



**Omar W.  
Guerra Zavaleta**

[oguerra@promperuext.pe](mailto:oguerra@promperuext.pe)  
Consultor e-commerce

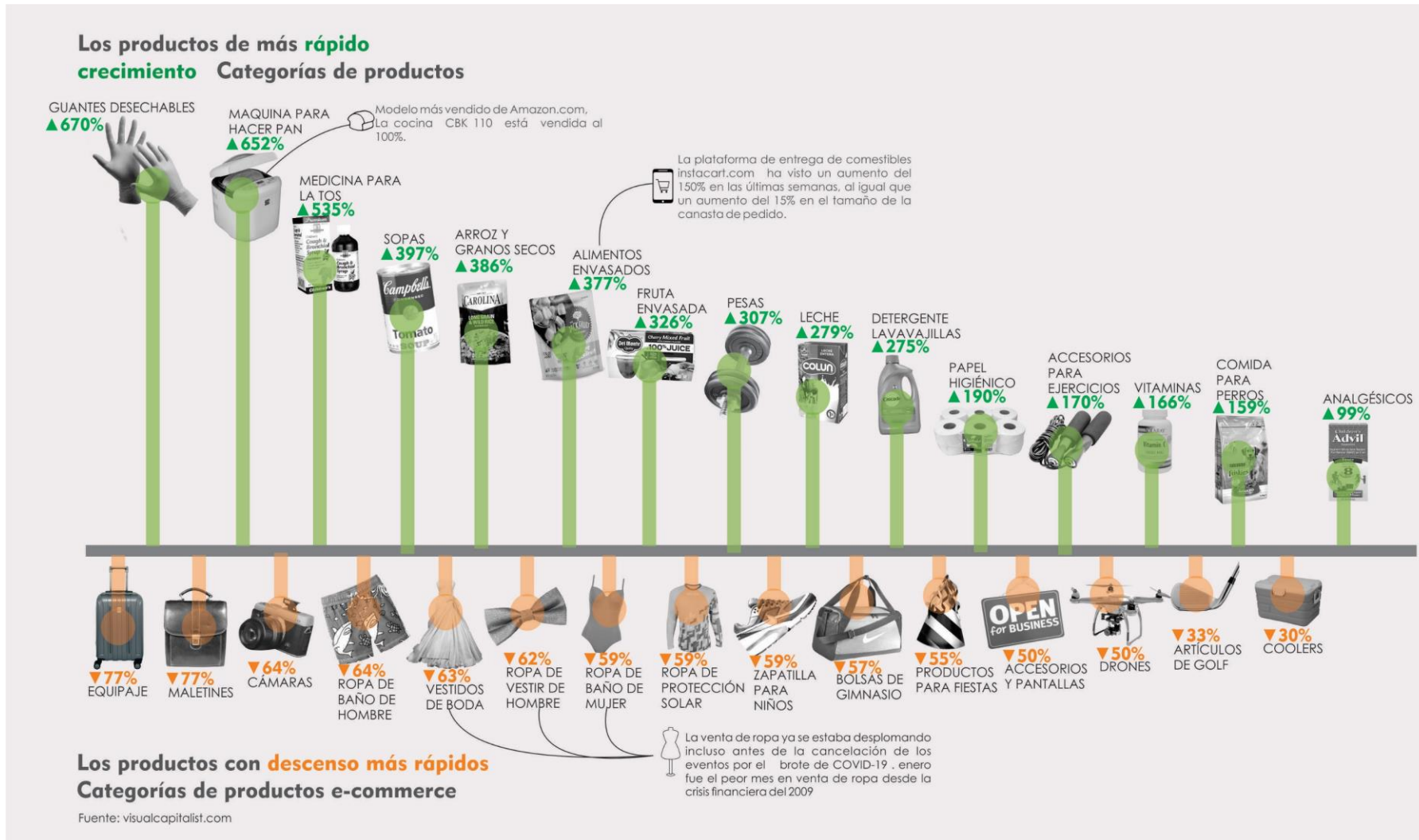
**Seminarios Virtuales  
Miércoles del Exportador**

---

# **Cómo exportar con E-commerce transfronterizo**

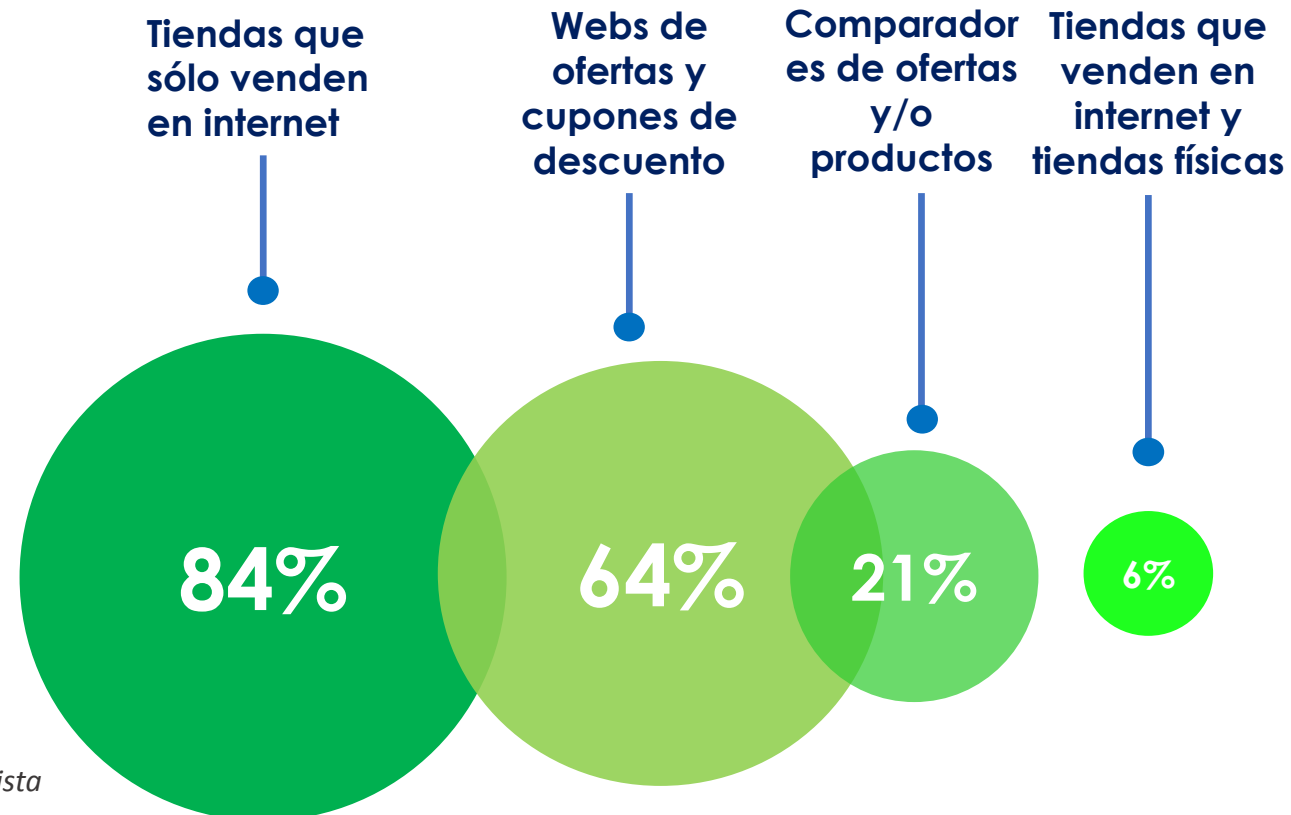
Lima, 28 de Abril de 2021

# Productos con más rápido crecimiento durante la pandemia

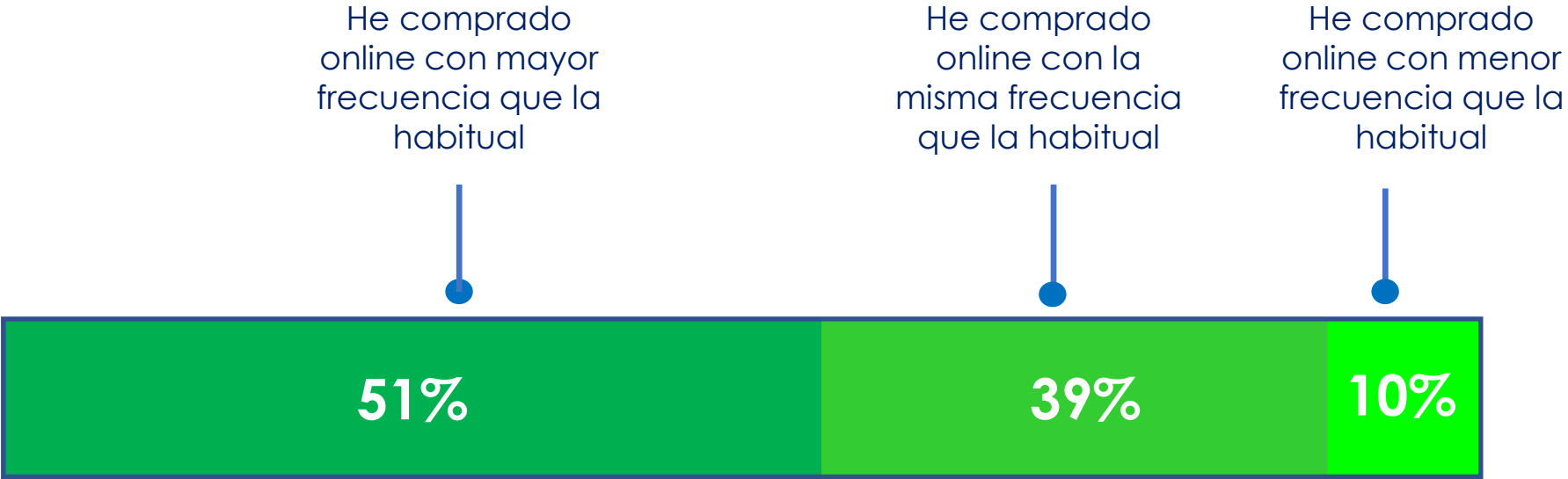


# ¿Dónde se ha comprado online?

En porcentajes:

