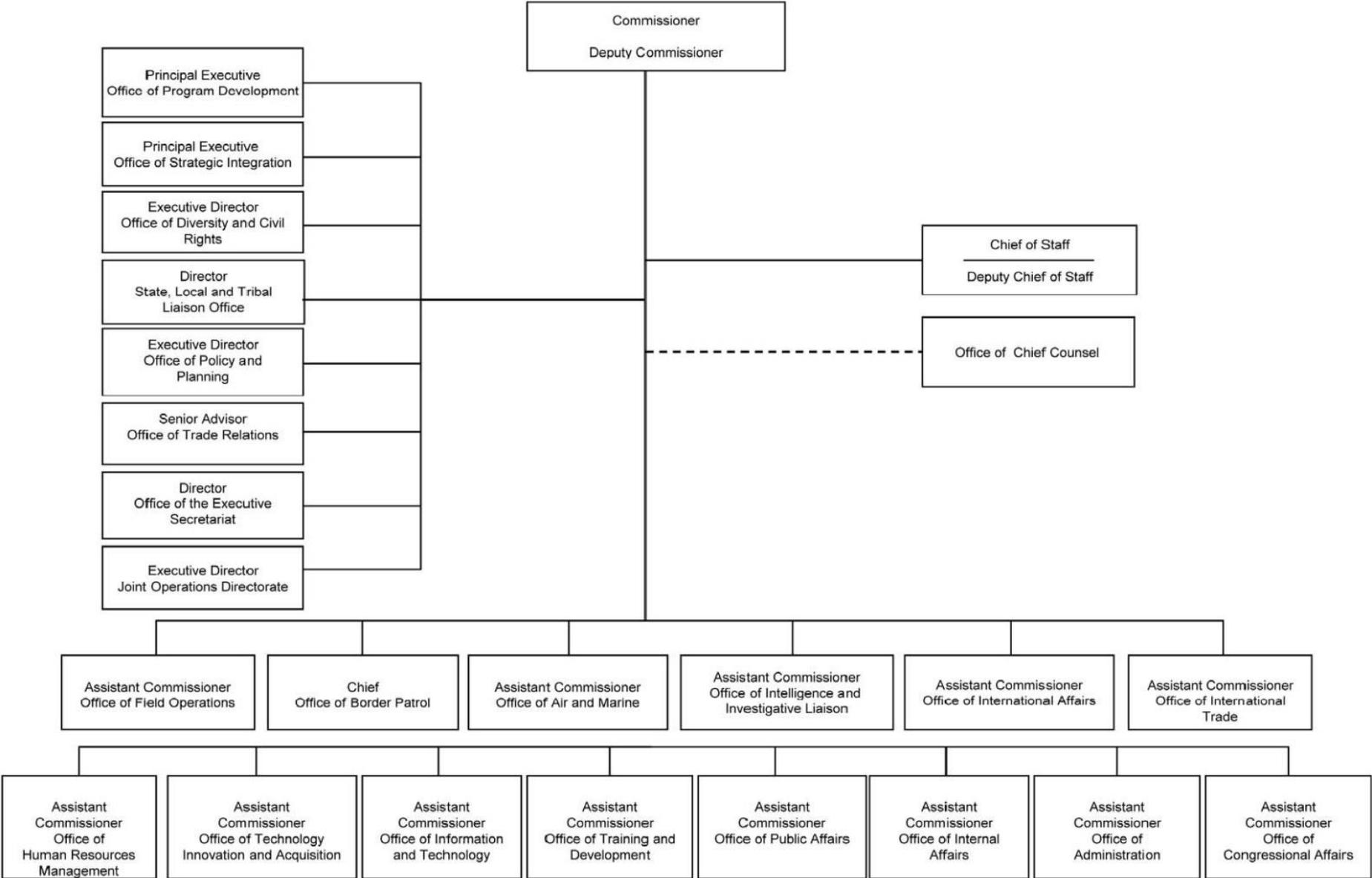
* Under Secretary for Intelligence & Analysis title created by Public Law 110-53, Aug. 3rd, 2007

Approved 3/20/2008

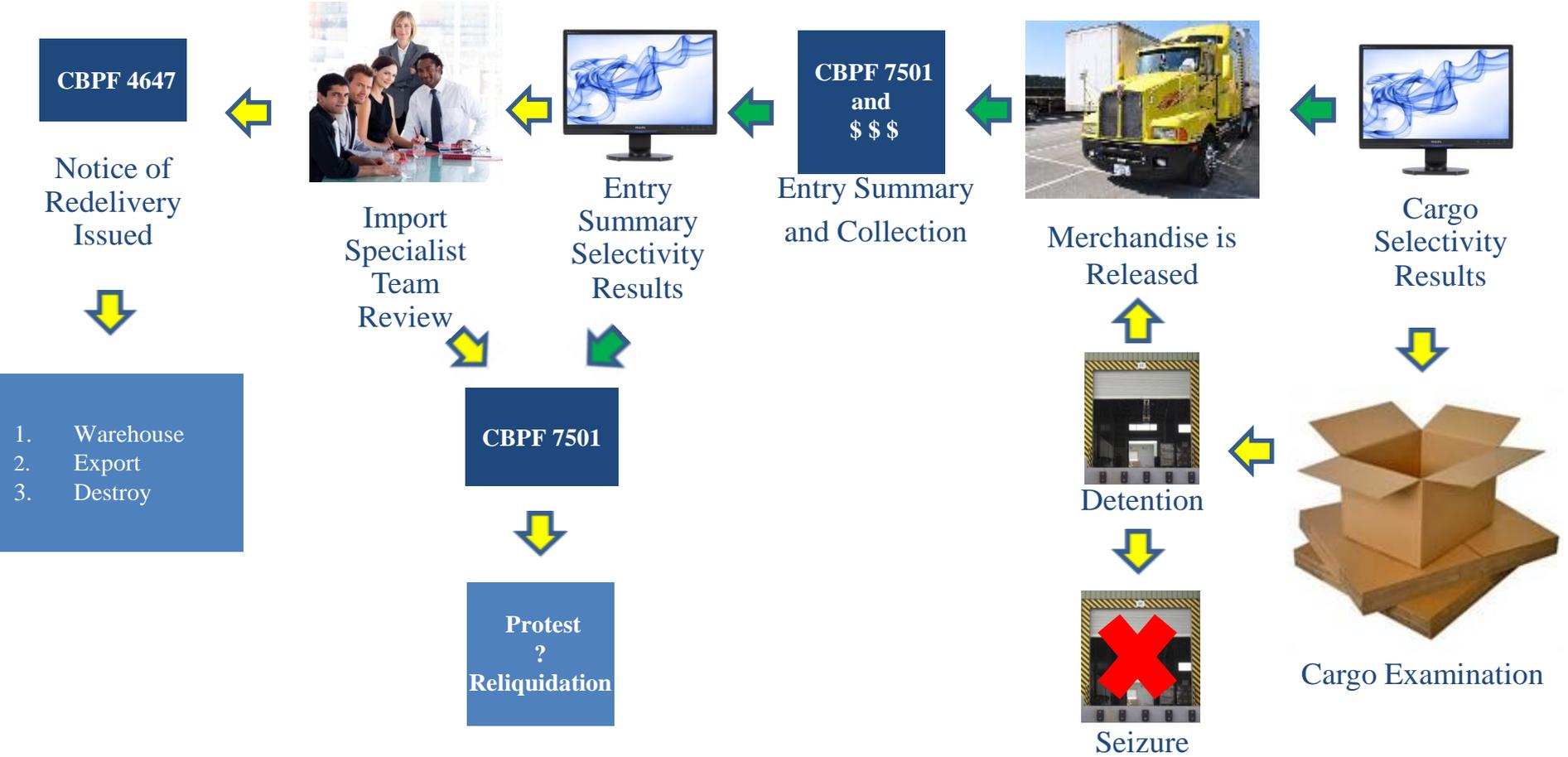
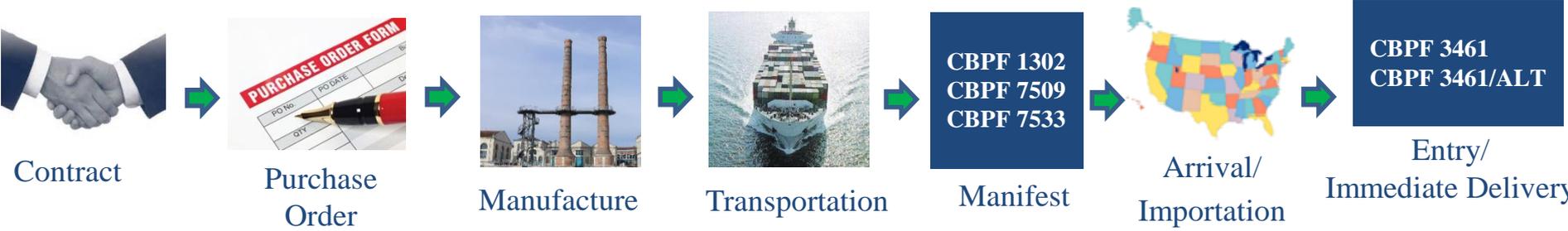


U.S. Customs and Border Protection

CBP ORGANIZATION



Proceso para la importación de mercancías en los Estados Unidos



Análisis de Riesgo Pre-Entry

Aplicación de las asociaciones y la segmentación de riesgos

- Container Security Initiative (CSI)
- Customs Trade Partnership Against Terrorism (CTPAT)(AEO)
- 10+2 Data Elements
- Bonds



U.S. Customs and
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Proceso de entrada - Paso uno

Cronograma para movimiento de carga y Verificaciones

- Entry of Cargo
 - CBP Form 3460
 - Cargo Examination (if targeted)
 - Cargo Release



U.S. Customs and
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Proceso de entrada - Paso dos

Cronograma para movimiento de carga y Verificaciones

- Entry Summary
 - Form 7501
 - Filed at time of Entry OR within 10 days of Entry
 - Collection of duties and fees



U.S. Customs and
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Documentación requerida para la entrada

19 CFR 142.3 (Entry Documentation) and 19 CFR 141.11 (Right to Make Entry)



The screenshot shows the website for the Code of Federal Regulations (CFR) Annual Edition. The navigation menu includes links for Home, Customers, Vendors, and Libraries. The main content area displays the 'CODE OF FEDERAL REGULATIONS (ANNUAL EDITION)' and a list of sections under 'Part 142 - ENTRY PROCESS'. A red arrow points to 'Section 142.3 - Entry documentation required.'