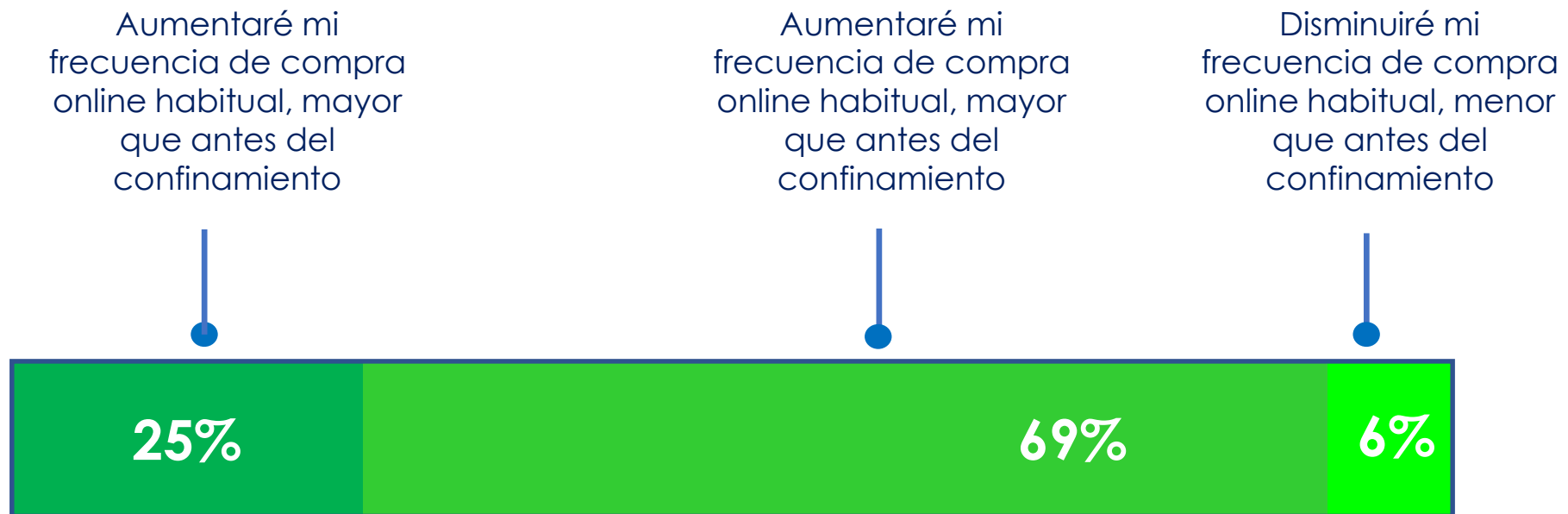


# Situación de las compras online durante el confinamiento

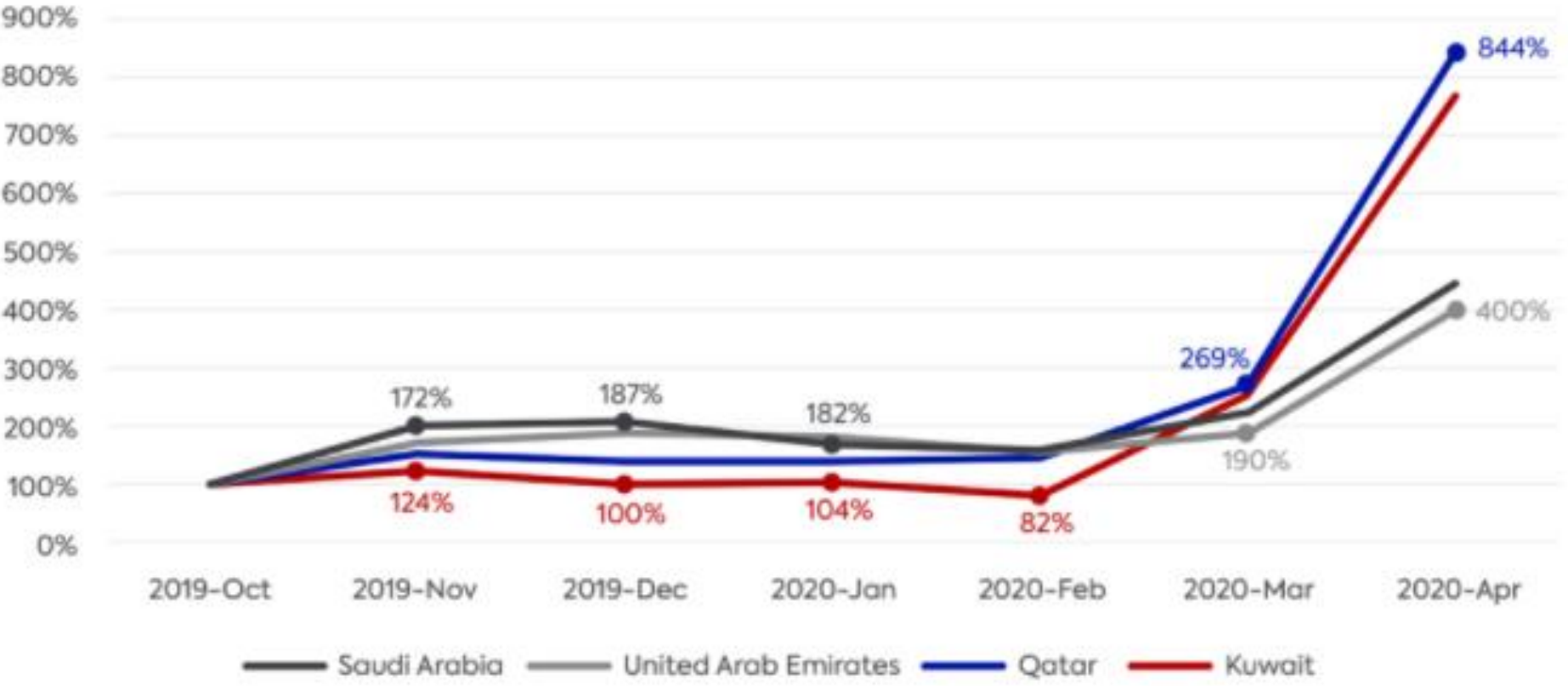


Fuente: Statista

# Situación futura de compras online

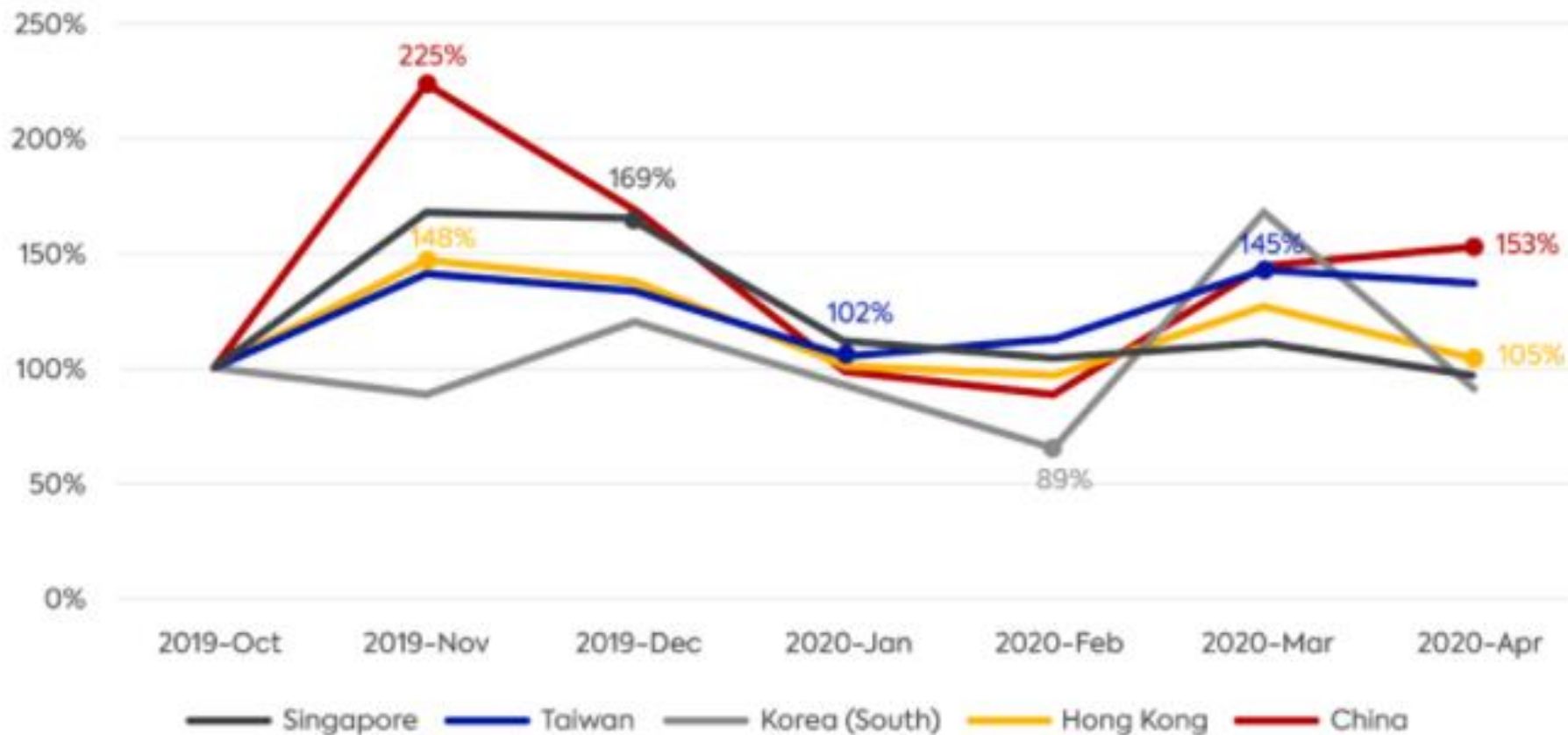


# Medio Oriente (países del Golfo) tendencia de comercio electrónico transfronterizo durante la pandemia



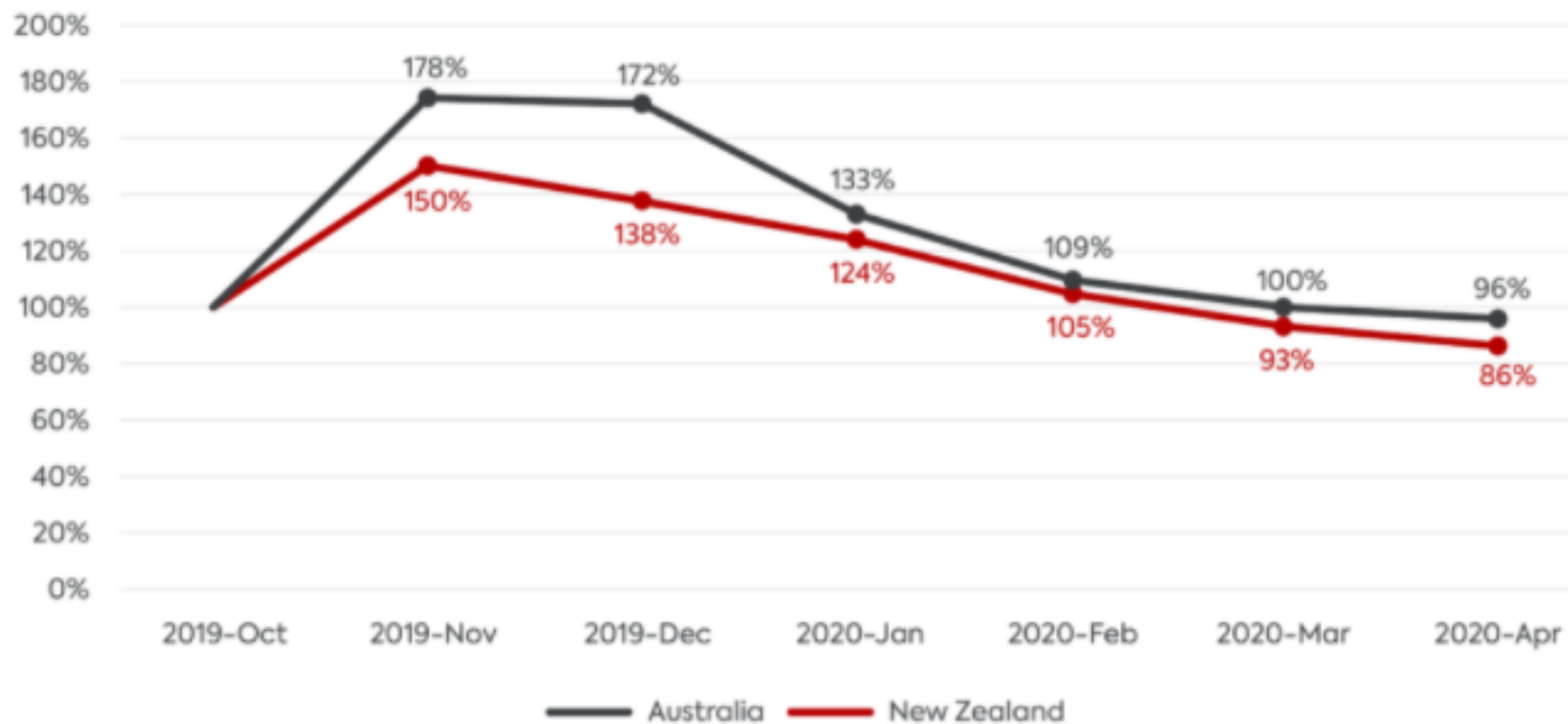
Source: Global-e

# Mercados de Asia Oriental tendencia de comercio electrónico transfronterizo durante la pandemia



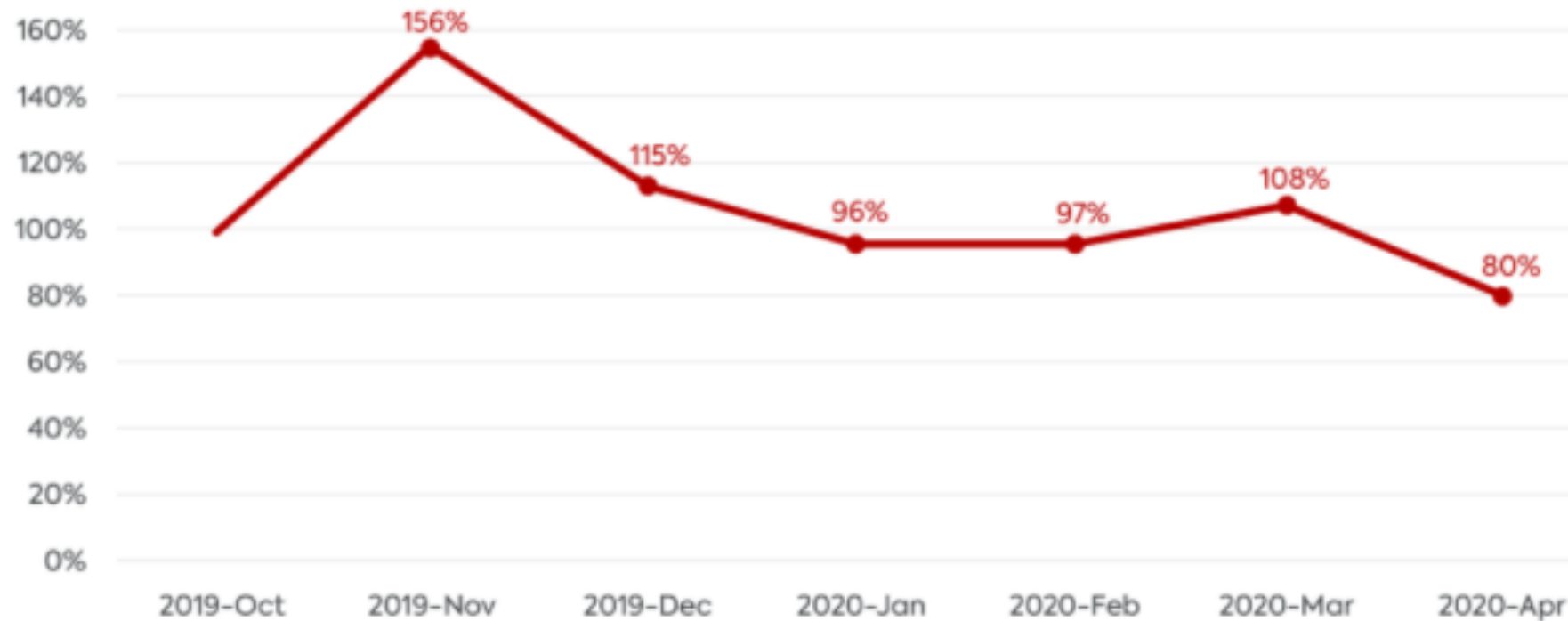
Source: Global-e

# Australia y Nueva Zelanda tendencia de comercio electrónico transfronterizo durante la pandemia



Source: Global-e

# Estados Unidos tendencia de comercio electrónico transfronterizo durante la pandemia



Source: Global-e

# Conceptos básicos

## B2B

### Business to Business



# Ejemplo – modelo B2B

## Alibaba.com

100% Pure Natural Spay Dring Maca Powder

FOB Reference Price: [Get Latest Price](#)

25 - 99 Kilograms	100 - 999 Kilograms	>=1000 Kilograms
<b>\$10.00</b>	<b>\$9.00</b>	<b>\$8.00</b>

Shipping: Support Express · Sea freight · Land freight · Air freight

Lead Time:	Quantity(Kilograms)	1 - 100	101 - 1000	>1000
	Est. Time(days)	1	3	Negotiable

Customization: Customized packaging (Min. Order: 25 Kilograms)  
Active Ingredient (Min. Order: 25 Kilograms)

Samples: \$50.00 /Kilogram | 1 Kilogram (Min. Order) [Buy Samples](#)

**Trade Assurance** protects your Alibaba.com orders

**Alibaba.com Freight** | [Compare Rates](#) | [Learn more](#)

Payments: **VISA** **T/T** Online Transfer **Apple Pay** **WesternUnion/WU**

[Alibaba.com Logistics](#) · [Inspection Solutions](#) · [Production View](#)

# Ejemplo – modelo B2C

## B2C

### Business to Consumer



Empresa



Consumidor Final

# Ejemplo – modelo B2C

◀ Volver a resultados

 Evaluation result  
8.9 of 10



Pre-washed  
**Tri-Color Quinoa**  
Gluten-Free Whole Grain

NET WT. 5 LB. (2.27kg)

Pasa el mouse encima de la imagen para aplicar zoom

## Roland Quinoa, Tri-Color, 5 libras

Marca: Roland Foods

★★★★★ 188 calificaciones | 8 preguntas respondidas

Amazon's Choice para "roland quinoa"

Precio: **US\$ 32.80** (US\$ 0.41 / Ounce)

Este artículo no es retornable

Nombre del sabor: **Tri-Color**

Red **Tri-Color** White

Tamaño: **5 Pound (Pack of 1)**

5 Pound **5 Pound (Pack of 1)** 12 Ounce (Pack of 1)

- Una fuente natural de fibra y una buena fuente de hierro
- También uno de los únicos alimentos de grano entero que son una proteína completa
- La quinua fue considerada por los incas como la "madre de todos los granos"
- Esta mezcla de quinua negra, blanca y roja tiene un sabor delicado, neutro y está prelavado y listo para usar.
- Nutritiva, alta en fibra, vitaminas y minerales, y contiene un conjunto equilibrado de aminoácidos
- Kosher y sin gluten con cero gramos de grasa trans
- Producto de Perú

### Productos similares

 Happy Andes Quinoa blanca 5 libras – Sustituto de arroz sin gluten, grano entero – listo para cocinar alimentos para avena y semillas recetas – Comida saludable con vitaminas y proteínas – Mejor bolsa de comestibles

US\$20.00 ✓prime

★★★★★ (29)

Compra por única vez:  
US\$ 32.80

Enviado por: Amazon.com  
Vendido por: Amazon.com

**Subscribe & Save:**

5% 15%

US\$ 31.16 (US\$ 0.39 / Ounce)

Ahorra 5% ahora y hasta 15% en entregas repetidas.

- Sin tarifas
- Cancela en cualquier momento

Más información

**Disponible.**

Cant.: 1

Entrega cada  
2 meses (Más común)

 Configurar ahora

Entregas automáticas vendidas por Amazon.com

Agregar a Lista

Compartir    

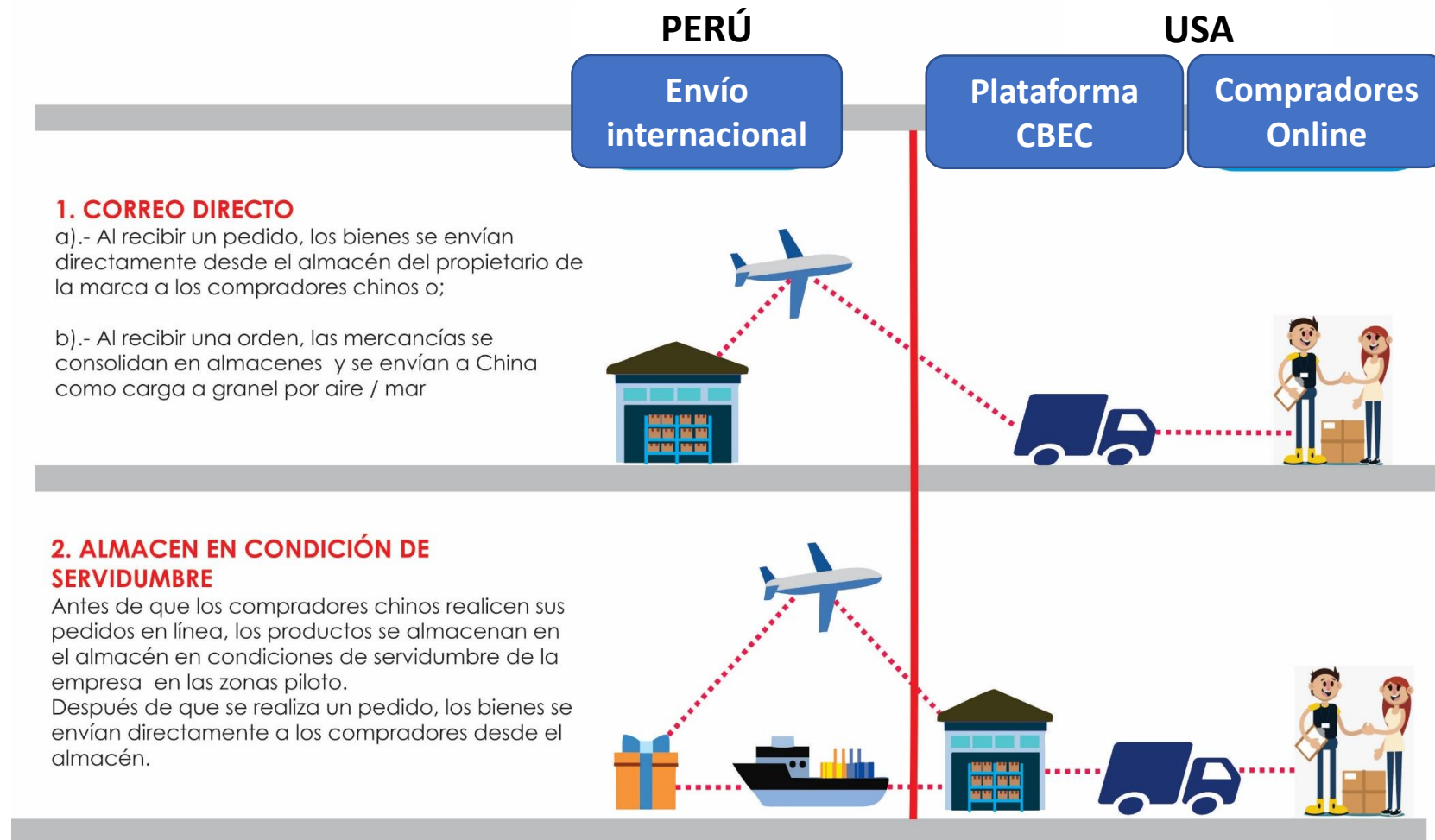
# Modelo de negocio e-commerce



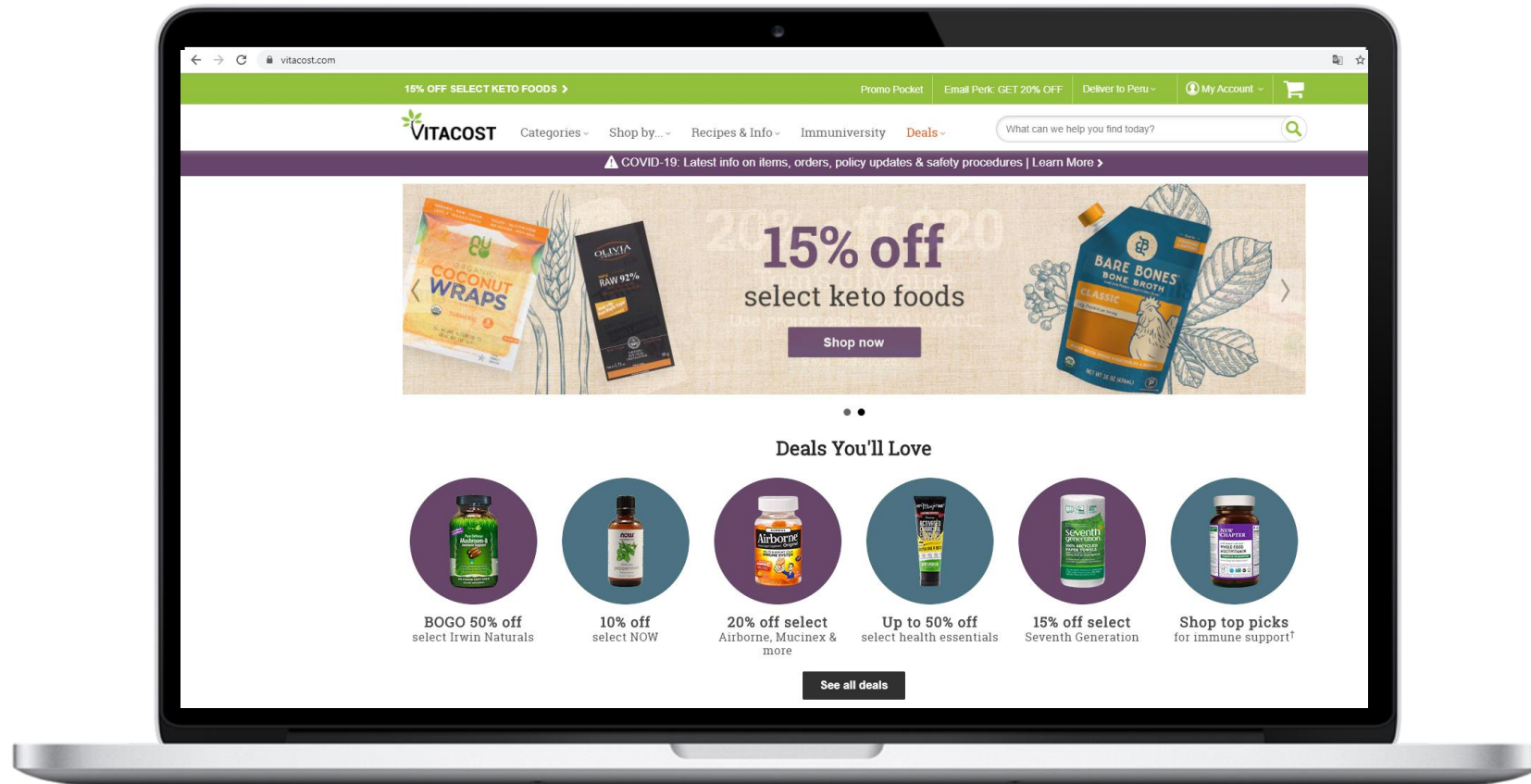
# Diagrama de una exportación B2B



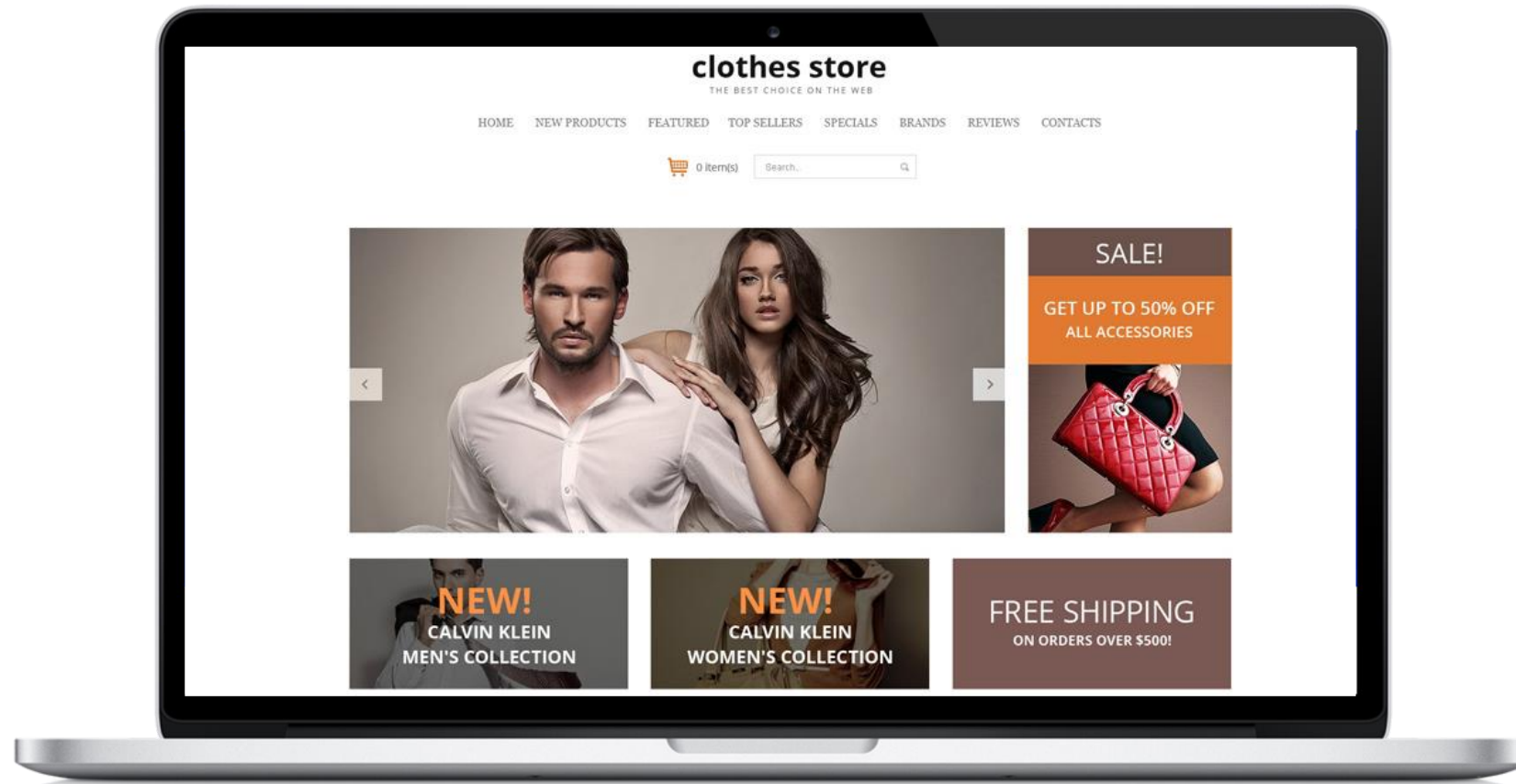
# Diagrama de una exportación B2C



# Venta Online



# Podemos tener la mejor tienda online!



# Podemos tener la mejor tienda online!

- Pero si mi producto no llega en el tiempo estipulado, se pierde la experiencia de usuario.
- Pierde credibilidad y quizás perdamos al cliente.
- Todavía no existe un botón que sea de despacho.



# El costo es el principal impulsor de compras Online transfronterizas

## Principales razones para comprar en otros países

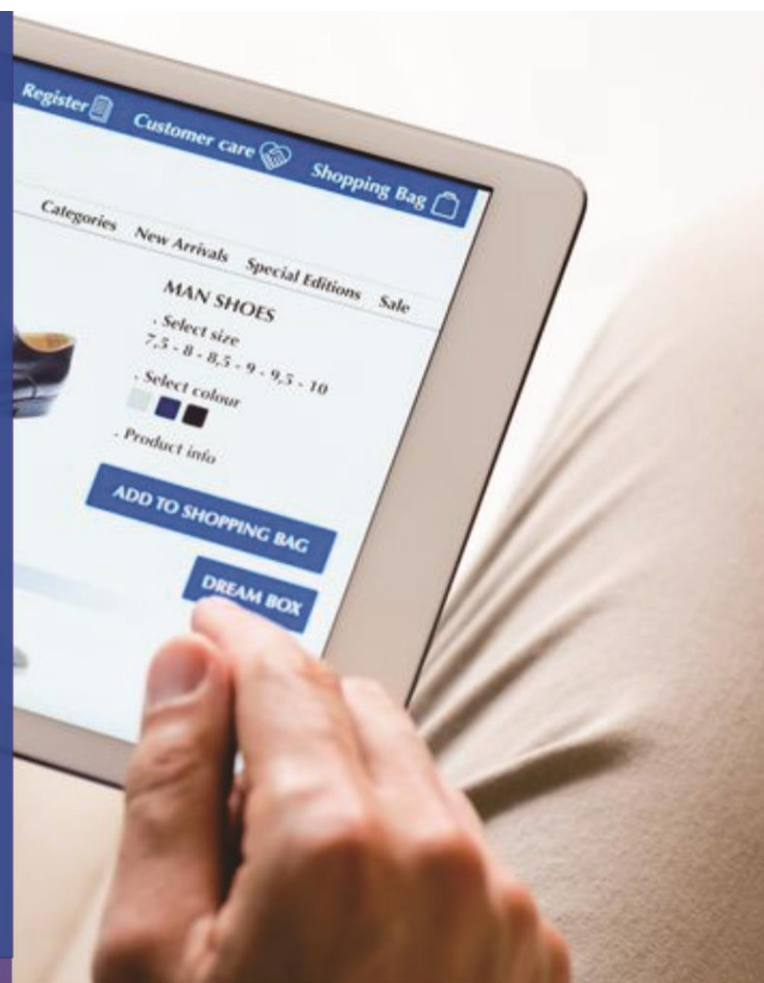
Nº 01 - Mejores Precios (72%)

Nº 02 - Acceso a artículos no disponibles en mi país (49%)

Nº 03 - Puedo descubrir productos nuevos e interesantes (34%)

Nº 04 - Mayor calidad del producto (29%)

Nº 05 - El envío es más asequible (24%)



# Ahorro en el envío y seguridad continúan siendo los impulsores de venta transfronteriza entre los compradores



# El costo y la preocupación por la velocidad de las entregas son los elementos disuasorios más citados por los compradores



Nº 1 - Gastos de envío de entrega (25%)



Nº 2 - El tiempo de entrega no es lo suficientemente rápido (44%)



Nº 3 - Preocupación de que no pueda recibir el producto (24%)