Documentación requerida para la entrada (19 CFR 142.3):

- CBP Form 7501 Entry Summary
- Derecho a Tomar entrada - conocimiento de embarque negociable (19 CFR 141.11)
- Factura
- Contenido del paquete
- Documentación que se requiera por otras agencias estadounidenses



U.S. Customs and
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CBP Form 7501, Entry Summary

Form Approved OMB No. 1651-0022
EXP. 03-31-2012

DEPARTMENT OF HOMELAND SECURITY
U.S. Customs and Border Protection

ENTRY SUMMARY

8. Importing Carrier		9. Mode of Transport		10. Country of Origin		11. Import Date	
12. B/L or AWB No.		13. Manufacturer ID		14. Exporting Country		15. Export Date	
16. I.T. No.		17. I.T. Date		18. Missing Docs		19. Foreign Port of Lading	
20. U.S. Port of Unlading		21. Location of Goods/G.O. No.		22. Consignee No.		23. Importer No.	
24. Reference No.		25. Ultimate Consignee Name and Address		26. Importer of Record Name and Address			
City		State		Zip			
27.		28. Description of Merchandise					
Line No.		29. A. HTSUS No. B. ADA/CVD No.		30. A. Grossweight B. Manifest Qty.		Net (HTS)	

DEPARTMENT OF HOMELAND SECURITY
U.S. Customs and Border Protection

CBP FORM 7501 INSTRUCTIONS (Updated June 8, 2012)

BLOCK 1) ENTRY NUMBER

Record the 11 digit alphanumeric code. The entry number is comprised of the three digit filer code, followed by the seven digit entry number, and completed with the one digit check digit.

Entry Filer Code represents the three-character alphanumeric filer code assigned to the



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Requisitos de factura

19 CFR 141.86

- Puerto de entrada
- Nombre del Importador
- Descripción detallada de la mercancía
- Cantidades
- Precio de compra en dólares americanos
- País de Origen



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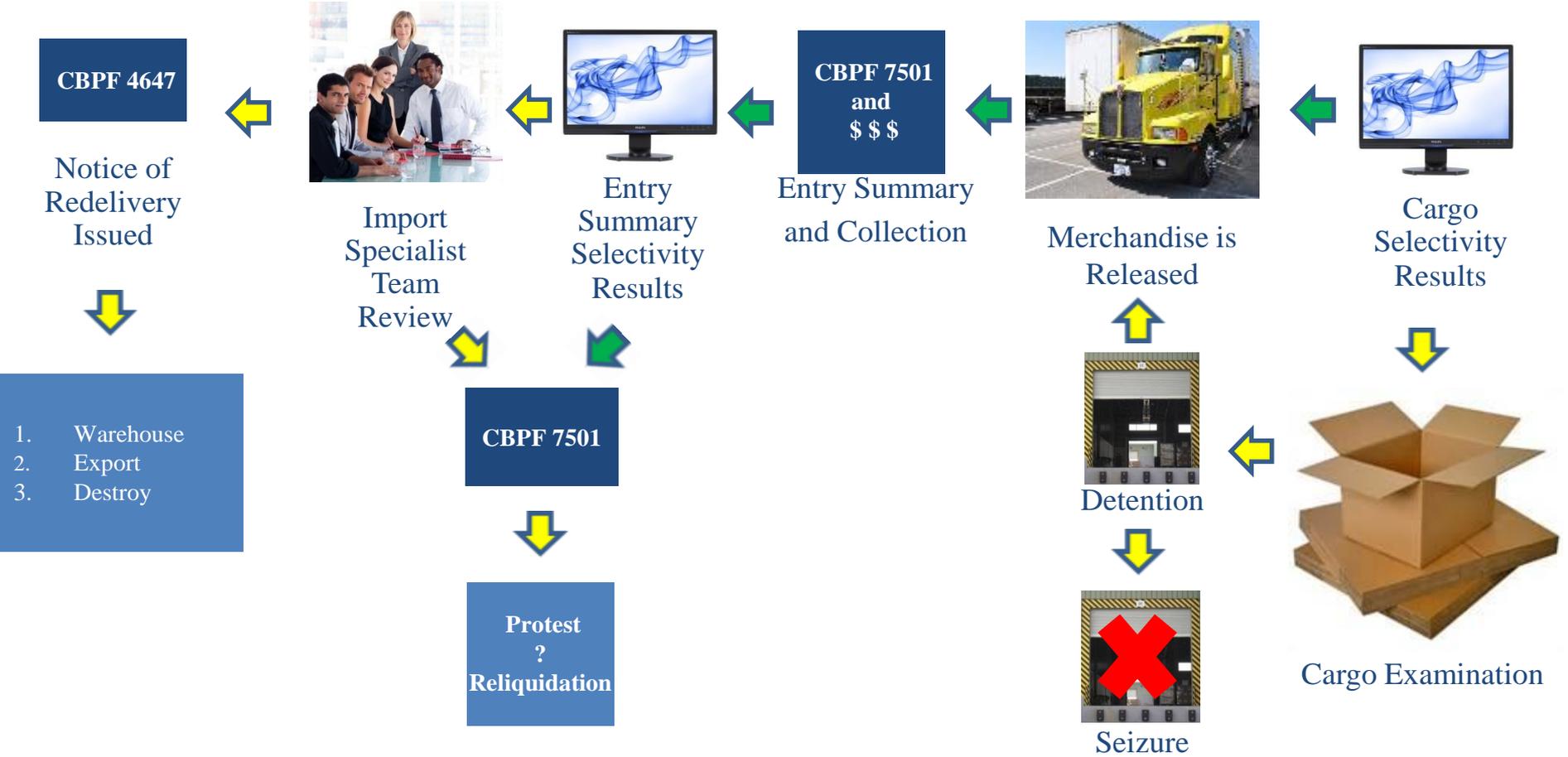
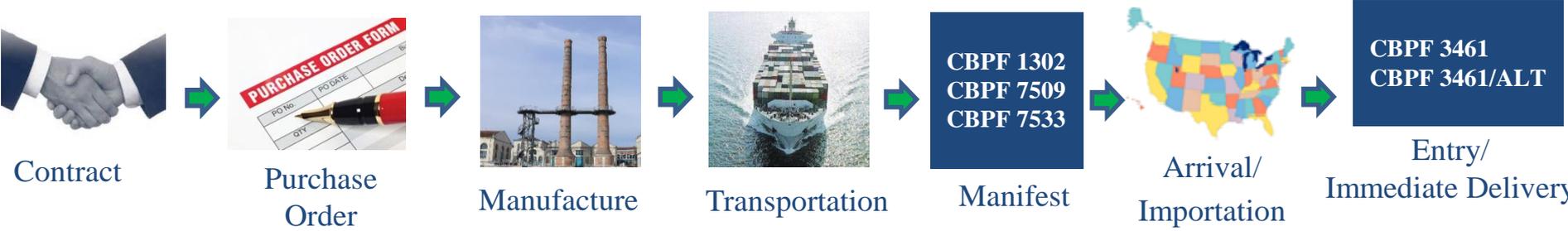
Proceso de entrada - Paso tres

Cronograma para movimiento de carga y Verificaciones

- **Verificaciones**
 - Transacción basada por línea específica de envío específico
 - Para variedad de propósitos:
 - clasificación
 - valor
 - La evaluación precisa de los impuestos
 - Validez de un trato preferencial
 - Generalmente de 6 meses a 1 año después Entry Summary
 - Pero los requisitos de mantenimiento de registros de los 5 años
 - Espécimen de productos como puede ser solicitada



Proceso para la importación de mercancías en los Estados Unidos



Reglas

Regulaciones

Responsabilidades



Responsabilidades

Importador de registros

- Los conceptos legales de EE.UU. de “**cumplimiento informado**” y “**responsabilidad compartida**” convierten al importador de registros en responsable de:
 - Ejercer un “**cuidado razonable**” para ingresar, clasificar, marcar adecuadamente con el país de origen y valorar la mercancía importada
 - Proporcionar cualquier otra información necesaria para permitir al CBP evaluar correctamente los impuestos, recoger estadísticas precisas y determinar si se cumple algún otro requisito legal aplicable





Trade

[Automated Systems and Operational Support](#)[Basic Importing and Exporting](#)[Cargo Security](#)[Legal Decisions/Publications](#)[Priority Trade Issues](#)[Quicklinks](#)[Trade Outreach](#)[Trade Programs](#)

Report Suspicious Activity to
1-800-BE-ALERT



What's New
in Trade

Trade

U.S. Customs and Border Protection will facilitate about \$2 trillion in legitimate trade this year while enforcing U.S. trade laws that protect the economy, the health and the safety of the American people. We accomplish this through close partnerships with the trade community, other government agencies and foreign governments.



CBP Trade Symposium 2011 Launches

Two-day Lineup Includes Key Business, Government Leaders

1 | 2 | 3 | 4 | 5

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References

[Trade News](#)[Trade Publications](#)[Federal Register Notices 2011 - GPO Access](#)[CROSS](#)[2010 HTS by Chapter](#)



Trade

- Automated Systems and Operational Support
- Basic Importing and Exporting
- Cargo Security
- Legal Decisions/Publications
- Priority Trade Issues
- Quicklinks
- Trade Transformation
- Trade Outreach
- Trade Programs

Report Suspicious Activity to **1-800-BE-ALERT**

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Peru Trade Promotion Agreement (PTPA)

The Peru Trade Promotion Agreement (PTPA) went into effect on February 1, 2009. Almost all Peruvian goods currently enter the United States free of duty and the merchandise processing fee (MPF). To learn more about how to claim preference on these goods, select the following:

- Peru Trade Promotion Agreement Implementation Instructions**
-11/19/2013
The Peru TPA implementation instructions is a "must have" document for anyone making a Peru TPA claim. It provides a "rubber meets the road" perspective on some of the most relevant information in HTSUS General Note 32 and 19 CFR Subpart Q.
- Attachment A: Data Elements for the Certificate of Origin**
-11/19/2013
The Attachment A to the "Peru TPA Implementation Instructions" is the certification used by Peruvian producers and exporters, and US importers when attesting that their goods meet the Peru TPA requirements.
 pdf-22KB.
- Peru TPA General Note 32, Harmonized Tariff Schedule of the United States** *featured see also*
11/19/2013
- Peru TPA Regulations** *featured see also*
11/19/2013
A current link to the Peru TPA Regulations on the e-CFR website including: Import Requirements, Filing a Claim, Regional Value Content (RVC) Certification, Post-Importation Refunds, Rules of Origin, Origin Verifications.

Search Peru Trade Promotion Agreement (PTPA) loci

GO

section sitemap for Peru Trade Promotion Agreement (PTPA)

see also:

in Free Trade Agreements:

- [Australia Free Trade Agreement \(AFTA\)](#)
- [Bahrain Free Trade Agreement \(BFTA\)](#)
- [Chile Free Trade Agreement \(CFTA\)](#)
- [CAFTA - DR \(Central America - Dominican Republic Free Trade Agreement\)](#)
- [Colombia Trade Promotion Agreement \(CTPA\)](#)
- [Israel \(ILFTA\)](#)



Entendiendo las reglas del Perú TPA para productos textiles y prendas de vestir

- Aplicación de los conceptos legales de “Responsabilidad compartida,” “Informes de cumplimiento,” y “Cuidado razonable,” al importadores
- Haciendo un reclamo de tratamiento preferencial bajo Perú TPA, los registros del importador son presentados a CBP, ellos CONOCEN, ENTIENDEN y REUNEN las reglas preferenciales
- Documentos especiales no son requeridos para los propósitos de ingreso
- Si preguntan, los registros del importadores tiene que justificar o demostrar que el reclamo es valido



Entendiendo las reglas del Perú TPA para productos textiles y prendas de vestir

- Recursos oficiales (Gobierno de EE. UU.)
 - Sistema Armonizado de Códigos Arancelarios (HTS) de Estados Unidos
 - Código de Regulaciones Federales (CFR) de EE. UU.
 - Recursos de Aduanas y Control de Fronteras de EE. UU.(CBP):
 - Sistema de investigación de resoluciones aduaneras en línea (CROSS)
 - Publicaciones de cumplimiento informado
 - TBT (barreras técnicas al comercio) y QBT
 - Datos de comercio de EE. UU.:
 - Oficina de Textiles e del Vestido (OTEXA), Departamento de Comercio de EE. UU.
 - Sitio de datos (DataWeb) de la Comisión de Comercio Internacional de EE. UU. (USITC)



Recursos oficiales (Gobierno de EE. UU.)

Harmonized Tariff Schedule of the United States (HTS)

Sistema Armonizado de Códigos Arancelarios (HTS) de Estados Unidos

United States International Trade Commission

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By Chapter, Harmonized Tariff Schedule of the United States
This 2012 version of the HTS is Preliminary only and will not be printed. Further changes have occurred due to Presidential Proclamations. Although not final, the draft international changes to the HTS nomenclature can be seen here with the filename format '12XXC'. The Official Basic 2012 HTS with the new nomenclature will appear 30 days after the Presidential Proclamation appears in the Federal Register. The printed 2012 HTS will be available from the Government Printing Office.
This page contains the chapter-by-chapter listing of the Harmonized Tariff Schedule and general notes. The links below correspond to the various sections in the Table of Contents for the Harmonized Tariff Schedule. Clicking on a link will load the corresponding Adobe .pdf file.
(Note: Section notes, if any, are attached to the first chapter of each section. "Page down" to view chapter after selecting.)

Cover
Change Record
Preface
General Notes; General Rules of Interpretation; General Statistical Notes
Notice to Exporters

Section I: Live Animals; Animal Products

	Section Notes
Chapter 1	Live animals
Chapter 2	Meat and edible meat offal
Chapter 3	Fish and crustaceans, molluscs and other aquatic invertebrates

Section XXII: Special Classification Provisions; Temporary Legislation; Temporary Modifications Proclaimed pursuant to Trade Agreements Legislation; Additional Import Restrictions Proclaimed Pursuant to Section 22 of the Agricultural Adjustment Act, As Amended

Chapter 98	Special classification provisions
Chapter 99	Temporary legislation, temporary modifications proclaimed pursuant to trade agreements legislation; additional import restrictions proclaimed pursuant to section 22 of the Agricultural Adjustment Act, as amended

Chemical Appendix to the Tariff Schedule
Pharmaceutical Appendix to the Tariff Schedule

- Reglas del Perú TPA
- Nota General 32 (GN 32)
- Capito 98
 - Disponibilidad comercial (escaso abastecimiento)
 - Artesanías
- <http://www.usitc.gov>



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Recursos oficiales (Gobierno de EE. UU.)

Harmonized Tariff Schedule of the United States (HTS) – GN 32

Harmonized Tariff Schedule of the United States (2013) Annotated for Statistical Reporting Purposes

GN p.581

Peru

32. United States-Peru Trade Promotion Agreement Implementation Act.

- (a) Goods for which entry is claimed under the terms of the United States-Peru Trade Promotion Agreement are subject to duty as set forth herein. For the purposes of this note, originating goods or goods described in subdivision (a)(ii), subject to the provisions of subdivisions (b) through (n) of this note, that are imported into the customs territory of the United States and entered under a provision--
- (i) in chapters 1 through 97 of the tariff schedule for which a rate of duty appears in the "Special" subcolumn of column 1 followed by the symbol "PE" in parentheses, or
 - (ii) in chapter 98 or 99 of the tariff schedule where a rate of duty or other treatment is specified,
- are eligible for the tariff treatment and quantitative limitations set forth therein in accordance with sections 201 through 203, inclusive, of the United States-Peru Trade Promotion Agreement Implementation Act (Pub. L. 110-138; 121 Stat. 1455).
- (b) For the purposes of this note, subject to the provisions of subdivisions (c), (d), (m) and (n) thereof, a good imported into the customs territory of the United States is eligible for treatment as an originating good under the terms of this note if--
- (i) the good is a good wholly obtained or produced entirely in the territory of Peru, the United States, or both;
 - (ii) the good was produced entirely in the territory of Peru, the United States, or both, and--
 - (A) each of the nonoriginating materials used in the production of the good undergoes an applicable change in tariff classification specified in subdivision (n) of this note; or
 - (B) the good otherwise satisfies any applicable regional value content or other requirements specified in subdivision (n) of this note;
- and the good satisfies all other applicable requirements of this note; or

(c) the good was produced entirely in the territory of Peru, the United States, or both, and both such territories from materials described in



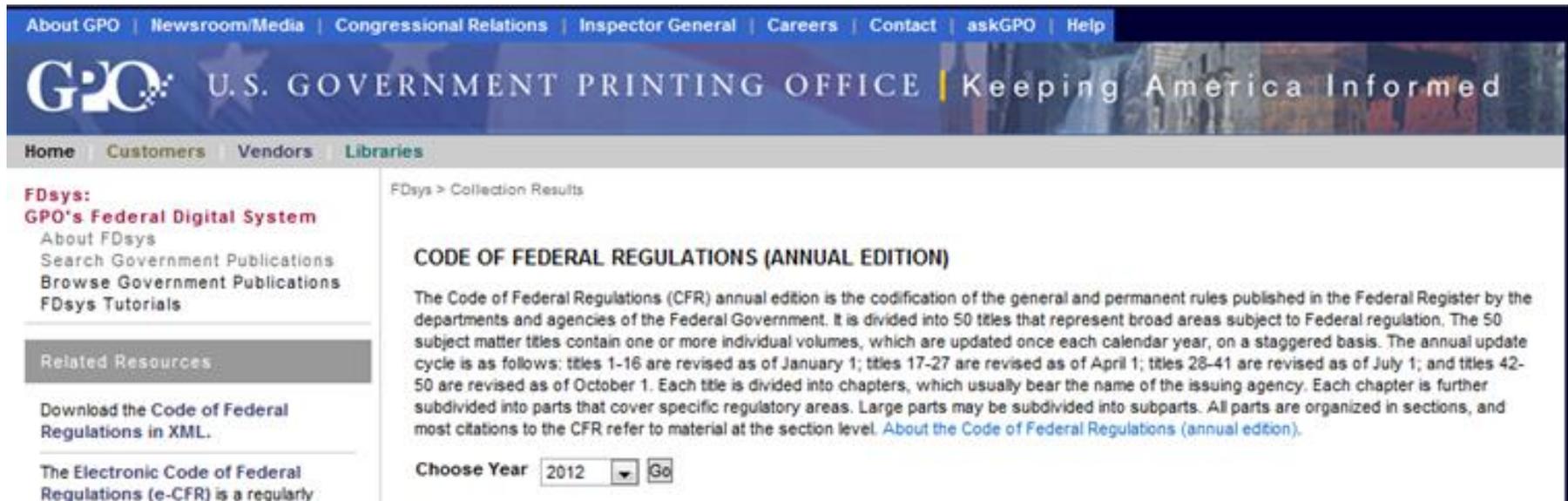
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Recursos oficiales (Gobierno de EE. UU.)