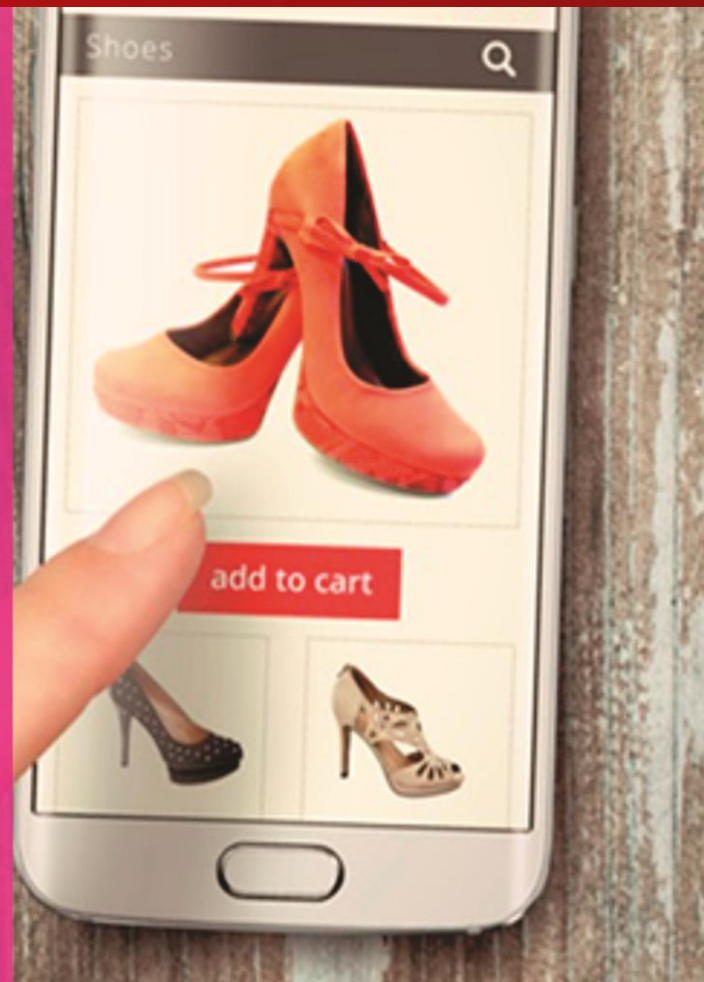


Nº 4 - Tener que pagar derechos / aranceles aduaneros y /o impuestos (24%)



Nº 5 - Difícil proceso de devolución de productos. (22%)

Fuente:  2017



# La última milla



# Determinantes logísticos del e-commerce

## Last Mile Logistics / Cumplimiento de pedidos

**La última milla** se puede definir como el movimiento de mercancías desde un centro de cumplimiento hasta su destino final. En otras palabras, **la última milla es la última etapa del viaje de un producto antes de que llegue a la puerta de su cliente**. A los clientes de comercio electrónico no les gusta tener que esperar, esto está empujando a muchas empresas de comercio electrónico para auto-manejar el proceso de Orden de Cumplimiento que en sí mismo se vuelve demasiado complejo para manejar y realmente puede cambiar el enfoque del negocio principal.



# Amazon.com y la última milla



# Amazon.com y la última milla



**Amazon.com es un  
retail?**

# Amazon.com y la última milla



**Amazon.com** es una empresa de servicios con dos palancas muy fuertes :  
**TECNOLOGÍA y LOGÍSTICA**

# Amazon.com y la última milla



11

Marketplace

120+

Centros  
de logística

180+

Países con clientes  
fieles de Amazon

30+

Categorías  
de productos

# Ranking mundial de trafico online








## TOP RANKING MUNDIAL - CATEGORÍA

Rank	Website	Category	Change	Avg. Visit Duration	Pages / Visit	Bounce Rate
1	amazon.com	E commerce and Shopping > Marketplace	=	00:07:26	9.21	36.22%
2	ebay.com	E commerce and Shopping > Marketplace	=	00:07:01	7.59	35.85%
3	amazon.de	E commerce and Shopping > Marketplace	=	00:07:25	10.28	31.39%
4	amazon.co.jp	E commerce and Shopping > Marketplace	=	00:07:06	8.44	38.26%
5	rakuten.co.jp	E commerce and Shopping > Marketplace	=	00:06:22	7.76	37.48%
6	amazon.co.uk	E commerce and Shopping > Marketplace	+1	00:06:35	8.16	36.33%
7	aliexpress.com	E commerce and Shopping > Marketplace	-1	00:06:25	7.96	38.07%
8	taobao.com	E commerce and Shopping > Marketplace	=	00:06:36	6.03	34.65%
9	walmart.com	E commerce and Shopping > Marketplace	=	00:04:46	5.30	51.28%
10	ebay.co.uk	E commerce and Shopping > Marketplace	=	00:09:50	10.42	27.95%
11	etsy.com	E commerce and Shopping > Marketplace	=	00:06:21	6.64	44.95%
12	amazon.in	E commerce and Shopping > Marketplace	+3	00:07:25	7.66	39.04%
13	flipkart.com	E commerce and Shopping > Marketplace	+9	00:07:07	7.30	40.22%
14	ebay.de	E commerce and Shopping > Marketplace	-1	00:08:22	9.82	29.28%
15	allegro.pl	E commerce and Shopping > Marketplace	-3	00:09:52	12.39	26.72%
16	tmall.com	E commerce and Shopping > Marketplace	=	00:08:06	19.50	29.82%






# TOP RANKING MUNDIAL - USA



Rank ①	Website ①	Category ①
1	 google.com	Internet and Telecom > Search Engine
2	 facebook.com	Internet and Telecom > Social Network
3	 youtube.com	Arts and Entertainment > TV and Video
4	 amazon.com	Shopping > General Merchandise
5	 yahoo.com	News and Media






# TOP RANKING MUNDIAL - ESPAÑA



Rank ⓘ	Website ⓘ	Category ⓘ
1	 google.es	Internet and Telecom > Search Engine
2	 google.com	Internet and Telecom > Search Engine
3	 youtube.com	Arts and Entertainment > TV and Video
4	 facebook.com	Internet and Telecom > Social Network
5	 amazon.es	Shopping > General Merchandise



# TOP RANKING MUNDIAL - CANADA



Rank ①	Website ①	Category ①
1	 google.com	Internet and Telecom > Search Engine
2	 google.ca	Internet and Telecom > Search Engine
3	 youtube.com	Arts and Entertainment > TV and Video
4	 facebook.com	Internet and Telecom > Social Network
5	 amazon.ca	Shopping > General Merchandise








# TOP RANKING MUNDIAL – ALEMANIA



Rank ⓘ	Website ⓘ	Category ⓘ
1	 google.de	Internet and Telecom > Search Engine
2	 google.com	Internet and Telecom > Search Engine
3	 youtube.com	Arts and Entertainment > TV and Video
4	 facebook.com	Internet and Telecom > Social Network
5	 amazon.de	Shopping > General Merchandise

# TOP RANKING MUNDIAL – FRANCIA



Rank ⓘ	Website ⓘ	Category ⓘ
1	 google.fr	Internet and Telecom > Search Engine
2	 google.com	Internet and Telecom > Search Engine
3	 facebook.com	Internet and Telecom > Social Network
4	 youtube.com	Arts and Entertainment > TV and Video
5	 leboncoin.fr	Shopping > Classifieds
6	 orange.fr	Internet and Telecom > Telecommunications
7	 amazon.fr	Shopping > General Merchandise

# Análisis de venta ropa de bebe en Amazon.com

The screenshot shows an Amazon product page for a set of baby bodysuits. The main image displays six different styles of short-sleeved bodysuits in various colors and patterns, including a dark blue one with 'Daddy's SIDEKICK' text, a light green one, a grey one with a green frog, a white one with a dinosaur pattern, a black one with a white pattern, and a teal and black striped one. An 'Evaluation result' badge shows a score of 7.5 of 10. The product title is 'Simple Joys por Carter's Paquete de 6 body de manga corta para niños'. The price is listed as US\$ 17.99. The page includes a 'Agregar al Carrito' button, a 'Tabla de tallas' dropdown, and a color selection menu currently set to 'Navy/Turquoise'. A list of features is provided, such as '100% algodón', 'Importado', and 'Cierre de Snap'. On the right side, there are sections for 'Ofertas económicas' featuring a 'Sameno 2019' set and a 'Boba Wrap' advertisement.

amazon

amazon.com/Simple-Joys-Carter's-Baby-unidades/dp/B01MREMXH7/ref=sxin\_0\_pb?\_\_mk\_es\_US=ÁMÁŽŃ&keywords=baby+clothes&pd\_rd\_i=B01MREMXH7...

ropa, zapatos y joyería > bebés > bebés niños > ropa > Pañales

Evaluation result  
7.5 of 10

simple joys by carter's

Simple Joys por Carter's Paquete de 6 body de manga corta para niños  
★★★★★ 992 opiniones de clientes  
| 27 preguntas respondidas

Precio: US\$ 17.99

✓ Talla del modo esperado (92%)

Talla:  
Seleccionar ▼ Tabla de tallas

Color: Navy/Turquoise

- 100% algodón
- Importado
- Cierre de Snap
- Lavar a máquina
- Seis body de manga corta en algodón suave para bebé con rayas, estampado y sólidos.
- Hombros ampliables
- Broches sin níquel en paneles reforzados
- Frescos y nuevos diseños, calidad de confianza de Carter, y precios bajos diario – exclusivamente para miembros Prime

Más estilos de nuestras marcas

Para comprar, selecciona Talla

Agregar al Carrito

Agregar a Lista

Compartir

Ofertas económicas

Sameno 2019 - Pelele de verano p...  
Sameno baby clothing  
US\$2.99  
+ US\$3.99 de envío  
★★★★★ 9

boba  
Trusted by moms worldwide for over 10 years

Boba Wrap, Grey, 0-18 Months  
★★★★★ 3,067  
\$39.95 prime

Comentarios sobre el anuncio

# Análisis de venta ropa de bebe en Amazon.com

amazon.com/Simple-Joys-Carters-Baby-unidades/dp/B01MREMXH7/ref=sxin\_0\_pb?\_mk\_es\_US=AMAZÓN&keywords=baby+clothes&pd\_rd\_i=B01MREMXH7...

de manga corta para niños  
★★★★★ 992 opiniones de clientes  
127 preguntas respondidas

**Xray - Amazon Product Research**

Total Revenue: **\$10,801,934** Avg. Revenue: **\$171,459** Avg. BSR: **590** Avg. Price: **\$17.99** Avg. Reviews: **992**

#	ASIN	Brand	Title	Category	BuyBox	#	Price	FBA fee	Sales	Sales	Revenue	BSR
1	B01M7XQZYW	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$8.58	9,536	171,457.28	★
2	B01MREMXH7	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$8.58	9,543	171,583.14	★
3	B07GXZ83C2	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$10.15	9,536	171,457.28	★
4	B073WN2YFF	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$8.58	9,536	171,457.28	★
5	B01MFW94H	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$8.58	9,536	171,457.28	★
6	B0785R9MRV	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$8.67	9,536	171,457.28	★
7	B01MDUHLT5	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$9.57	9,536	171,457.28	★
8	B01M3Y30MY	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$10.10	9,536	171,457.28	★
9	B077YDZ2FN	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	n/a	AMZ	\$17.99	\$8.67	9,536	171,457.28	★
10	B01MFW94H	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	n/a	AMZ	\$17.99	\$8.58	9,536	171,457.28	★
11	B072QGQVNG	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$10.10	9,536	171,457.28	★
12	B078X5RTNB	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$8.58	9,536	171,457.28	★
13	B077Y7RV9T	Simple-Jo...	Simple Joys por Carter's Paquet...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$17.99	\$7.87	9,536	171,457.28	★

Helium 10

Ofertas económicas

Sameno 2019 - Pelele de verano p...  
Sameno baby clothing  
US\$2.99  
+ US\$3.99 de envío  
★★★★★ 9

Boba Wrap, Grey, 0-18 Months  
★★★★★ 3,067  
\$39.95 prime



# Análisis de venta ropa de bebe en Amazon.com



The screenshot shows the Amazon product page for 'Simple Joys by Carter's paquete de 4 pantalones para niñas'. The page features a main image of four pairs of pants in different colors and patterns (black, bright pink, gray with white hearts, and white with a floral pattern). A purple badge indicates an 'Evaluation result 6.15 of 10'. The product title is 'Simple Joys by Carter's paquete de 4 pantalones para niñas', with a star rating of 4.5 and 815 customer reviews. The price is listed as US\$ 15.67. The page includes a 'Para comprar, selecciona Talla' section with an 'Agregar al Carrito' button and an 'Agregar a Lista' button. A 'Compartir' section with social media icons is also present. The product description lists features such as '100% algodón', 'Importado', and 'Lavar a máquina'. A 'Más estilos de nuestras marcas' section shows other product options.

amazon

amazon.com/Simple-Joys-Carters-Baby-Pantalón/dp/B073WLQT3G/ref=sr\_1\_26?\_mk\_es\_US=ÁMÁZÓN&keywords=baby+clothes&qid=1568914529&s=gatew...

volver a resultados

Evaluation result  
6.15 of 10

simple joys by carter's

Simple Joys by Carter's paquete de 4 pantalones para niñas

★★★★☆ 815 opiniones de clientes  
| 29 preguntas respondidas

Amazon's Choice para "baby clothes 12-18 months girl"

Para comprar, selecciona Talla

Agregar al Carrito

Agregar a Lista

Compartir

Precio: US\$ 15.67

✓ Talla del modo esperado (86%)

Talla:

Seleccionar Tabla de tallas

Color: Black/Bright Pink/Gray Dot/Floral

- 100% algodón
- Importado
- Lavar a máquina
- Cuatro pares de pantalones de algodón suave para bebé.
- Cintura elástica cubierta.
- Calidad de Carter de confianza, precios bajos diarios y embalaje sin complicaciones.

Más estilos de nuestras marcas

# Análisis de venta ropa de bebe en Amazon.com

amazon.com/Simple-Joys-Carters-Baby-Pantalón/dp/B073WLQT3G/ref=sr\_1\_26?\_mk\_es\_US=ÁMÁŽŃ&keywords=baby+clothes&qid=1568914529&s=gatew...

amazon baby clothes

Servicio al Cliente 24/7. Más información

### Xray - Amazon Product Research

Total Revenue	Avg. Revenue	Avg. BSR	Avg. Price	Avg. Reviews
<b>\$5,106,054</b>	<b>\$164,711</b>	<b>249</b>	<b>\$15.67</b>	<b>815</b>

#	ASIN	Brand	Title	Category	BuyBox	#	Price	FBA fee	Sales	Sales	Revenue	BSR
1	B073WLTB23	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.89	10,511		164,707.37
2	B01M5JGQ67	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.98	10,511		164,707.37
3	B073WMK3ND	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.89	10,511		164,707.37
4	B01M6C5UE5	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.89	10,517		164,801.39
5	B073WNJYY3	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.98	10,511		164,707.37
6	B01M8QGDTB	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.89	10,511		164,707.37
7	B01MDUHNQW	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.98	10,511		164,707.37
8	B073WMCSZQ	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.92	10,511		164,707.37
9	B01MSM0U8U	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.98	10,511		164,707.37
10	B01N52E9EL	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	n/a	AMZ	\$15.67	\$5.88	10,511		164,707.37
11	B073WLTBLX	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.98	10,511		164,707.37
12	B01MREJJ04	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$7.98	10,511		164,707.37
13	B073WMFKR7	Simple-Jo...	Simple Joys by Carter's paquete ...	Clothing, Shoes & Jewelry	Amazon	1	AMZ	\$15.67	\$8.97	10,511		164,707.37

HELIUM 10

Para comprar, selecciona Talla

Agregar al Carrito

Agregar a Lista

Compartir

- Lavar a máquina
- Cuatro pares de pantalones de algodón suave para bebé.
- Cintura elástica cubierta.
- Calidad de Carter de confianza, precios bajos diarios y embalaje sin complicaciones.