U.S. Code of Federal Regulations (CFR)

Código de Regulaciones Federales (CFR)

Perú TPA Regulaciones: 19 CFR 10 Subparte Q



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CODE OF FEDERAL REGULATIONS (ANNUAL EDITION)

The Code of Federal Regulations (CFR) annual edition is the codification of the general and permanent rules published in the Federal Register by the departments and agencies of the Federal Government. It is divided into 50 titles that represent broad areas subject to Federal regulation. The 50 subject matter titles contain one or more individual volumes, which are updated once each calendar year, on a staggered basis. The annual update cycle is as follows: titles 1-16 are revised as of January 1; titles 17-27 are revised as of April 1; titles 28-41 are revised as of July 1; and titles 42-50 are revised as of October 1. Each title is divided into chapters, which usually bear the name of the issuing agency. Each chapter is further subdivided into parts that cover specific regulatory areas. Large parts may be subdivided into subparts. All parts are organized in sections, and most citations to the CFR refer to material at the section level. [About the Code of Federal Regulations \(annual edition\).](#)

Choose Year

<http://www.gpo.gov/fdsys/pkg/CFR-2012-title19-vol1/pdf/CFR-2012-title19-vol1.pdf>

Paginas 360 a 378



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Recursos oficiales (Gobierno de EE. UU.)

U.S. Code of Federal Regulations (CFR) – 19 CFR 10 Subparte Q

§ 10.901

19 CFR Ch. I (4-1-12 Edition)

Subpart Q—United States-Peru Trade Promotion Agreement

SOURCE: 76 FR 68072, Nov. 3, 2011, unless otherwise noted.

GENERAL PROVISIONS

§ 10.901 Scope.

This subpart implements the duty preference and related customs provisions applicable to imported and exported goods under the United States-Peru Trade Promotion Agreement (the PTPA) signed on April 12, 2006, and under the United States-Peru Trade Promotion Agreement Implementation Act (the Act; Pub. L. 110-138, 121 Stat. 1455 (19 U.S.C. 3805 note)). Except as otherwise specified in this subpart, the procedures and other requirements set forth in this subpart are in addition to the customs procedures and requirements of general application contained elsewhere in this chapter. Additional provisions implementing certain aspects of the PTPA and the Act are contained in Parts 24, 162, and 163 of this chapter.

§ 10.902 General definitions.

As used in this subpart, the following terms will have the meanings indicated unless either the context in which they are used requires a different meaning

charge in connection with such importation, but, for purposes of implementing the PTPA, does not include any:

(1) Charge equivalent to an internal tax imposed consistently with Article III:2 of GATT 1994 in respect of like, directly competitive, or substitutable goods of the Party, or in respect of goods from which the imported good has been manufactured or produced in whole or in part;

(2) Antidumping or countervailing duty that is applied pursuant to a Party's domestic law; or

(3) Fee or other charge in connection with importation;

(e) *Customs Valuation Agreement*. "Customs Valuation Agreement" means the *Agreement on Implementation of Article VII of the General Agreement on Tariffs and Trade 1994*, which is part of the WTO Agreement;

(f) *Days*. "Days" means calendar days;

(g) *Enterprise*. "Enterprise" means any entity constituted or organized under applicable law, whether or not for profit, and whether privately-owned or governmentally-owned, including any corporation, trust, partnership, sole proprietorship, joint venture, or other association;

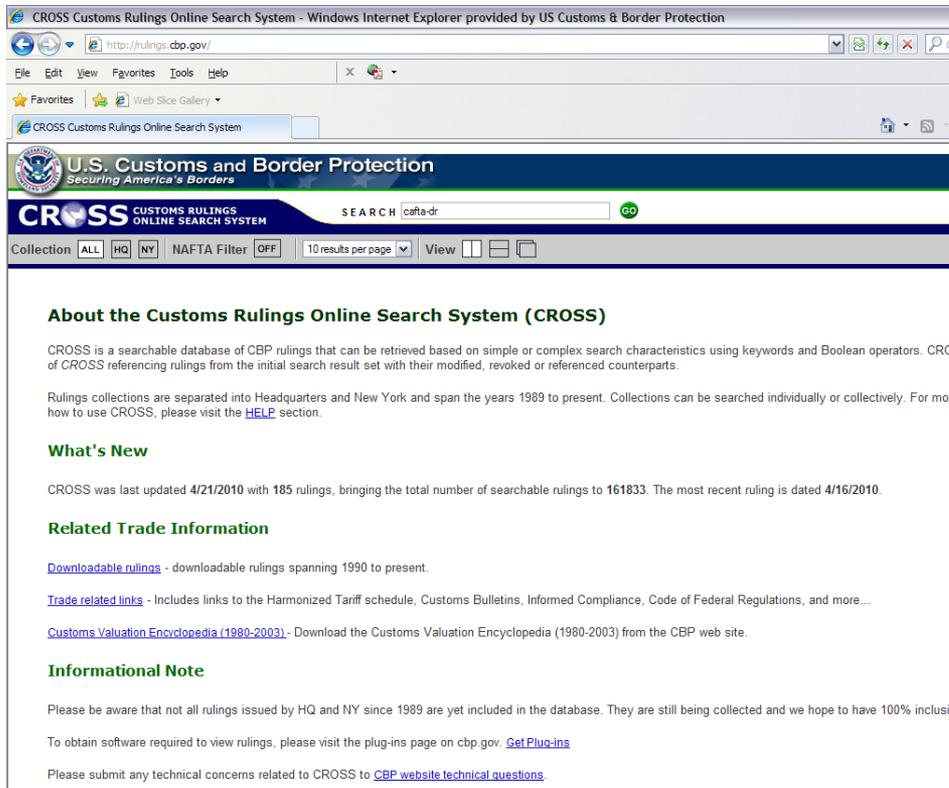
(h) *GATT 1994*. "GATT 1994" means the *General Agreement on Tariffs and*



U.S. Customs and Border Protection

Recursos oficiales (Gobierno de EE. UU.)

U.S. Customs and Border Protection Resources Recursos de Aduanas y Control de Fronteras de EE. UU.



About the Customs Rulings Online Search System (CROSS)

CROSS is a searchable database of CBP rulings that can be retrieved based on simple or complex search characteristics using keywords and Boolean operators. CROSS of CROSS referencing rulings from the initial search result set with their modified, revoked or referenced counterparts.

Rulings collections are separated into Headquarters and New York and span the years 1989 to present. Collections can be searched individually or collectively. For more how to use CROSS, please visit the [HELP](#) section.

What's New

CROSS was last updated 4/21/2010 with 185 rulings, bringing the total number of searchable rulings to 161833. The most recent ruling is dated 4/16/2010.

Related Trade Information

[Downloadable rulings](#) - downloadable rulings spanning 1990 to present.

[Trade related links](#) - Includes links to the Harmonized Tariff schedule, Customs Bulletins, Informed Compliance, Code of Federal Regulations, and more...

[Customs Valuation Encyclopedia \(1980-2003\)](#) - Download the Customs Valuation Encyclopedia (1980-2003) from the CBP web site.

Informational Note

Please be aware that not all rulings issued by HQ and NY since 1989 are yet included in the database. They are still being collected and we hope to have 100% inclusion

To obtain software required to view rulings, please visit the plug-ins page on [cbp.gov](#). [Get Plug-ins](#)

Please submit any technical concerns related to CROSS to [CBP website technical questions](#).

- Sistema de investigación de resoluciones aduaneras en línea (CROSS)
- Guía de clasificación
- Elegibilidad para tratamiento preferencial
 - Perú Trade Promoción Agreement (TPA)
 - Otros tratados de libre comercio
 - Programas preferenciales (AGOA, ATPDEA o CBTPA)
- <http://rulings.cbp.gov>



U.S. Customs and
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Recursos oficiales (Gobierno de EE. UU.)

CBP Resources - CROSS



U.S. Customs and Border Protection
Securing America's Borders

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6/23/2012	5.6%	HQ H217821	Protest Nos. 5201-12-100001, 5201-12-100002, 5201-12-100004, 5201-12-100005, and 5201-12-100006; Apparel; Peru FTA	
2/3/2012	1.6%	HQ H199435	Request to Void Denial of Protest No. 5201-11-100344	
11/10/2011	0.8%	NY N191856 Classification 5511.20.0000	The tariff classification and status under the United States-Peru Trade Promotion Agreement Implementation Act (Peru TPAIA), of yarn from Peru.	References N190855
11/1/2011	0.9%	HQ H165361 Valuation	Treatment of Flowers Imported Under Consignment; Valuation	References 33122 , 546999 545032 , 546602 227311 , W563483 H007667
10/24/2011	1.6%	NY N187597 Classification 5511.20.0000	The tariff classification and status under the United States-Peru Trade Promotion Agreement Implementation Act (Peru TPAIA), of yarns from Peru.	References 20232
8/17/2010	3.2%	NY N116819 Classification 9206.00.8000	The tariff classification of a Nut Shaker from Peru.	
8/13/2010	3.2%	NY N116818 Classification	The tariff classification of a Rain Stick from Peru.	



**U.S. Customs and
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Recursos oficiales (Gobierno de EE. UU.)

CBP Resources - CROSS

N191856

November 10, 2011

CLA-2-55-OT:RR:NC:N3:351

CATEGORY: Classification

TARIFF NO.: 5511.20.0000

Mr. Michael R. Spano Michael R. Spano & Company Incorporated 190 McKee Street Floral Park, NY 11001

RE: The tariff classification and status under the United States-Peru Trade Promotion Agreement Implementation Act (Peru TPAIA), of yarn from Peru.

Dear Mr. Spano:

In your letter dated Nov. 4, 2011, you requested a ruling on the status of yarn from Peru under the Peru TPAIA on behalf of your client, Berroco Inc., of North Smithfield, R.I. In your letter, submitted electronically, you supplied our office with neither a sample nor a picture of the yarn. However, in a telephone conversation with this office, you stated that it was the same as the yarns in New York Ruling Letter N190855. Those yarns had a fiber content of 50% acrylic, 40% wool and 10% nylon and were put up for retail sale in 100-gram skeins, and you stated that this yarn is the same.

According to the terms of Note 2(A) to Section XI, Harmonized Tariff Schedule of the United States (HTSUS), the yarn is considered a man-made staple fiber yarn; specifically, it is considered to be 60% man-made staple fibers and 40% wool. Further, according to the terms of Note 2(B)(b), it is acrylic, a synthetic yarn according to the terms of Note 1(a) to Chapter 54. The yarn meets the tariff definition of "put up for retail sale" found in Section XI, Note 4(b).