# Análisis de venta quinua en Amazon.com

amazon.com/NorQuin-Golden-Quinoa-Pail-Servings/dp/B0881Z5SX4/ref=sr\_1\_2\_sspa?dchild=1&keywords=quinua&qid=1607021490&sr=8-2-spons&psc=1&spLa=ZW5jcnlwdGVkUXVhbGlmaWVyP...

Aplicaciones Bookmarks Exportadores Ferias de Moda info... etsy.com Analytics ... baby shape melon... Fruit and Vegetable... Oven ChannelAdvisor: Co... Las ventas online e... ¿Cómo posicionar t... Hacer dibujo

amazon Deliver to Jaco Miami 33180 All quinoa


ALL Gift Cards Customer Service Prime Video Lorena's Amazon.com Prime Best Sellers Browsing History Buy Again Subscribe & Save Find a Gift Whole Foods Today's Deals New Releases Coupons Pantry Sell Registry AmazonBasics Livestock

Grocery Deals Snacks Breakfast Warm Beverages Cold Beverages Cooking Staples Baby Food Candy & Chocolate Amazon Pantry Subscribe & Save International Foods

Students and government assistance recipients could save 50% on Prime

Back to results

Evaluation result: 10 of 10



Roll over image to zoom in

### NorQuin Golden Quinoa Pail 252 Servings / 25 lbs - Big Bulk Bucket Great For Food Storage, Restaurants & Wholesale - Perfect Rice & Grain Alternative - Kosher Certified, Gluten Free, Non-GMO

Visit the NorQuin Store

★★★★★ 132 ratings | 10 answered questions


Amazon's Choice for "quinua bulk"

Price: **\$59.99** (\$0.15 / Ounce) & **FREE Shipping**. Details

Get \$100 off instantly: Pay \$0.00 upon approval for the Amazon.com Store Card.

- Nutty Flavor & Heartier Texture:** NorQuin's Golden Quinoa is different from white or red quinoa, with a nutty flavor & a heartier texture that's more like rice than other quinoa. Use it in recipes instead of rice for a gluten free, whole grain option that's a complete protein.
- Step Up Your Nutrition:** Quinoa is one of the healthiest foods on Earth, an easy-to-prepare whole grain that's heart healthy, gluten free, & a good source of protein, iron, fiber magnesium, B vitamins, potassium, calcium, phosphorus, vitamin E & antioxidants.
- Mix Up Your Diet:** Quinoa can be used as hot cereal, hypoallergenic baby food, gluten-free substitute or rice replacement in any recipe. Try replacing rice, millet, or pasta with quinoa & mix with chia seeds or lentils for added protein.
- Countless Recipes:** You can pair quinoa with a variety of healthy foods and it works great as a side dish. Quinoa is a healthy alternative for rice and pasta. Quinoa helps to satisfy hunger and keeps you full longer, helping you to stick to your healthy diet and not over eat or snack!
- Organic Alternative:** Once you try this superfood, you'll be clearing some pantry space for quinoa in your kitchen and be using it in multiple meals giving you and your family a healthy, filling, substitute to more traditional grain based foods.

Report incorrect product information.



NorQuin White Quinoa Pail 252 Servings / 25 lbs - Big Bulk Bucket Great For Food Storage, Restaurants & Wholesale - Perfect Rice &...

★★★★★ 18

\$69.99 **prime**

Sponsored

**One-time purchase:** \$59.99

& **FREE Shipping**. Details

Arrives: **Thursday, Dec 10**  
Details

Fastest delivery: **Sunday, Dec 6**  
Order within 53 mins  
Details

**In Stock.**

Qty: 1

Add to Cart

Buy Now

Secure transaction

Ships from Amazon  
Sold by NorQuin

Return policy: This item is non-returnable

**prime**

We're giving you a **30-day FREE trial of Prime Try Prime** and start saving today with **Fast, FREE Delivery**

Add a gift receipt for easy returns. Prices are hidden.

Deliver to Jaco - Miami 33180

# Análisis de venta quinua en Amazon.com

**Xray - Amazon Product Research** Free Launches Left: 49 Upgrade for Unlimited

Select up to 10 ASINs to Run a Keyword Search in Helium 10 Cerebro  
Get keyword insights by selecting products from your Xray search.

ASIN Selected: 0  
Run in Cerebro

Total Revenue	Avg. Revenue	Avg. BSR	Avg. Price	Avg. Reviews
<b>\$42,533</b>	<b>\$42,533</b>	<b>14,575</b>	<b>\$59.99</b>	<b>132</b>

#	ASIN	Brand	Title	Category	BuyBox	#	Price	FBA fee	Sales	Sales	Revenue
1	B0881253V4	NorQuin	NorQuin Golden Quinoa Pail 25...	Grocery & Gourmet...	NorQuin	1	FBA \$59.99	\$27.00	709		42,532.91

Helium 10

Roll over image to zoom in

**One-time purchase:** \$59.99 & FREE Shipping. Details

Arrives: **Thursday, Dec 10** Details

Fastest delivery: **Sunday, Dec 6**  
Order within 53 mins Details

In Stock.

Qty: 1

Add to Cart Buy Now

Secure transaction

Ships from Amazon Sold by NorQuin

Return policy: This item is non-returnable

We're giving you a 30-day FREE trial of Prime Try Prime and start saving today with Fast, FREE Delivery

Add a gift receipt for easy returns. Prices are hidden.

Deliver to Jaco - Miami 33180

Subscribe & Save: \$59.99 (\$0.15 / Ounce) First delivery on Dec 10 Ships from: Amazon

Inventory Levels Xray Keywords Listing Optimizer % Profitability Calculator

24 Hours 7 Days 30 Days 90 Days All Time

# Análisis de venta quinua en Amazon.com

**amazon** Deliver to Jaco Miami 33180 All quinoa

Students and government assistance recipients could save 50% on Prime

Back to results

Evaluation result 8.47 of 10

**BETTER BODY FOODS**  
**ORGANIC QUINOA**  
COMPLETE PLANT PROTEIN • GLUTEN-FREE  
LOW-GLYCEMIC RICE REPLACEMENT  
NET WT 24 OZ (1.5 LB 8 OZ) 680g LAF0811889F02

Roll over image to zoom in

**BetterBody Foods Organic Quinoa, Vegan, Complete plant protein, gluten free low, glycemic rice replacement, 24 ounce**  
Brand: BetterBody Foods  
★★★★☆ 3,750 ratings | 26 answered questions  
#1 Best Seller in Dried Quinoa

Price: \$8.15 (\$0.34 / Ounce) & **FREE Shipping** on orders over \$25.00 shipped by Amazon. Details

Get \$100 off instantly: Pay \$0.00 upon approval for the Amazon.com Store Card.

**Ingredients** ORGANIC QUINOA.  
**Brand** BetterBody Foods  
**Weight** 1.5 Pounds  
**Container type** Jar  
**Serving** 0.25 cups ( )  
**Description**

**About this item**

- **NUTRIENT BLEND:** Quinoa may be a small seed, but it is full of nutrients that can help men and women of all ages live a better life. In every serving of our organic powder, you'll find many nutrients, including fiber, protein, and iron, making it a great bonus to any meal at home or on the go.
- **SIMPLY ORGANIC:** Our Organic Quinoa is USDA organic certified, gluten-free, non-GMO, and kosher, making it a great addition to your pantry, no matter your dietary restrictions. Whether you're vegan, vegetarian, or following another strict food regimen, you can easily incorporate this nutritious tricolor grain medley into your diet.
- **COMPLETE PLANT PROTEIN:** BetterBody Foods quinoa mix includes white, red, and black quinoa grains that provide nutrients that are great for your body. Each serving contains 6g of organic

**One-time purchase:**  
\$8.15  
**FREE Shipping** on orders over \$25.00 shipped by Amazon.  
Arrives: **Thursday, Dec 10**  
Ships from: Amazon.com  
Sold by: Amazon.com

**Subscribe & Save:**  
5% / 15%  
\$7.74 (\$0.32 / Ounce)  
Save 5% now and up to 15% on repeat deliveries.  
• No fees  
• Cancel anytime  
Learn more  
**Get it Thursday, Dec 10**

**In Stock.**

Qty: 1 ▾

Deliver every:  
2 months (Most common) ▾

Set Up Now

Ships from and sold by Amazon.com

Add to List

New (3) from \$8.15 & **FREE Shipping** on orders over \$25.00 >

# Análisis de venta quinua en Amazon.com

The screenshot displays the Amazon Xray tool interface. A table summarizes key metrics for a selected product:

Total Revenue	Avg. Revenue	Avg. BSR	Avg. Price	Avg. Reviews
<b>\$64,018</b>	<b>\$64,018</b>	<b>1,090</b>	<b>\$8.15</b>	<b>3,750</b>

Below the summary, a table lists the product details:

#	ASIN	Brand	Title	Category	BuyBox	#	Price	FBA fee	Sales	Revenue	
1	B073ZNGZ7F	BetterBo...	BetterBody Foods Organic Quin...	Grocery & Gourmec...	Amazon	3	AMZ	\$8.15	\$5.00	7,855	64,018.25

The background shows the Amazon product page for 'Organic Quinoa, plant protein, gluten free, rice replacement, 24 oz'. The product is currently in stock and priced at \$8.15. The Xray tool is overlaid on the page, and the 'Total Revenue' value of \$64,018 is circled in red.

# Como mejorar las ventas en plataformas e-commerce

Webinar  
Exportador



*prom*  
perú

El trabajo en e-commerce es sistémico



**TRABAJO SISTEMICO**

# PRODUCTO N°1 : CAPSULAS DE MACA – Tda. Amazon.com

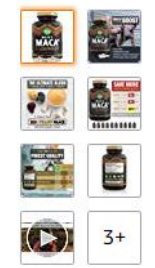


Producto vendido por AMAZON FBA

Strongest Maca Capsules, Organic Red, Yellow & Black Root w/Black Pepper Extract for Absorption, Roots Grown in Peru, Peruvian Powder, Men & Women... by Maju Superfoods

Price: **\$17.99** (\$0.15 / Gram) + \$17.79 Shipping & Import Fees  
[Deposit to Peru Details](#)

In Stock. Sold by **Maju Superfoods LLC** and Fulfilled by Amazon.



This item ships to Peru. [Learn more](#)

Deliver to Peru

Qty: 1 [Turn on 1-click ordering](#)

[Add to Cart](#)

[Buy Now](#)

[Add to List](#)

Share [Email](#) [Facebook](#) [Twitter](#) [Pinterest](#)

About the product

Xray - Amazon Product Research														
Total Revenue	Avg. Revenue	Avg. BSR	Avg. Price	Avg. Reviews										
<b>\$15,876</b>	<b>\$15,876</b>	<b>13,298</b>	<b>\$17.98</b>	<b>7</b>										
#	ASIN	Brand	Title	Category	BuyBox	#	Price	FBA fee	Sales	Sales	Revenue	BSR	Rating	Rev
1	B07LGV1BG2	Maju Su...	Strongest Maca Capsules, Organic...	Health & Household	Maju Superfo...	1	FBA \$17.98	\$5.89	883		15,876.34	13,298	5	

\* Análisis del código ASIN del producto y total de ingresos obtenidos por la venta del producto en AMAZON.COM

Webinar Exportador



# PRODUCTO N°1 : CAPSULAS DE MACA – Facebook.com

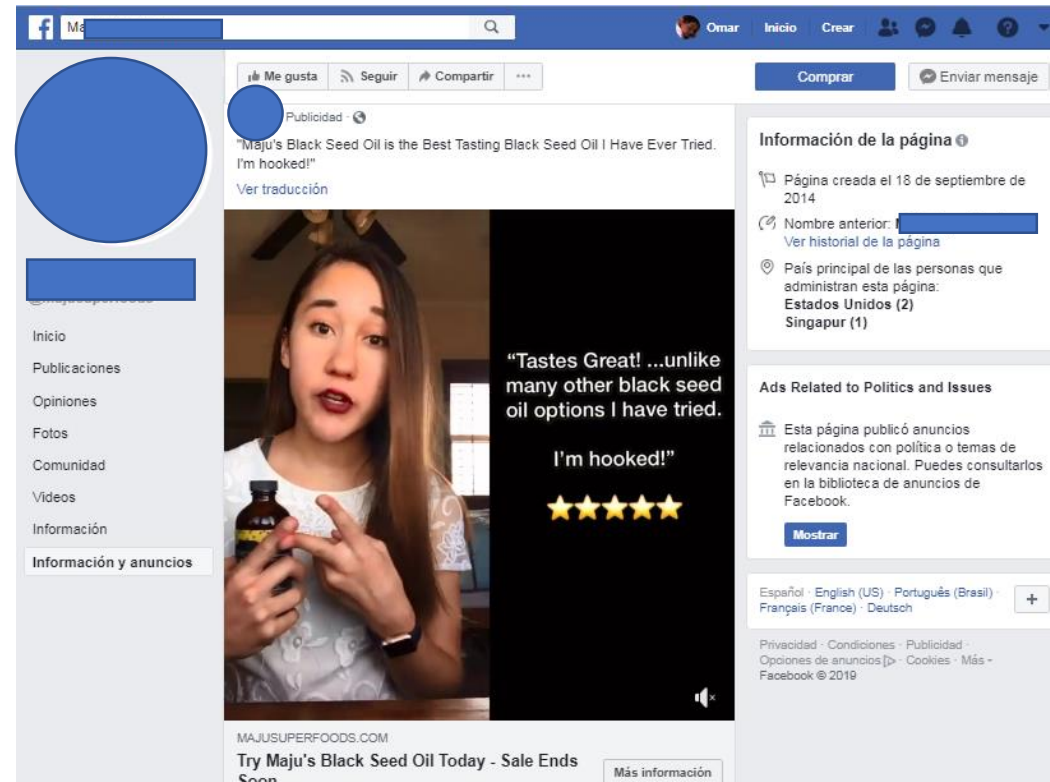
The screenshot shows the Facebook profile for 'Maju Superfoods'. The cover photo features the text 'Clean Superhuman Fuel.™' and 'MajuSuperfoods.com' over a background of green leaves. The page has a blue profile picture placeholder. The navigation bar includes 'Inicio', 'Crear', and icons for friends, messages, and notifications. Below the cover photo, there are buttons for 'Me gusta', 'Seguir', 'Compartir', 'Comprar', and 'Enviar mensaje'. The 'Crear publicación' section is visible, along with a post from 21 hours ago for 'Maca coco dilly barras' by @crueltyfreechlo. The right sidebar shows a rating of 3.8 from 34 people, a high response rate to messages, and community statistics: 'A 16.440 personas les gusta esto' and '16.778 personas siguen esto'. The '16.778' figure is highlighted with a red box and an arrow pointing to the text on the right.