The applicable subheading for the yarn, for which you gave no style name or number, will be 5511.20.0000, HTSUS, which provides for "Yarn (other than sewing thread) of man-made staple fibers, put up for retail sale: of synthetic staple fibers, containing 85 percent or more by weight of such fibers: acrylic." The general rate of duty will be 7.5 percent ad valorem.

The yarn is manufactured in Peru from acrylic staple fibers of Peruvian origin, wool fibers from Argentina, and nylon staple fibers that are imported into Peru from Italy.

General Note (GN) 32, HTSUS, sets forth the criteria for determining whether a good is originating under the PERU TPAIA. GN 32(b), HTSUS, (19 U.S.C. §1202) states, in pertinent part, that For the purposes of this note, subject to the provisions of subdivisions (c), (d), (m) and (n) thereof, a good imported into the customs territory of the United States is eligible for treatment as an originating good under the terms of this note if—

- (i) the good is a good wholly obtained or produced entirely in the territory of Peru, the United States, or both;
- (ii) the good was produced entirely in the territory of Peru, the United States, or both, and—
 - (A) each of the nonoriginating materials used in the production of the good undergoes an applicable change in tariff classification specified in subdivision (n) of this note; or
 - (B) the good otherwise satisfies any applicable regional value content or other requirements specified in subdivision (n) of this note; and the good satisfies all other applicable requirements of this note; or
 - (iii) the good was produced entirely in the territory of Peru, the United States, or both, exclusively from materials described in subdivision (b)(i) or (b)(ii) of this note.

For goods classified in heading 5511, General Note 32/55.1 requires:

A change to headings 5501 through 5511 from any other chapter, except from headings 5201 through 5203, 5401 through 5402, subheading 5403.20, 5403.33 through 5403.39, 5403.42 through 5403.49 or headings 5404 through 5405.



U.S. Customs and
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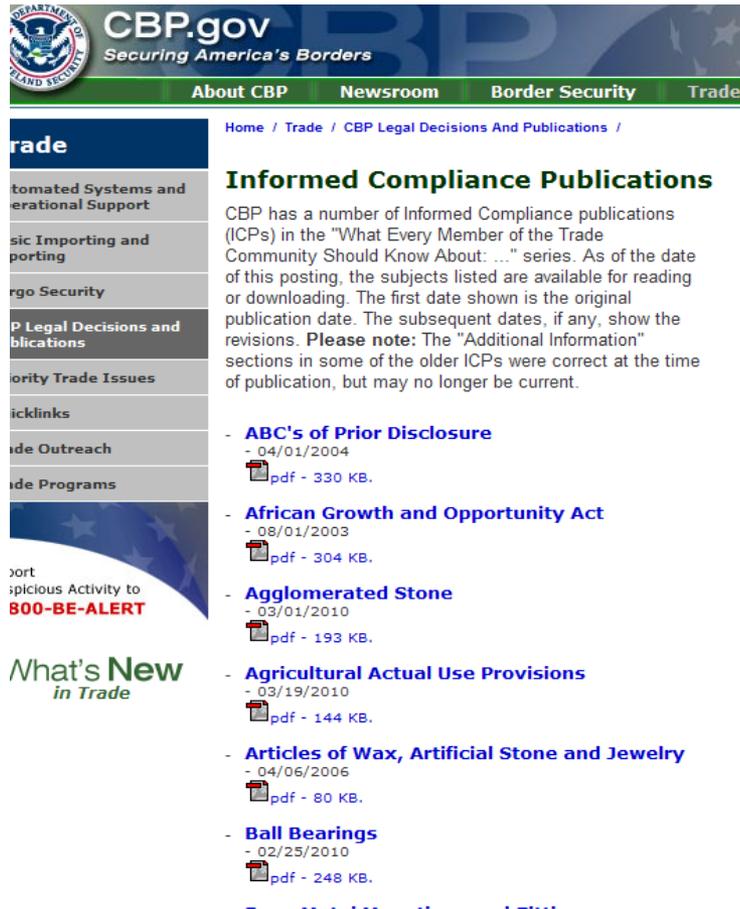
- Informed Compliance Publications (ICP)
[Publicaciones de cumplimiento informado]
- http://www.cbp.gov/xp/cgov/trade/legal/informed_compliance_pubs/
- Ejemplos:
 - Classification: Apparel Terminology Under the HTSUS
 - Classification of Coated and Water Resistant Apparel
 - Classification of Knit to Shape Apparel Garments Under HTSUS Heading 6110
 - Classification of Sets
 - Entry
 - Marking Requirements for Wearing Apparel
 - NAFTA for Textiles & Textile Articles
 - Rulings Program
 - Textile & Apparel Rules of Origin



**U.S. Customs and
Border Protection**

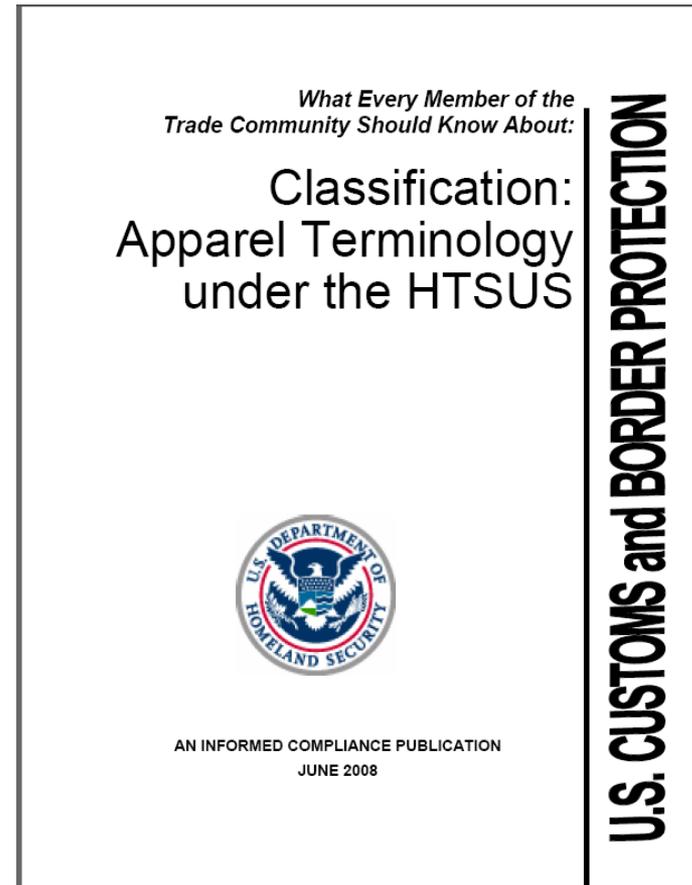
Recursos oficiales (Gobierno de EE. UU.)

CBP Resources – Informed Compliance Publications



The screenshot shows the CBP.gov website with the following content:

- Header: CBP.gov Securing America's Borders
- Navigation: About CBP, Newsroom, Border Security, Trade
- Left sidebar: Trade, Automated Systems and Operational Support, Specific Importing and Exporting, Cargo Security, CBP Legal Decisions and Publications, Priority Trade Issues, Quicklinks, Trade Outreach, Trade Programs, Report Suspicious Activity to 800-BE-ALERT, What's New in Trade
- Main content: Home / Trade / CBP Legal Decisions And Publications / Informed Compliance Publications
- Text: CBP has a number of Informed Compliance Publications (ICPs) in the "What Every Member of the Trade Community Should Know About: ..." series. As of the date of this posting, the subjects listed are available for reading or downloading. The first date shown is the original publication date. The subsequent dates, if any, show the revisions. **Please note:** The "Additional Information" sections in some of the older ICPs were correct at the time of publication, but may no longer be current.
- List of publications:
 - **ABC's of Prior Disclosure**
- 04/01/2004
pdf - 330 KB.
 - **African Growth and Opportunity Act**
- 08/01/2003
pdf - 304 KB.
 - **Agglomerated Stone**
- 03/01/2010
pdf - 193 KB.
 - **Agricultural Actual Use Provisions**
- 03/19/2010
pdf - 144 KB.
 - **Articles of Wax, Artificial Stone and Jewelry**
- 04/06/2006
pdf - 80 KB.
 - **Ball Bearings**
- 02/25/2010
pdf - 248 KB.



The cover of the publication features the following text and graphics:

- Top text: *What Every Member of the Trade Community Should Know About:*
- Title: **Classification: Apparel Terminology under the HTSUS**
- U.S. Department of Homeland Security seal
- Text: AN INFORMED COMPLIANCE PUBLICATION JUNE 2008
- Vertical text on the right: **U.S. CUSTOMS and BORDER PROTECTION**



U.S. Customs and Border Protection

Recursos oficiales (Gobierno de EE. UU.)

U.S. Customs and Border Protection Resources – TBTs and QBTs
Recursos de Aduanas y Control de Fronteras de EE. UU.

October 10, 2007

CMP-1 OT-TPP-TE NM

MEMORANDUM FOR: DIRECTORS, FIELD OPERATIONS
OFFICE OF FIELD OPERATIONS

FROM: Executive Director, Trade Policy and Programs
Office of International Trade

SUBJECT: TBT-07-019 Documents Used to Verify Free Trade
Agreement and Legislated Trade Program Claims for
Textiles and Wearing Apparel

BACKGROUND:

Customs and Border Protection (CBP) is tasked with the enforcement of Free Trade Agreements (FTAs) and legislated trade programs that govern the importation of textiles and wearing apparel into the United States. Upon the request of CBP, importers who make trade preference claims for textiles and wearing apparel must provide sufficient records to substantiate their claims that goods meet the preference rule of origin for a country that has a FTA or legislated trade program.

Whether an agreement requires the use of yarn or fabric originating in the United States or in the region or country of the agreement, or U.S. cut or knit-to-shape components, determines the types of records importers must submit to substantiate a claim. When requested by CBP, the primary documents importers must submit to confirm each raw material source are indicated below.