16,776  
personas  
siguen las  
publicaciones  
en facebook

# PRODUCTO N°1 : CAPSULAS DE MACA – Facebook.com



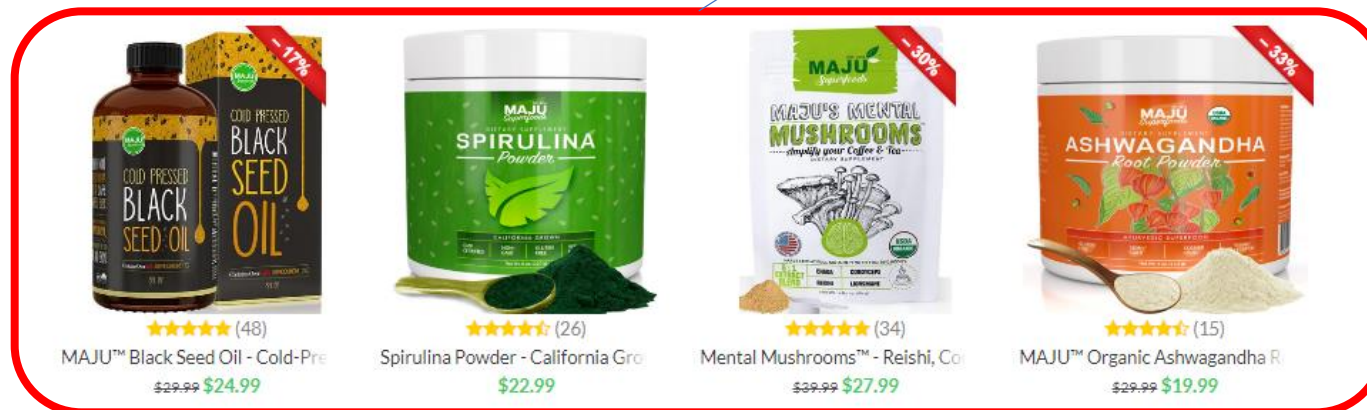
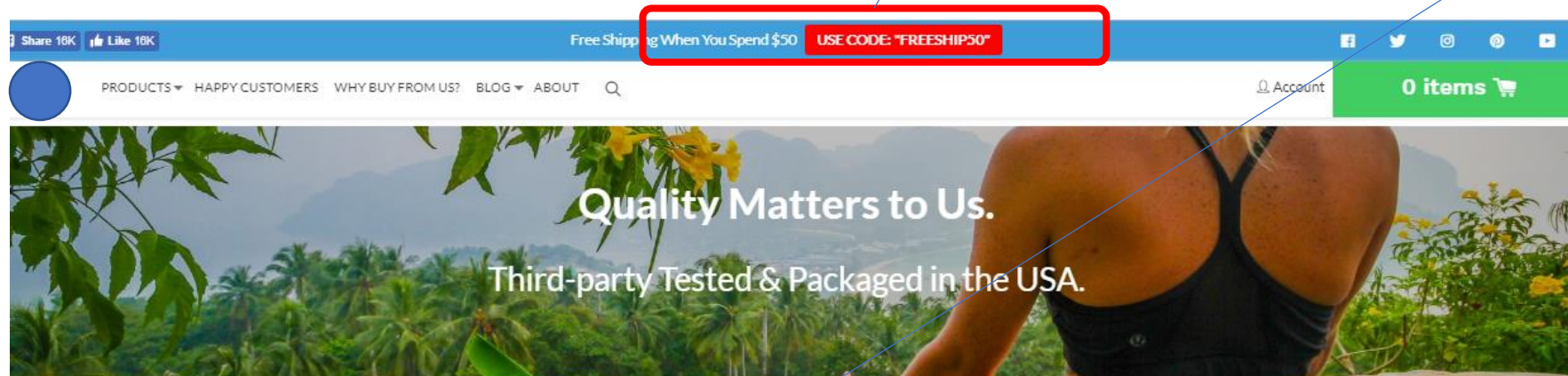
LA empresa MAJU realiza publicaciones específicas para el mercado Americano. Realiza inversión digital y videos en el mercado de USA.



# PRODUCTO N°1 : CAPSULAS DE MACA – Página Web

Envíos gratis por compras superiores a US\$ 50.00

Página adaptada para ventas b2c, realiza conversión a ventas.



# PRODUCTO N°2 : CAPSULAS DE MACA – Tda. Amazon.com



Black maca Root Powder - 100 Pills \* 500 mg - 100% NOP Organic - Vegan Capsules - Supplement from Peru - Amazon Andes by AMAZON ANDES HEALTHY · SUSTAINABLE · FAIR  
Be the first to review this item



Producto vendido SUPERFOOD PERÚ

Producto vendido por AMAZON FBA

Price: \$15.60 (\$0.15 / Gram)  
In Stock Sold by **superfoodperu** and fulfilled by Amazon.

This item does not ship to Peru. Please check other sellers who may ship internationally. [Learn more](#)

Deliver to Peru

Qty: 1 [Turn on 1-click ordering](#)

[Add to Cart](#)

[Buy Now](#)

[Add to List](#)

[Share](#) [Email](#) [Facebook](#) [Twitter](#) [Pinterest](#)

amazon														
Xray - Amazon Product Research														
Total Revenue	Avg. Revenue	Avg. BSR	Avg. Price	Avg. Reviews										
\$764	\$764	279,067	\$15.60	N/A										
#	ASIN	Brand	Title	Category	BuyBox	#	Price	FBA fee	Sales	Sales %	Revenue	BSR	Rating	Rev %
1	B07CZ6529H	AMAZO...	Black maca Root Powder - 100 Pill...	Health & Household	superfoodsp...	1	FBA \$15.60	\$5.53	49		764.40	279,067	0	

Webinar Exportador

\* Análisis del código ASIN del producto y total de ingresos obtenidos por la venta del producto en AMAZON.COM



# PRODUCTO N°2 : CAPSULAS DE MACA – Facebook.com

Superfoods Perú SAC

Omar Inicio Crear

Me gusta Seguir Compartir

Enviar mensaje

Publicaciones

Comunidad Ver todo

Invita a tus amigos a indicar que les gusta esta página

A 532 personas les gusta esto

**547 personas siguen esto**

A Xavier Montes Essenwanger le gusta esto

Chat (17)

547 personas  
siguen las  
publicaciones  
en facebook

# PRODUCTO N°2 : CAPSULAS DE MACA – Facebook.com



LA empresa SUPERFOOD NO realiza publicaciones específicas para el mercado Americano. No realiza inversión digital en Perú ni en USA.

# PRODUCTO N°2 : CAPSULAS DE MACA – Página Web

Página NO ESTÁ adaptada para ventas b2c, NO REALIZA conversión a ventas.

The screenshot shows a web browser window with the URL [www.superfoodsperu.com/index.php/en/portfolio/grains-and-cereals](http://www.superfoodsperu.com/index.php/en/portfolio/grains-and-cereals). The page features a navigation menu with buttons for HOME, ABOUT US, PRODUCTS (highlighted in green), CERTIFICATIONS, RECIPES, BLOG, and CONTACTS. Below the menu, there are three product listings: PURPLE CORN, CACAO, and COFFEE. Each listing includes a product image, a short description, and a 'READ MORE' button. A red box highlights the product images and descriptions. A blue circle and rectangle are also present on the page, with a line pointing from the text 'Página NO ESTÁ adaptada para ventas b2c, NO REALIZA conversión a ventas.' to the blue circle.

# Empresas Peruanas vendiendo en Marketplace a nivel internacional



秘鲁羊驼毛唯一官方标志  
ALPACA DEL PERU

被授权的品牌需要经过严格的考核和认证。其产品是珍贵的秘鲁羊驼毛原产地、高品质的保证。



品 牌: Sol Alpaca  
产 地: 秘鲁  
款 式: 女款  
产品颜色: 浅松石绿  
材 质: 70%精选羊驼毛 30%丝  
尺 码: 46\*196cm



# CAFÉ QUILPA – TAIWAN

**期間限定快閃搶領** 4/27 讀書日 一起來讀文學小說 **直接現折 50元** [展開廣告](#)

**博客來** 4/27 限定 **雕塑內在曲線** 指定品 **5折** (VIP享滿額再折)

4/27 限時下殺 iPhone 12 128G **\$26888**

4/27 同享讀書日優惠 生日慶加碼 滿1500元 送100元 **MUJI** 無印良品

熱門關鍵字 折價券現領 沖印·複製 禮物卡 購物今日66折 天天BUY

全站分類 旗艦店 全部 **HOT** 限時89元起 辣味爆米花 農會品2件88折 母親節公益送愛

美食 新品上市 暢銷排行 茶葉/茶包 休閒零食 沖泡飲品 米麵/烘培/南北雜貨 黑貓探險隊 PEKOE 安心食材

**讀書日 4/27 限定** 【蜂之饗宴】頂級龍眼花蜂蜜700g(台灣國產蜂蜜) **優惠價\$685** [CLICK](#)

博客來 > 美食 > 沖泡飲品/飲料 > 咖啡 > 咖啡豆 > 商品介紹

- 沖泡飲品/飲料**
- 咖啡
    - 掛耳式咖啡
    - 研磨咖啡粉
    - 即溶式咖啡
    - 咖啡豆
    - 咖啡膠囊
    - 咖啡禮盒
  - 茶葉/茶包
  - 沖泡飲品
  - 罐頭
  - 蒸饅/鬆片/麥片
  - 水/飲料



**CAFÉ QUILPA 秘魯法國AVPA 獲獎BLEND中烘焙精品咖啡豆6+2包**

定價: **1980元**

【分級買就送】讀書日:分級VIP會員最高送1.5%OPEN POINT(部份除外)

品牌: 秘魯國家館

· 已售完, 無法購買

[可訂購時通知我](#)

分期價: (除不盡餘數於第一期收取) [分期說明](#)

3期0利率	每期 660	6期0利率	每期 330
-------	--------	-------	--------

運送方式: [臺灣與離島](#)

Webinar  
Exportador



本分類熱銷

**優惠折扣** 4/27讀書日限定 | 全館結帳滿千再9折(部份除外)

# ALPACA CAPCHIY – TAIWAN



ak  
Alpaca Kapchiy



## Brand story

Alpaca Kapchiy 品牌為一對致力於動物保護的藝術家夫婦創立。融合100%具環境永續性的天然幼羊駝毛(Baby Alpaca)·由手工匠人一針一線製作成極致柔軟的動物飾品,同時該品牌與被遺棄的動物收容所合作·藉由各式動物飾品提倡愛護動物的中心思想·並且堅持公平交易原則,確保每位工匠皆能得到合理的薪酬及良好的工作環境·該品牌下的所有產品皆符合環境永續·動物保護·及社會福利為目的三大品牌宗旨。



## 安地斯山脈的軟黃金

羊駝纖維取自羊駝絨毛。在西元前5000年·是第一個在南美洲被取用毛料纖維使用的品種。羊駝源自於秘魯·擁有全世界最多數量的羊駝·近90%羊駝都聚集在此。

在古印加王朝·羊駝纖維都是用來製作王公貴族的服飾·因此享有安地斯山脈"軟黃金"的美譽。



# URIN HUANCA – TAIWAN



## Brand story

URIN HUANCA 自 1939 年以來一直是秘魯珠寶的生產商。品牌誕生於在秘魯被稱為銀色招絲藝術家和工匠的祖先之地，當地促進了秘魯珠寶業的發展。其後代繼承了超過 80 年的珠寶工藝師精神，融合了當代藝術設計，在創新中持續成長，使秘魯珠寶及金匠藝術享譽世界。

以生產及製造高品質銀飾享譽全球

- ☑ 世界第二大銀生產國，以高品質銀飾享譽全球
- ☑ 全球奢侈品品牌供應及飾品代工主力國
- ☑ 超國 80 年的珠寶工匠家族
- ☑ 致力打造銀與藝術品的結合。



# Empresas Peruanas vendiendo en Marketplace a nivel internacional



# Empresas Peruanas vendiendo en Marketplace a nivel internacional



生产商商标

生产商:

FRUCTUS TERRUM S.A.

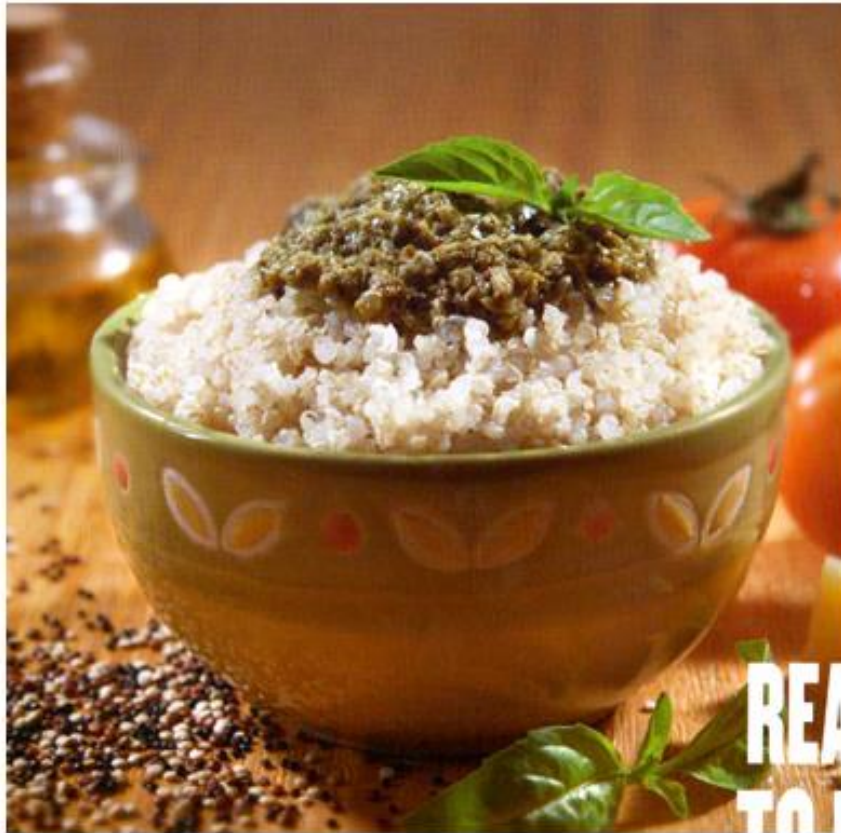
纳税识别号: 20471988368

(地址) Calle Universo N146  
Urb. La Campiña, Chorrillos.  
利马09, 秘魯



秘魯製造

# Empresas Peruanas vendiendo en Marketplace a nivel internacional



三种口味 开盒即食  
速食藜麦饭225g\*3盒

立即抢购



黄金谷物 未来食品  
白藜麦250g\*2袋

立即抢购

# Empresas Peruanas vendiendo en Marketplace a nivel internacional

## 洋蓍加烤彩椒口味

酱料成分：洋蓍、烤彩椒、葵花籽油、洋葱、柠檬汁、盐、蒜、西芹、柠檬酸(330)、黑胡椒



# Empresas Peruanas vendiendo en Marketplace a nivel internacional

**10 颗星**



多种口味组合 开盒即食  
速食藜麦饭225g\*3盒

**立即购买**

**宝贝排行榜**

宝贝名称	销量	收藏数
CASA VERDE 秘鲁正	¥119.00	已售出3784笔
秘鲁玛卡片正品原研	¥139.00	已售出1122笔
CASA VERDE 秘鲁正	¥89.00	已售出1094笔
Altomayo 秘鲁进口	¥139.00	已售出1122笔
CASA VERDE 秘鲁正	¥129.00	已售出1129笔
CASA VERDE 秘鲁正	¥129.00	已售出89笔
Altomayo 秘鲁进口玛	¥139.00	已售出79笔

## 南美高原 精品咖啡

独特的咖啡源自独特的咖啡豆





100%  
阿拉比卡



冻干工艺



高海拔生长



香甜甘醇

秘鲁进口

# Plataformas e-commerce



Plataformas b2b cafés

# PLATAFORMAS B2B CAFÉS



[About Us](#) [Our Coffees](#) [Our People](#) [Contact Us](#)

We only sell coffees we love. We work closely with trusted producer partners at origin to source exciting specialty coffees.

[Origin Blog](#) and [Green Buying Guides](#)

Filter by Location for coffees warehoused in the EU and US.

Country ▾ Region ▾ Location ▾ Search

Newest ▾ Cart 0

Peru × Amazonas × USA - Charleston, SC - CTI ×

Clear Search



Webinar  
Exportador

<https://allycoffee.com>



# PLATAFORMAS B2B CAFÉS



YOUR PARTNER IN SOURCING DISTINCTIVE GREEN COFFEES SINCE 1992

HOME

ABOUT US

CURRENT OFFERINGS

FOR ROASTERS

NEWS

CONTACT US



## CURRENT OFFERINGS

Offerings are current as of Thursday, 05 July 2018. Please [CONTACT US](#) to obtain current price quotes. All coffee availabilities are subject to confirmation.

LOCATION/SHIP	ORIGIN	DESCRIPTION	BAGS	OTHER
<b>SPOT COFFEES</b>				
Jacksonville	Vietnam	Robusta – Grade 2 – Supersacks	25 [SS]	
New Jersey	Brazil	Nat 17/18 SS	15	
New Jersey	Brazil	Grinders	40	
New Jersey	Colombia	Excelso EP 5% – Past Crop	159	
New Jersey	Colombia	Tolima – 84 Cup	225	
New Jersey	Colombia	Supremo 17/18	420	
New Jersey	Colombia	Supremo 18	57	
New Jersey	Columbia	SWP – Decaffeinated	2	
New Jersey	Colombia	MC – Decaffeinated	2	
New Jersey	Costa Rica	Strictly Hard Bean EP – Tarrazu	386	

Webinar  
Exportador

<http://www.amcafeusa.com>



# PLATAFORMAS B2B CAFÉS

**ATLAS**  
COFFEE IMPORTERS

- Etiopia
- Flores
- Guatemala
- Hawaii
- Honduras
- India
- Jamaica
- Java
- Kenya
- Mexico
- Myanmar
- Nicaragua
- Panama
- Papua New Guinea
- Peru
- Rwanda
- Sulawesi
- Sumatra

CONGO ABOUT COFFEE ORDERING EDUCATION LAB SERVICES NEWS CONTACT

The screenshot displays a grid of six coffee-related images with text overlays. The top row includes: 'Muungano Cooperative' (workers sorting coffee), 'Ketiarra Cooperative' (a person working in a field), and 'CEBICAFEN' (people walking on a path). The bottom row includes: 'COCAFAL – Las Canucas' (Honduras, New Arrival) (a landscape), 'Othava Society' (Kenya, New Arrival) (a tree in a field), and 'Rosebud' (Atlas Exclusive) (a logo featuring a rose and a star).

Webinar  
Exportador

<http://www.atlascoffee.com/coffees/cebicafe/>

*prom*  
perú

# PLATAFORMAS B2B CAFÉS



ABOUT ▾ OFFERINGS ▾ ORIGINS ▾ RESOURCE ▾ EDUCATION ▾ PURCHASING INFO ▾ CONTACT

This website uses cookies to ensure you get the best experience on our website. [Learn more](#)

Accept C

## Offerings

Clear

Microlot ✕

Search by P# or Name 🔍

ORIGIN

All Origins ▾

Category

Origins

Latest Favorites

Microlot ✕

Regional Coffee

Signature Coffee

SPOT (115)

AFLOAT (22)

AT ORIGIN (38)

ALL COFFEES

ARCHIVE

Print

CSV

First

Previous

1

2

Next

Last

Show: 100 ▾

Origin ▾	Grade ▾	Name	ID ▾	Bag Size ▾	Bags ▾	More Info ▾
Brazil	Microlot	Paulo Mauro de Paula - Sitio Rancho Dantas - Brejetuba - Espirito Santo - Catuai (SC Bags)	11493	30 Kg	12	 <a href="#">+ Sample</a>
Brazil	Microlot	Valdeir Mauro de Paula - Sitio Corrego Rancho Dantas - Brejetuba - Espirito Santos - Red Catuai (SC Bags)	11494	30 Kg	1	 <a href="#">+ Sample</a>
Brazil	Microlot	Andreia Macedo Ramos Rezende - Sitio Shalon - Araponga - Minas Gerias - Red Catuai (Paper Bags)	11908	30 Kg	37	 <a href="#">+ Sample</a>
Colombia	Microlot	Aide Moncayo - Nariño	12826	70 Kg	6	 <a href="#">+ Sample</a>
Colombia	Variety Select	Maragogype - Blanca Lidia Gomez - Nariño	12832	70 Kg	2	 <a href="#">+ Sample</a>

<https://www.cafeimports.com/microlots>

Webinar  
Exportador



# PLATAFORMAS B2B CAFÉS

RELATED CATEGORY

Product Features

Supplier Features

- India
- Indonesia
- Canada
- United States

Supplier Types

- Trade Assurance
- Gold Plus Supplier
- Onsite Checked
- Transactions via Alibaba.com

Total Revenue

- US\$5 Million - US\$10 Million
- US\$1 Million - US\$2.5 Million
- US\$2.5 Million - US\$5 Million
- US\$10 Million - US\$50 Million

+ See more

Mgmt Certification

- ISO9001
- Other

coffee beans

Trade Assurance

**COLOMBIAN COFFEE BEANS | EUROPA EP 5%**

US \$3.22-\$5.84 / Kilogram

1400 Kilograms Min. Order

Packaging: FIQUE BAGS  
Grade: Screen 15  
Processing Type: Green  
Cultivation Type: Comm...  
Variety: Arabica  
Type: Coffee Bean

6 Photos

Add To Compare

6 YRS PRIME TRADE COLOMBIA S.A.S.  
Gold Supplier  
Colombia  
Response Rate  
90.3%

Contact Supplier Chat Now!

Sponsored Listing

**VIETNAMESE HIGH QUALITY - ROASTED COFFEE BEANS - 3S ARABICA 100%**

US \$5.60-\$7.50 / Kilogram

1000 Kilograms Min. Order

Packaging: Bag  
Grade: Premium  
Processing Type: Roasted  
Cultivation Type: Comm...  
Variety: Arabica  
Type: Coffee Bean

6 Photos

Add To Compare

Similar Products

1 YR A PLUS IMPORT EXPORT COMPANY L...  
Gold Supplier  
Vietnam

Contact Supplier Chat Now!




# Plataformas b2b Pesca

Webinar  
Exportador



# PLATAFORMAS B2B PESCA


[FrozenB2B](#)
[Match Making](#)
[Request for quote <sup>free</sup>](#)
[Post an offer](#)
[Register](#)

[View all the offers](#)
[List a buying offer](#)
[List a selling offer](#)
 View only organic Offers [Apply](#)
[Pitta](#)

Sell for Sell Offers
  Buy for Buy Offers
  Destoc for Destocking Offers

Offer	Date	Type	Product	Origin	Price	Qty	Deliver	Certification	Contact
8652	05/11/2018 👁️ 26	Buying	Mackerel Scomber Colias	any	quote buyer direct	22 tons			Congelagos
8541	06/10/2018 👁️ 32	Buying	Frozen Fish,Frozen Chicken,Frozen Turkey,Fresh Fruit	any	quote buyer direct	2x40ft containers	COTONOU SEAPORT		ste ejibe benin sarl
6682	01/10/2018 👁️ 48	Selling	Indian Mackerel	Vietnam	1-2 USD/KG FOB HCM	2 x 40ft	20-25 days after confirm label.	Organic BabyFood	Mekong Seafood Connection Co., Ltd.
6691	01/10/2018 👁️ 29	Destoc	Black Pomfret	Vietnam	3.30 - 4.20 USD/KG	2x40ft	Every months	Organic BabyFood Halal Kosher	Mekong Seafood Connection Co., Ltd.
6684	30/09/2018 👁️ 26	Selling	Pangasius fillet well-trimmed	Vietnam	1.9... USD/KG FOB HCM	2 x 40ft	IN OCTOBER	Organic	Mekong Seafood Connection Co., Ltd.
6661	17/09/2018 👁️ 30	Selling	Frozen black marlin	Taiwan	ask seller	3*40fcl	any destination		Hungxin fishery group

# PLATAFORMAS B2B PESCA

The screenshot displays the Yorso website interface for a B2B seafood catalog. At the top, the Yorso logo is followed by contact information: +372 (63) 46152 and a 'Call back' button. Navigation links include 'CATALOG', 'FOR CUSTOMERS', and 'FOR SUPPLIERS'. Language and user options are shown as 'EN', 'Sign in', 'Sign up', and 'Shop cart'.

The main content area shows a search for 'SQUID' with a 'Search' button. Below the search bar, it indicates 'Found 20 offers' and provides sorting options: 'Sort by batch size' and 'Limited offers first'. Three product listings are visible:

Product Name	Origin	Price / kg	Batch Size
Giant squid fillet, cm, 1/20	Fillet, China	3.13 \$ / kg	27000 kg
Giant squid fillet, cm, 1/10	Fillet, China	2.82 \$ / kg	27000 kg
Fillet giant squid, cm, 2-4	Fillet, Peru	2.99 \$ / kg	25000 kg

On the right side, there is a filter sidebar with sections for 'Category', 'Subcategory', 'Product type', and 'Country of origin'. The 'Product type' section includes checkboxes for 'Finished products', 'Live', 'Caviar', 'Canned', and 'Smoked', along with a 'Show All' option. A chat window is partially visible, showing a message from 'Dmitry Sales director' and a green chat bubble with the text 'Hello! How may I h...'. There is also a 'Delivery country' selection field.

# Plataformas b2b Agroindustria



Plataformas b2b Agroindustria

# PLATAFORMAS B2B AGROINDUSTRIA



» Portada » Empresas » Nature´s organics sac. » *avocado hass\_nature´s*

 **Buscar empresas**  
Search companies

**Incluir empresa**

## avocado hass\_nature´s

 Imprimir



### Producto

avocado hass\_nature´s

### Origen

 Perú

### Vendedor

Nature´s organics sac.

### Datos de contacto

Tel.: +51 12268324

Tel.: +51 12237057

Fax: +51 12237057

Web: [naturesorganics.com.pe](http://naturesorganics.com.pe)

Email: [contactar](#)

 Me gusta

 Compartir

 Twitrear

 G+



Descripción del producto

### Empresas recomendadas

## Calibre para Frutas



**¡Imprescindible!**



Webinar  
Exportador

[www.infoagro.com](http://www.infoagro.com)

*prom*  
perú

# PLATAFORMAS B2B AGROINDUSTRIA

The screenshot displays the Alibaba.com interface for a search on 'avocado'. The top navigation bar includes the Alibaba.com logo, 'Global trade starts here.', and links for 'Sourcing Solutions', 'Services & Membership', and 'Help & Community'. A search bar contains the word 'avocado' with a 'Search' button. Below the search bar, there are 'Related Searches' for 'avocado oil', 'avocado oiler', 'avocado toy', 'avocado float', 'avocado fresh', and 'avocado soybean unsaponifiable'. The main content area is divided into 'Products' and 'Suppliers' tabs. The 'Products' tab shows a list of avocado products with filters for 'Supplier Types' (Trade Assurance, Verified Supplier), 'Supplier Location', and 'Pest Export Countries'. Two product listings are visible: 1) 'best quality Fresh Avocados ( Hass / Fuerte ) Cheap Price for sale' priced at US \$150.00-\$250.00 / Metric Ton, with a 2 Metric Tons minimum order, supplied by TAPANG MERCHANDISE (Gold Supplier, Philippines). 2) 'Vietnam fresh Avocado / frozen avocado whatsapp +84 947 900 124' priced at US \$1.00-\$1.50 / Kilogram, with a 100 Kilograms minimum order, supplied by VIET D.E.L.T.A INDUSTRIAL CO., LTD (Gold Supplier, Vietnam). A left sidebar lists 'RELATED CATEGORY' such as Agriculture, Food & Beverage, Beauty & Personal Care, Apparel, and Toys & Hobbies, along with 'Product Features' like Variety (Hass, Fuerte), Cultivation Type (Common, Organic, GMO, Open Air), and Sample Order.

阿里巴巴  
Alibaba.com™

Webinar  
Exportador

www.alibaba.com

prom  
perú

# Plataformas b2c alimentos



Plataformas b2c alimentos

# PLATAFORMAS B2C ALIMENTOS

TMALL 天猫

quinoa 搜索

手机天猫新人 抢10-15元红包! 扫码享福利

全部 > quinoa 共 6 件相关商品

品牌: WHOLE FOOD DIARY/全食物日记 湘福农 绿农

分类: 粮油调味 保健食品/膳食营养...

综合 人气 新品 销量 价格 收货地: 杭州 包邮 折扣 搭配减价 更多 店铺 大图 1/1

湘福农 红藜麦 800g ¥29.90 月成交 89笔 评价 162

绿农品牌 红藜麦 800g ¥88.00 月成交 1笔 评价 47

绿农品牌 白藜麦 800g ¥88.00 月成交 2笔 评价 28

绿农品牌 红藜麦 800g ¥352.00 月成交 0笔 评价 0

绿农品牌 白藜麦 800g ¥76.00 月成交 0笔 评价 4

QUINOA TRADITIONAL



# PLATAFORMAS B2C ALIMENTOS

The screenshot shows the Amazon.com search results for 'quinoa'. The search bar at the top contains 'quinoa' and shows 1 to 48 of 100 results. The left sidebar contains filters for Department (Comida Gourmet y Abarrotes), Books (Libros), Customer Reviews (Opinión media de los clientes), Brand (Roland, QUINOA, Ancient Harvest, etc.), Grain and Rice Size (Tamaño de Grano y Arroz), and Calories per Serving (Calorías por Porción). The main content area features a 'Prime Pantry: Start Shopping' banner, followed by four product listings: Lundberg Family Farms Quinoa, Viva Naturals Quinoa, Kirkland Signature Organic Quinoa, and Ancient Harvest Quinoa. Below these are 'Amazon's Choice' recommendations for 'quinoa', 'quinoa bulk', 'quinoa roja', and 'roland quinoa'.