The following requirements hold whether U.S. materials or regional materials are used:

- Textile Bulletin Transmittals (TBTs)
 - *(Ejemplo)* TBT-07-019 Documents Used to Verify Free Trade Agreements and Legislated Trade Program Claims for Textiles and Wearing Apparel
 - http://www.cbp.gov/xp/cgov/trade/priority_trade/textiles/tbts/
- Quota Bulletin Transmittals (QBTs)
 - *(Ejemplo)* QBT-09-102 CAFTA-DR MX Cumulation (*Announcement of Quota Limit for 2010*)
 - http://www.cbp.gov/xp/cgov/trade/trade_programs/textiles_and_quotas/qbts/



U.S. Customs and
Border Protection

Recursos oficiales (Gobierno de EE. UU.)

Datos de comercio de EE. UU.:

- U.S. International Trade Commission (ITC) DataWeb: <http://dataweb.usitc.gov/>
 - Login and Password Required (Free)
 - Data for All U.S. Imports and Exports

USITC Home > DataWeb

Interactive Tariff and Trade DataWeb

Announcements

- February, 2010 trade data are now posted.

Interactive Tariff and Trade DataWeb Login

- Trade DataWeb Login
- DataWeb Assistance
- DataWeb FAQ
- DataWeb How To

- Office of Textiles and Apparel (OTEXA) U.S. Department of Commerce: <http://otexa.ita.doc.gov>

INTERNATIONAL TRADE ADMINISTRATION

CONTACT US | ABOUT OTEXA | SITE MAP | HOME

Thursday, April 22, 2010 2:24:18 PM

TRADE DATA
U.S. IMPORTS AND EXPORTS OF TEXTILES AND APPAREL

Questions or Comments

Special Reports

- Preliminary Import Data. This report is generally updated every two weeks and also shortly after the end of the month.

THE MAJOR SHIPPERS REPORT.

This report provides General Import statistics from the Census Bureau for a variety of recent time periods on countries that exceed certain thresholds. Data does not include plastic apparel.

For more complete coverage, including data for 1989 forwards, see the Additional Import Data Reports below.

Headnotes

- U.S. General Imports by Category
- U.S. General Imports by Country
- U.S. General Imports by Part Category **New!** Because of requests for statistics on denim apparel imports from various interested parties, we now provide part category and merged part category reports for those products.
- U.S. General Imports by Merged Category

The Textile Correlation.

A Correlation between the Textile Import Category System and the Harmonized Tariff Schedule (HTS). The Interactive Correlation. Lookup the category for an HTS or download the entire correlation as a spreadsheet.

Additional Import Data Reports (TQ Data).

These interactive reports show U.S. Textile and Apparel Imports from ALL suppliers by 3-digit Category and Harmonized Tariff Schedule (HTS) Category.



U.S. Customs and Border Protection

Perspectiva general de las importaciones de prendas de vestir de EE. UU.

Proveedores principales de prendas de vestir al mercado de EE. UU. cantidad y valor

Fuente: OTEXA, doce meses con finalización en octubre 2013

<u>País</u>	<u>por cantidad</u>		<u>por valor</u>	
	<u>% participación de mercado</u>	<u>Posición</u>	<u>% participación de mercado</u>	<u>Posición</u>
Perú	0.24	25	0.78	21
China	41.68	1	37.40	1
Vietnam	9.73	2	10.08	2
Bangladesh	6.82	3	6.20	4
Indonesia	5.17	4	6.33	3
Honduras	4.34	5	3.14	8
Camboya	4.32	6	3.22	7
México	3.64	7	4.59	5
India	3.55	8	4.01	6
El Salvador	3.21	9	2.33	9
Pakistán	2.35	10	1.84	11



Textiles y prendas de vestir principales

Importaciones de productos textiles y prendas de vestir de EE. UU. desde

Perú

Fuente: OTEXA, doce meses con finalización en octubre 2013, por cantidad

<u>Categoría</u>	<u>Descripción</u>	<u>% de exportaciones</u>
338	Camisetas tejidas de algodón para hombres / niños	21%
339	Camisetas tejidas de algodón para mujeres / niñas	18%
639	Camisetas tejidas de fibras sintéticas/artificiales para mujeres / niñas	12%
638	Camisetas tejidas de fibras sintéticas/artificiales para hombres / niños	6%
348	Pantalones de algodón para mujeres y niñas	5%
336	Vestidos de algodón	<u>5%</u>
		67%



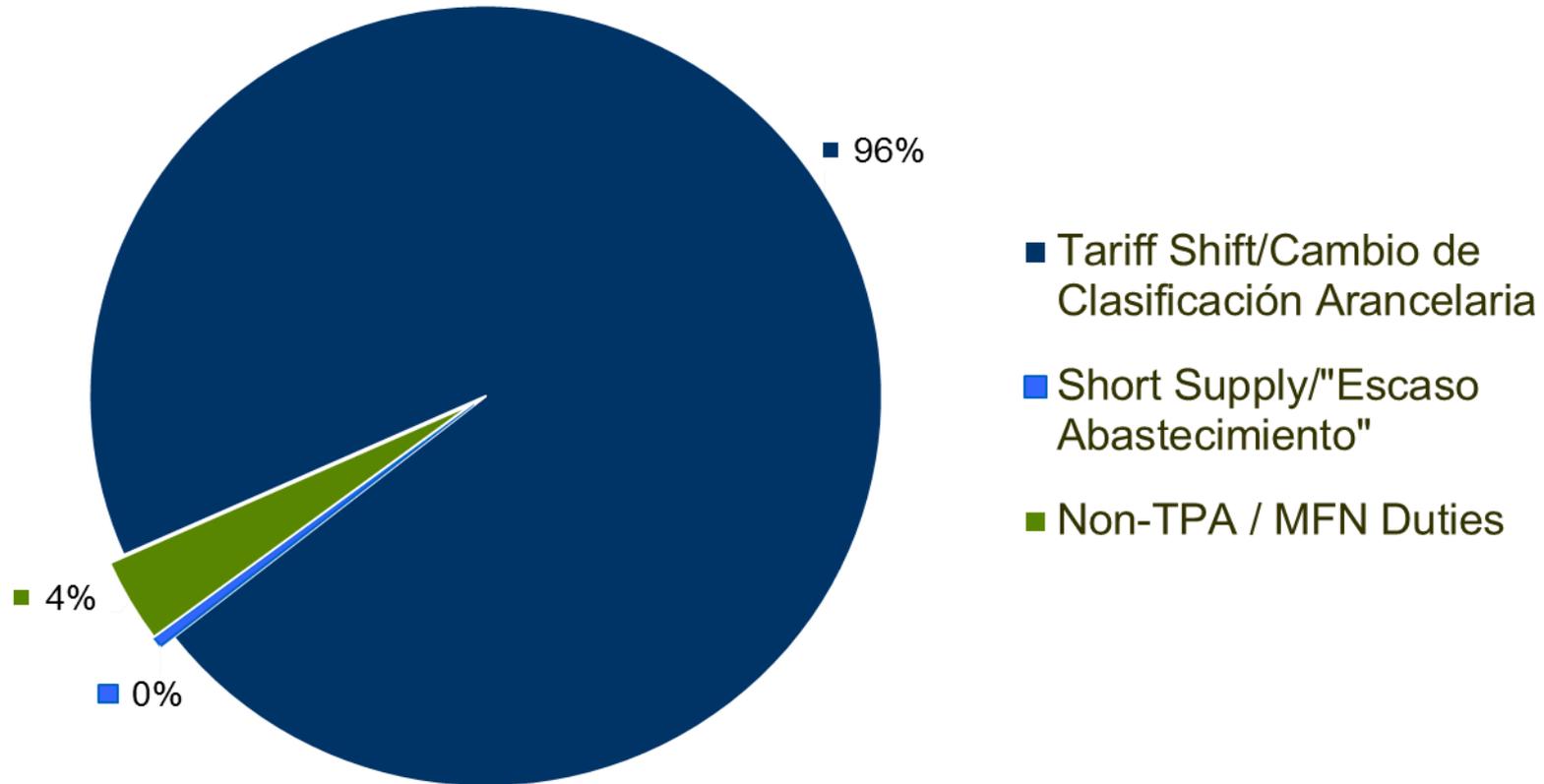
U.S. Customs and
Border Protection

Comercio calificado según el Perú TPA

Importaciones de productos textiles y prendas de vestir de EE. UU. desde

Perú TPA

Fuente: OTEXA, doce meses con finalización en octubre 2013, por valor



U.S. Customs and
Border Protection

Proceso de entrada - Paso tres

Cronograma para movimiento de carga y Verificaciones

- **Verificaciones**

- Transacción basada por línea específica de envío específico
- Para variedad de propósitos:
 - clasificación
 - valor
 - La evaluación precisa de los impuestos
 - Validez de un trato preferencial
- Generalmente de 6 meses a 1 año después Entry Summary
- Pero los requisitos de mantenimiento de registros de los 5 años
- Espécimen de productos como puede ser solicitada



CBP Verificaciones del Puerto

- Mensaje realiza generalmente después “Entry Summary”
- No requiere la detención de la mercancía
- Examen y adquisición de una muestra puede ser requerido
- **CBP solicitará justificación del origen de entradas de origen restringidos, tales como:**
 - Declaración jurada de los productores reales de Hilados y Tejidos
 - Productos Comerciales factura indicando claramente fueron producidos por la Fábrica
 - Otros documentos requeridos
- CBP puede verificar la precisión de las declaraciones juradas con fábricas de textiles
- CBP puede solicitar documentos en apoyo de los requisitos de Tránsito y Transbordo



Documentos de apoyo para las demandas

- EE.UU. Ley requiere que los importadores conserven todos los documentos de entrada para un período de **5 años**;
- Requisitos de mantenimiento de registros aplicar a toda la documentación acreditativa necesaria para justificar la reclamación de preferencia bajo un programa legislada o Tratado de Libre Comercio
- Si un importador no para justificar una solicitud de trato preferencial basado en las reglas de preferencia, entonces CBP evaluará de derechos compensatorios sobre los productos sujetos a la verificación
- La carga de la prueba que apoye la afirmación libre de impuestos está en el Importador



En respuesta a un formulario CBP 28, Solicitud de Información

- Certificación
- Documentos de apoyo de procesos de producción, información de costes, los materiales utilizados en la producción
- Información sobre el crecimiento, producción o fabricación



CBP Form 28, Request for Information

DEPARTMENT OF HOMELAND SECURITY
U.S. Customs and Border Protection

OMB No. 1551-0023
Exp. 03-31-2014

REQUEST FOR INFORMATION

19 CFR 151.11

Any text that scrolls will not print

1. Date of Request	
2. Date of Entry and Importation	
3. Manufacturer/Seller/Shipper	4. Carrier
5a. Invoice Description of Merchandise	5b. Invoice No.
7. Country of Origin/Exportation	8. CBP Broker and Reference or File No.
9. TO:	10. FROM:
Production of Documents and/or Information Required by Law: If you have provided the information requested on this form to U.S. Customs and Border Protection at other ports, please indicate the port of entry to which it was supplied, and furnish a copy of your reply to this office, if possible.	11a. Port
11b. Date Information Furnished	
General Information and Instructions on Reverse	
12. Please Answer Indicated Question(s)	
13. Please Furnish Indicated Item(s)	
<input type="checkbox"/> A. Are you related (see reverse) in any way to the seller of this merchandise? If you are related, please describe the relationship, and explain how this relationship affects the price paid or payable for the merchandise. <input type="checkbox"/> B. Identify and give details of any additional costs/expenses incurred in this transaction, such as: <input type="checkbox"/> (1) packing <input type="checkbox"/> (2) commissions <input type="checkbox"/> (3) proceeds that accrue to the seller <input type="checkbox"/> (4) assists <input type="checkbox"/> (5) royalties and/or license fees	<input type="checkbox"/> A. Copy of contract (or purchase order and seller's confirmation thereof) covering this transaction, and any revisions thereto. <input type="checkbox"/> B. Descriptive or illustrative literature or information explaining what the merchandise is, where and how it is used, and exactly how it operates. <input type="checkbox"/> C. Breakdown of components, materials, or ingredients by weight and the actual cost of the components at the time of assembly into the finished article. <input type="checkbox"/> D. Submit samples: Article number and description _____ _____ from container _____ mark(s) and number _____ Samples consumed in analysis, and other samples whose return is not specifically requested, will not normally be returned. <input type="checkbox"/> E. See item 14 below.
14. CBP Officer Message	
15. Reply Message (Use additional sheets if more space is needed.)	
16. CERTIFICATION It is required that an appropriate corporate/company official execute this certificate and/or endorse all correspondence in response to the information requested. (NOTE: NOT REQUIRED IF FOREIGN FIRM COMPLETES THIS FORM.)	
I hereby certify that the information furnished herewith or upon this form in response to this inquiry is true and correct, and that any samples provided were taken from the shipment covered by this entry.	16a. Name and Title/Position of Signer (Owner, Importer, or Corporate/Company Official)
	16b. Signature
	16c. Telephone No.
	16d. Date
17. CBP Officer	18. Team Designation
	19. Telephone No.



U.S. Customs and
Border Protection

Certificación

Requisitos del Importador

- Puede estar en cualquier formato
- Debe contener ciertos elementos de datos
- Debe ser presentada a solicitud
- Pueden ser enviados electrónicamente



Elementos de Datos

- Persona que certifica
- Importador
- Exportador
- Productor
- Descripción del bien
- Clasificación arancelaria
- Información que demuestre que una mercancía es originaria
- Cubiertas período de certificación (si una certificación general)
- Declaración de Certificación
- Firma autorizada y fecha



Declaraciones Juradas Textiles

- Las declaraciones juradas deben contener información de contacto
- Hilados y Tejidos Productor cada uno debe preparar una declaración jurada
- Declaración jurada debe contener información específica
 - Tipo de hilo / tejido
 - Enlace a los justificantes; contratos, facturas, órdenes de compra



Declaraciones juradas textiles

See CBP Textile Bulletin Transmittals:

- **TBT-12-003** Supplemental Instructions for Document Review When Verifying Trade Preference Program Claims for Textiles and Wearing Apparel
- **TBT-11-004** Additional Documents Used to Verify Free Trade Agreement and Legislated Trade Program Claims for Textiles and Wearing Apparel
- **TBT-07-019** Documents Used to Verify Free Trade Agreement and Legislated Trade Program Claims for Textiles and Wearing Apparel



Determinaciones

Notificación Escrita Requerida

- Emitido a través de un formulario CBP 29
- Positivo o Negativo
- Enumere las constataciones fácticas
- Identificar los estatutos / reglamentos apropiados



CBP Form 29, Notice of Action

DEPARTMENT OF HOMELAND SECURITY
U.S. Customs and Border Protection

NOTICE OF ACTION
19 CFR 152.2

Any text that scrolls will not print

This is NOT A Notice of Liquidation			1. DATE OF THIS NOTICE
2. CARRIER	3. DATE OF IMPORTATION	4. DATE OF ENTRY	5. ENTRY NO.
6. MFR/SELLER/SHIPPER	7. COUNTRY	8. CBP BROKER AND FILE NO.	
9. DESCRIPTION OF MERCHANDISE			
10. TO		11. FROM	
<p>12. THE FOLLOWING ACTION, WHICH WILL RESULT IN AN INCREASE IN DUTIES, --</p> <p><input type="checkbox"/> IS <u>PROPOSED</u> ▶ IF YOU DISAGREE WITH THIS PROPOSED ACTION, PLEASE FURNISH YOUR REASON IN WRITING TO THIS OFFICE WITHIN 20 DAYS FROM THE DATE OF THIS NOTICE. AFTER 20 DAYS THE ENTRY WILL BE LIQUIDATED AS PROPOSED.</p> <p><input type="checkbox"/> HAS BEEN <u>TAKEN</u> ▶ THE ENTRY IS IN THE LIQUIDATION PROCESS AND IS NOT AVAILABLE FOR REVIEW IN THIS OFFICE.</p> <p>TYPE OF ACTION</p> <p>A. <input type="checkbox"/> RATE ADVANCE</p> <p>B. <input type="checkbox"/> VALUE ADVANCE</p> <p>C. <input type="checkbox"/> EXCESS <input type="checkbox"/> WEIGHT <input type="checkbox"/> QUANTITY</p> <p>D. <input type="checkbox"/> OTHER (See below)</p>			
13. EXPLANATION (REFER TO ACTION LETTER DESIGNATIONS ABOVE)			
14. CBP OFFICER (PRINT OR TYPE)		15. TEAM DESIGNATION	16. TELEPHONE



U.S. Customs and
Border Protection

CBP Form 19, Protest

DEPARTMENT OF HOMELAND SECURITY
U.S. Customs and Border Protection

Approved OMB No. 1551-0017
Exp. 03/31/2016

PROTEST

Pursuant to Sections 514 & 514(a), Tariff Act of 1930 as amended, 19 CFR Part 174 et. seq.

NOTE: If your protest is denied, in whole or in part, and you wish to CONTEST the denial, you may do so by bringing a civil action in the U.S. Court of International Trade within 180 days after the date of mailing of Notice of Denial. You may obtain further information concerning the institution of an action by writing the Clerk of U.S. Court of International Trade, One Federal Plaza, New York NY 10007 (212-264-2800).

1. PROTEST NO. (Supplied by CBP)

2. DATE RECEIVED (CBP Use Only)

SECTION I - IMPORTER AND ENTRY IDENTIFICATION

3. PORT	4. IMPORTER NO.	5. ENTRY DETAILS					
6. NAME AND ADDRESS OF IMPORTER OR OTHER PROTESTING PARTY		PORT CODE	FILE CODE	ENTRY NO.	CHECK DIGIT	DATE OF ENTRY	DATE OF LIQUIDATION
7. Is Accelerated Disposition being requested (19 CFR 174.22)? <input type="checkbox"/> Yes <input type="checkbox"/> No							

SECTION II - DETAILED REASONS FOR PROTEST

8. With respect to each category of merchandise, set forth, separately, (1) each decision protested, (2) the claim of the protesting party, and (3) the factual material and legal arguments which are believed to support the protest. All such material and arguments should be specific. General statements of conclusions are not sufficient.

(Attach Additional Sheets if necessary.)

SECTION III - REQUEST FOR DISPOSITION IN ACCORDANCE WITH ACTION ON PREVIOUSLY FILED PROTEST

Protesting party may request disposition in accordance with the action taken on a previously filed protest that is the subject of a pending application for further review and is alleged to involve the same merchandise and the same issues. (See 19 CFR 174.13(a)(7).) To request such disposition, enter in Blocks 8 and 9 the protest number and date of receipt of such previously filed protest.

9. PROTEST NO. OF PREVIOUSLY FILED PROTEST

10. DATE OF RECEIPT

SECTION IV - SIGNATURE AND MAILING INSTRUCTIONS

11. NAME AND ADDRESS OF PERSON TO WHOM ANY NOTICE OF APPROVAL OR DENIAL SHOULD BE SENT	12. NAME, ADDRESS, AND CBP IDENTIFICATION NUMBER TO WHICH REFUND SHOULD BE SENT	13. IF FILING AS ATTORNEY OR AGENT, TYPE OR PRINT YOUR NAME, ADDRESS AND IMPORTER NUMBER, IF ANY
	14. SIGNATURE X	DATE

(Optional) SECTION V - APPLICATION FOR FURTHER REVIEW (Fill in item 1 above if this is a separate Application for Further Review.)

15. MARK BOX CORRESPONDING TO YOUR ANSWER TO EACH OF THE FOLLOWING QUESTIONS

- YES NO
- (A) Have you made prior request of a port director for a further review of the same claim with respect to the same substantially similar merchandise?
- (B) Have you received a final adverse decision from the U.S. Court of International Trade on the same claim with respect to the same category of merchandise or do you have action involving such a claim pending before the U.S. Court of International Trade?
- (C) Have you previously received an adverse administrative decision from the Commissioner of CBP or his designee or have you presently pending an application for an administrative decision on the same claim with respect to the same category of merchandise?

16. JUSTIFICATION FOR FURTHER REVIEW UNDER THE CRITERIA IN 19 CFR 174.24 AND 174.25 (Include Applicable Rulings)

(Attach Additional Sheets if Necessary.)

SECTION VI - DECISION (CBP USE ONLY)

17. APPLICATION FOR FURTHER REVIEW Approved Denied for the reason checked: Untimely filed Does not meet criteria Other, namely

EXPLANATION:

*When further review only is approved the decision on the protest is suspended, pending issuance of a protest review decision.

18. PROTEST EXPLANATION: Approved Rejected as non-protestable Denied in full for the reason checked: Denied in part for the reason checked: Untimely filed See attached protest review decision Other, namely

19. TITLE OF CBP OFFICER

20. SIGNATURE AND DATE

Previous Editions are Obsolete

CBP Form 19 (05/10)



U.S. Customs and
Border Protection

Textile Production Verification Team (TPVT) Visits

- El artículo 3.24 del Perú TPA visita para verificar la producción
 - CBP envía la solicitud por escrito al país Perú 20 días antes de visitar solicitando permiso para llevar a cabo verificaciones
 - Perú responde dentro de 10 días
 - Las visitas son anunciadas



Textile Production Verification Teams

- **Los miembros del equipo incluyen:** especialistas en importaciones, Inmigración e Investigadores de Aduanas, Auditores de CBP o Especialistas de Comercio Internacional
- **Equipos Visita Operaciones Extranjeras Fabricación a:**
 - Determinar si hacían los bienes que fueron introducidos en el origen, es decir validar EE.UU.
 - Determinar la capacidad de producción de la fábrica / tipo de bienes y la cantidad de mercancías que pueden obtenerse
 - Determine si las prendas de vestir o tejidos producidos cumplen con los requisitos para el tratamiento de preferencias comerciales





**U.S. Customs and
Border Protection**

Gracias!

Office of International Affairs

Natalie Hanson

natalie.hanson@cbp.dhs.gov



El Mercado de la costa Sur de los Estados Unidos

Erick Aponte
Consejero Económico Comercial
Miami, EEUU



1. Perfil del país
2. Importaciones en EEUU
3. Importaciones procedentes de Perú
4. Principales requisitos para exportar a EEUU
5. Oportunidades comerciales para productos peruanos
6. Papel de la Oficina Comercial en Miami

Economía

- PIB 2013: +1,9%
- Desempleo: 6,6% (enero 2014)
- Balanza comercial negativa: US\$ 38 700 millones
- Número de empresas: +27 millones (2007)

Demografía

- Población 316 millones: 16,9% hispanos, 13,1% afroamericanos
- Gran porcentaje de obesos y población en edad avanzada
- Graduados educación secundaria: 85,7%
- Graduados universitarios: 28,5%

Importaciones en EEUU

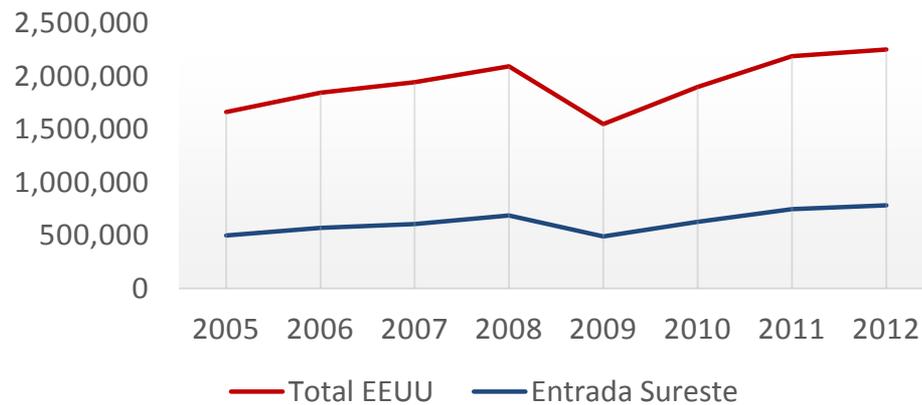
Principales productos importados en EEUU

1. Aceites de petróleo y de material bituminoso
2. Vehículos de motor para transporte de pasajeros
3. Teléfonos para redes celulares y otras redes inalámbricas
4. Máquinas portátiles de procesamiento de datos, con CPU, teclado y pantalla
5. Aceites ligeros y sus preparados
6. Medicamentos
7. Modems y otros aparatos de recepción, conversión y transmisión de voz, imagen y datos
8. Diamantes no industriales, trabajados
9. Coque de petróleo sin calcinar
10. Videoproyectores

Fuente: USITC

Importaciones en EEUU

Evolución importaciones totales en EEUU
(en millones de dólares)



Principales proveedores EEUU

1	China
2	Canadá
3	México
4	Japón
5	Alemania
6	Corea
7	Reino Unido
8	Arabia Saudí
9	Francia
10	India
44	Perú

Cuota entrada importaciones por Sureste EEUU

Año	2005	2006	2007	2008	2009	2010	2011	2012
Cuota (%)	30.10%	30.97%	31.34%	32.88%	31.78%	33.16%	34.13%	34.75%

Principales proveedores Sureste EEUU

1	México
2	China
3	Arabia Saudí
4	Alemania
5	Venezuela
6	Japón
7	Brasil
8	Corea
9	Colombia
10	Reino Unido
37	Perú

Importaciones peruanas



Principales productos exportados a EE.UU.

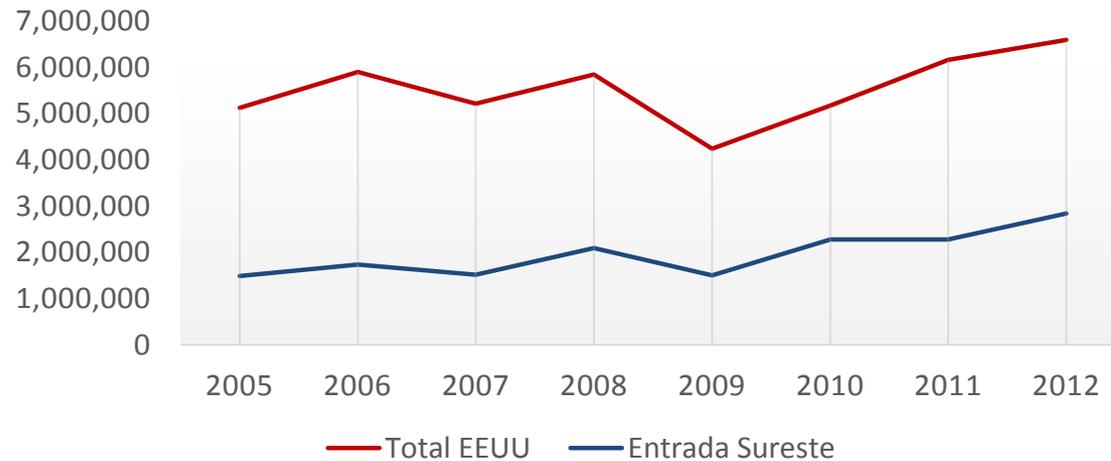
1. Oro en bruto
2. Aceites ligeros de petróleo, no crudo
3. Aceites crudos de petróleo y de material bituminoso
4. Estaño, sin alear
5. Café sin tostar ni descafeinar
6. Espárragos frescos o refrigerados
7. Aceites no ligeros de petróleo y de material bituminoso, no crudo
8. Plata en bruto
9. Fosfatos de calcio naturales
10. Suéteres de tejido de punto de algodón

Fuente: Wikimedia

Fuente: USITC

Importaciones peruanas

Evolución exportaciones Perú -EEUU
(en miles de dólares)



Cuota entrada importaciones peruanas por Sureste EEUU

2005	2006	2007	2008	2009	2010	2011	2012
29.15%	29.42%	29.08%	35.79%	35.49%	44.00%	36.98%	43.08%

Fuente: USITC

Principales puertos de entrada de importaciones peruanas



Fuente: USITC

Principales requisitos para exportar a EEUU

- Aspectos básicos necesarios

- ✓ Seriedad y puntualidad en entrega
- ✓ Oferta bien definida
- ✓ Oferta exportable sostenida
- ✓ Buen representante en destino
- ✓ Pagina web

- ¿Se exigen certificaciones?

- ✓ Certificado de origen, factura comercial y packing list
- ✓ FDA: registro, sustancias permitidas, buenas prácticas www.fda.gov
- ✓ Etiquetado
- ✓ TLC

Oportunidades Comerciales para Productos Peruanos

1. Tratado de Libre Comercio Perú-EEUU

2. Nuevos productos

- Las características de la población definen cliente potencial
- Principal mercado de prendas de vestir, cosméticos y nutracéuticos
- Búsqueda de estilos de vida saludables → mayor demanda de productos naturales: alimentos, cosméticos, textiles, decoración, materiales construcción
- Productos cultivables en Perú con poca oferta mundial
- Aprovechamiento nichos de mercado: certificaciones orgánica, Kosher, Halal, por ejemplo
- Importaciones permitidas de productos frescos:
https://epermits.aphis.usda.gov/manual/index.cfm?NEW=1®ION_ID=200&ACTION=countrySummCommPI

3. Nuevos nichos y zonas de exportación

Oportunidades Comerciales para Productos Peruanos

4. Nuevas oportunidades

- Compras gubernamentales
- Industria de cruceros → potencial + US\$ 6 000 millones
- Potencial individual de algunos estados

Papel de la Oficina Comercial

- ✓ Promoción exportaciones peruanas en EEUU
- ✓ Atracción de inversión extranjera
- ✓ Promoción de Perú como destino turístico
- ✓ Actividades:
 - ✓ Ferias y otros eventos: participación, difusión, coordinación
 - ✓ Misiones comerciales: directas e inversas
 - ✓ Resolución de consultas comerciales: empresas peruanas y americanas
 - ✓ Inteligencia de mercado: informes económicos y comerciales, regulación sectorial, etc
 - ✓ Contacto con autoridades y organizaciones en EEUU y Peru





Gracias

Marta Sesmero

info@tradeperumiami.com

Oficina Comercial de Perú

Miami, EEUU