# PLATAFORMAS B2C ALIMENTOS

Walmart.com

Walmart

maca powder

The big save is on! Catch the hottest savings while you can. [Shop now](#)

1 - 40 of 131 results

Refine by | Price | Top Brands | Store Availability

Sort by | Best Match

**Gifting**

Gift eligible

**Departments**

Health

- Superfoods & Cleanses
- Maca
- Vitamins & Supplements
- Supplements
- Sundown Naturals Vitamins and Supplements

[See all Health](#)

[See All Departments](#)

**Delivery & Pickup**

Show all

2-day delivery

Deliver to home

Free pickup today

**Price**

\$ Min - \$ Max [Go](#)

Apple Cider Vinegar Capsules

All Superfoods

Super Greens Powder

Spirulina

Moringa

New

BetterBody Foods Organic Maca Powder 12oz

Navitas Organics Maca Powder, 8.0 Oz, 45 Servings

Navitas Organics Gelatinized Maca Powder, 4.0 Oz, 25 Servings

Spring Valley Maca Capsules, 500mg, 90 Count

Organic Traditions Maca Powder, 1.0 lb, 50 servings

★★★★★ 38

★★★★★ 13

★★★★★ 9

★★★★★ 67

★★★★★ 1

**\$5.89** (49¢/oz)

Free delivery on orders over \$35

Gift eligible

**\$9.20**

2-day delivery

Gift eligible

**\$5.31**

2-day delivery

Gift eligible

**\$5.94** (6.6¢/ea)

2-day delivery

Free pickup today

Gift eligible

**\$12.79**

Free delivery on orders over \$35

Gift eligible

Reduced Price

# PLATAFORMAS B2C ALIMENTOS

17\_012

博客來 首頁 企業採購 福利平台 海外專櫃

購物車 0 結帳 登入 加入會員 購物金 會員專區 電子書櫃 線上客服 繁體

我的花式料理美學 \$3980 10/25前 首購3獨享

單機結帳享88折 送原箱章魚燒叉 5折加購專用檢烤盤

博客來 檢定書獨家組套搶起來 優惠 語言學習展 66折起

實桌上的美國 美國康寧 品牌5折起 雨裡的優雅姿態 防雨/對策

旅行指南 旅遊廣告 數位沖印 禮物卡 贈送今日66折 天天BUY

全部分類 旗艦店 全部

美食 新品上市 暢銷排行 茶葉/茶包 休閒零食 沖泡飲品 米麵/烘培/南北雜貨 無糖/低糖 無糖/低糖 PEKOE 安心食材

10/14 樂高品牌日 驚喜倒數月曆 限量搶購中 全品84折

博客來 > 美食 > 沖泡飲品/飲料 > 咖啡 > 咖啡豆 > 商品介紹

沖泡飲品/飲料

- 咖啡
  - 袋裝式咖啡
  - 罐裝咖啡
  - 即溶式咖啡
- 咖啡豆
  - 咖啡膠囊
  - 咖啡禮盒
- 茶葉/茶包
- 沖泡飲品
- 罐頭
- 燕窩/蝦片/麥片
- 水/飲料

重烘焙×6 + 隨機×2

CAFÉ QUILPA 秘魯法國AVPA 獲獎REFLEXIVO重烘焙 精品咖啡豆6+2包組

定價：1980元

抵用購物金最多再省\$594 詳情

品牌：秘魯風家釀

下單後由廠商出貨

買 放入購物車 加入下次再買清單

直接結帳

分期價：(除不盡餘數於第一期收取) 分期服務 VISA 信用卡

3期0利率	每期660	6期0利率	每期330
-------	-------	-------	-------

運送方式：臺灣與離島

可配送點：台灣

分享到 0 讚

消費者商品評鑑

瀏覽此商品的人，也瀏覽...

# PLATAFORMAS B2C ALIMENTOS

京东

秘鲁藜麦

全部商品分类 京东时尚 美妆馆 超市 生鲜 京东国际 闪购 拍卖 金融

汪~没有找到与“秘鲁藜麦”相关的商品，为您推荐“藜麦”的相关商品

品牌：野三坡 乐食麦 (Lee's mum) 浓之杨 老炊 (LAOCHUI) 塔塔兔 豆乐奇 豆乐奇 (Douleqi) 味滋源  
中粮锦鸿 (zhongliang... 易睿兹 悦喜心 宝禧堂 禧味 小芽大养 SUPER HARD 全麦青

包装：礼盒装 盒装 整箱装 袋装 罐装 组合装 其它

是否有机：有机食品 非有机食品

高级选项：其他分类

综合 销量 评论数 新品 价格

配送至 海外秘鲁  京东物流  货到付款  仅显示有货

共200+ 件商品 1/5

在结果中搜索 确定

京东超市 精选品质好货 爆款随心购

海外无货 折后7折 10.18-10.18

¥85.00

京东商城 Andean Nutrition 白藜麦代餐杂粮 藜麦米 南美进口藜米粗粒粥原料 秘鲁食品 10+条评价

Andean Nutrition/海...

对比 关注 到货通知

进口 藜麦 红、白、黄各一斤

¥102.80

秘鲁进口藜麦红白黑三色藜麦藜麦米高原 天然代餐杂粮 黑藜麦红藜麦白藜麦各一斤 50+条评价

神州永泰食品专营店

放心购

对比 关注 到货通知

高蛋白 高膳食纤维 18月+

ROYAL QUINOA 三色藜麦

¥32.90

小芽大养 玻利维亚进口三色藜麦米 轻食 五谷杂粮粗粒粥 健身健身低卡 大米伴侣 200+条评价

小芽大养旗舰店

放心购 | 券149-20 | 2件8折

对比 关注 到货通知

海外无货

¥41.80

京东商城 乐食麦 (Lee's mum) 熟白藜麦片 即食早餐中饱发芽 秘鲁藜麦片藜麦 2000+条评价

乐食麦京东自营旗舰店

自营 | 放心购 | 券88-10 | 2件8折

对比 关注 到货通知

海外无货

¥29.90

粒粒珍白红黑三色藜麦400g\*2包 藜麦米 源于秘鲁藜麦代餐杂粮实发800克 粒粒珍 3900+条评价

粒粒珍食品官方旗舰店

对比 关注 到货通知

# Plataformas b2c de artículos de regalo y decoración



Plataformas b2c de Artículos de regalo y decoración

# PLATAFORMAS B2C ART REGALO Y DECORACIÓN

The screenshot displays the Amazon Handmade Jewelry section. At the top, the Amazon logo and search bar are visible, along with navigation links for 'Deliver to Peru', 'Departments', and 'Shop with'. The 'handmade' category is selected, and the 'Jewelry' sub-category is active. The page features a 'Shop by Category' grid with eight items: a silver bracelet, a gold necklace with a crescent moon pendant, a pair of green earrings, a gold ring, a personalized necklace with a cloud and a man's face, a personalized necklace with a Christmas tree, a personalized necklace with a woman's face, and a pair of personalized earrings with the text 'best dad ever' and 'love you always'. The left sidebar includes filters for 'Gender' (Women, Men, Girls, Boys) and 'Material' (Crystal, Cubic Zirconia, Diamond, Gemstones, Other Materials, Pearl).

# PLATAFORMAS B2C ART REGALO Y DECORACIÓN

The screenshot displays the website interface for 'artes anum'. At the top, there is a search bar with the text 'Buscar...' and a magnifying glass icon. To the right of the search bar are navigation links: 'Iniciar sesión', 'Registro', 'Abrir una tienda', '€ EUR', and 'Carrito' (with a '0' in a green box). Below these are menu items: 'TÉCNICAS', 'TIENDAS', 'ABRE TU TIENDA SIN COSTE', and 'FERIA NAVIDAD'. The main content area shows a breadcrumb 'Home > Cuero' and the title 'Cuero'. On the right side of the main area, it says 'Resultados 54' and 'EL MÁS RECIENTE PRIMERO' with a dropdown arrow. There are also grid and list view icons. On the left, there is a 'FILTROS' sidebar with 'Categorías' (with an 'x' icon), 'Cuero' (selected), and 'Precio' (with a dropdown arrow). Below 'Precio' are input fields for 'min' and 'Max' with a right arrow button. At the bottom of the sidebar, there is a 'Ventas' dropdown. The main product grid shows four items: 1. 'Funda para móvil' for 20,00 € by Luna nuEva, with an image of a pink phone case. 2. 'Mochila Piel Trenzada-...' for 39,00 € by EL Rincón de Artesanía, with an image of a black woven leather backpack. 3. 'Bolso Bandolera de Piel...' for 38,00 € by EL Rincón de Artesanía, with an image of a dark brown leather bag with a circular metal ornament. 4. 'Bolso Bandolera Piel Tr...' for 45,00 € by EL Rincón de Artesanía, with an image of a dark brown leather bag with fringe.

Webinar  
Exportador

<https://www.artesanum.com>

prom  
perú

# PLATAFORMAS B2C ART REGALO Y DECORACIÓN

**Etsy** Search for items or shops   [Sell on Etsy](#) [Register](#)

[Jewelry & Accessories](#) [Clothing & Shoes](#) [Home & Living](#) [Wedding & Party](#) [Toys & Entertainment](#) [Art & Collectibles](#) [Craft Supplies & Tools](#) [Vintage](#)

[Home](#) > [Toys & Games](#) > [Toys](#) > [Baby & Toddler Toys](#) (39,025 items)

## Baby & Toddler Toys

Sort by: Relevancy

**Refine by**

**Special offers**

On sale

**Shipping**

Free shipping  
 Ready to ship in 1 business day  
 Ready to ship within 3 business days

**Shop location**

Anywhere  
 Peru  
 Custom

**Item type**

All items  
 Handmade  
 Vintage

**Price (\$)**

**Product Listings:**

- Busy board Premium Montessori, Can b...**  
TardimArt  
★★★★★ (27)  
USD 175.09 ~~USD 350.18~~ (50% off)
- ball pit WITHOUT BALLS-80x40cm**  
MilkyBubbleKids  
★★★★★ (174)  
USD 80.10 ~~USD 89.00~~ (10% off)
- High Quality Grey Nordic Wooden baby ...**  
CotandCot  
★★★★★ (238)  
USD 63.22
- Wooden Toy - Montessori Toys - Sensor...**  
BusyPuzzle  
★★★★★ (77)  
USD 18.48 ~~USD 23.10~~ (20% off)

**Additional Product Images:**

- Yellow bear-shaped sensory toy with colorful buttons and a pom-pom.
- Wooden teething ring shaped like a hand.
- Book cover for 'Little Brown Bear scratched his head and thought as hard as hard can be... Barnaby Jones and the Little Brown Bear'.
- Donut-shaped sensory toy with colorful sprinkles and a smiley face.

# Plataformas B2B de venta productos maderables



Plataformas B2B de venta  
productos maderables

# PLATAFORMAS B2B PRODUCTOS MADERABLES

The screenshot displays the FORDAQ.com website interface. At the top, there is a navigation bar with the FORDAQ.com logo, a search bar, a dropdown menu set to 'All Fordaq', a search icon, and a green button that says 'Register now for free!'. Below the navigation bar, three product listings are shown in a vertical stack. Each listing includes a placeholder image, a title, a date and time stamp, a description of the product, a 'Reply rate' indicator, and an 'Ask for price' button.

**Listing 1:**  
Title: multiple layer flooring Peru  
Description: Core material: High Density Fibreboard (HDF), Finish material: Genuine wood veneer, Type: Vinyl (decorative) Flooring, Quantity: 10000 - 50000 m2 (sqm) Spot - 1 time , Dimensions: 30 cm x 2.5mt  
Reply rate: LOW

**Listing 2:**  
Title: Ipe Decking S4S E4E 5/4 X 6 - 6 to 20 Ft  
Description: Specie/material : Ipe (Lapacho), Origin: Brazil, Type: Decking (E4E), Quantity: 20 - 80 m3 per month, Width: 145 mm, Length: 1828-6096 mm, Thickness: 25 mm, Quality: Grade A - FAS  
Origin: Brazil  
Reply rate: MEDIUM  
Incoterm: FOB , Brazil

**Listing 3:**  
Title: Deck and Decking Floors for Terraces Cúmaru - Ishpingo - Haya, 19 mm  
Description: Specie/material : Cumaru (Almendrillo, Shihuahuaco), Origin: Peru, Region: pucallpa, Type: Decking (E2E), Quantity: 10000 - 50000 m2 (sqm) Spot - 1 time , Width: 90 mm, Length: 2100 mm, Thickness: 19 mm, Quality: A1  
Origin: Peru  
Reply rate: LOW

# PLATAFORMAS B2B PRODUCTOS MADERABLES

WoodBusinessPortal.com  
B2B market for wood & wood industry

GRIT SABLARE®  
Soluții Economice de Sablare & Curățare

Glass Beads for Wood Blasting

Home Demands-Offers Companies Products Join us Tools Contact us Like 4.2K Version EN

Demands and offers of wood and wood products - Suppliers from the wood industry - The latest information

What we offer Client advantage Newsletter

POST A DEMAND  
POST AN OFFER  
BECOME MEMBER

WoodBusinessPortal.com is an online market for wood industry, for acquisitions and sales, being one of the largest business to business markets in Europe, with thousands of offers and demands for timber, furniture, panels, plywood, veneer, plywood, chipboard, MDF & Fibreboard, logs, parquet flooring, wooden houses, wooden toys, pallets, euro pallets, firewood, pellets, briquettes etc.

member authentication  
user  
password  
Forgot password? LOG IN  
no password?

12 December 2018

search Demands-Offers

DEMANDS-OFFERS

Timber	Type	Country	Title	Date
Oak timber	Buy	Ro	Services for forestry	12-Dec
Beech timber	Sell	Ro	I sell hardwood essence 100%	12-Dec
Whitewood timber	Sell	Nl	Pallettipper t	12-Dec
Spruce timber	Sell	Ro	We sell lime, ash, sycamore, cherry and spruce...	12-Dec
Fir timber	Sell	It	Beech pellets	12-Dec
Pine timber	Buy	Pl	Fresh spruce (whitewood) prisms	12-Dec
Tropical timber	Sell	Ro	Rustic oak tables	12-Dec
Strips elements wood	Sell	Ro	Sell beech wood waste - tmber waste wood	12-Dec
Oak strips	Buy	Be	We are looking to buy wooden crates	12-Dec
Beech strips	Buy	Ro	Buy ash logs	12-Dec
Beech elements				
Oak elements				
Beech elements				

SAWMILL FOR SALE  
004 0744 300 955

CEKAMON 25th Anniversary  
www.cekamonsaws.com

# PLATAFORMAS B2B PRODUCTOS MADERABLES

Members	
	
	
	
	
	

<b>SELL</b>	<b>5000 m3 Mixed Hardwood and Softwood Sawn Timber</b>
	MMeranti mixwod
	09 Dec
<b>SELL</b>	<b>50 m3 Hardwood/Softwood/Mixed Hardwood and Softwood Film...</b>
	1. Size: 1220x2440mm, 1250x2500mm, etc. 2. Thickness: 6-21mm, usually 6 / 9 / 12 / 15 / 18 / 21mm 3. Film: Black film, brown fil ...
	08 Dec
<b>SELL</b>	<b>500 m3 Hardwood Laminated Wood</b>
	Volume:5 - 500m3 Thickness:120-400 mm Width:70-200 mm Length: up to 13500 mm European structural norms EN338 - GL30c - CE Mark ...
	07 Dec
<b>BUY</b>	<b>5 Containers Hardwood Sawn Timber/Lumber and Flooring</b>
	Kiln Dried White Birch Lumber, 25mm thickness, 90mm and wider widths, 2135 mm and longer lengths. Export packaged and tallied.
	07 Dec
<b>SELL</b>	<b>150 m3 Softwood S4S Timber</b>
	Sawfalling AB grade from Ukraine. Main lengths 3.0 / 3.6 / 4.0 m Plastic wrapped 5 sides KD 18% Planed by weinig with a fine ma ...
	06 Dec
<b>SELL</b>	<b>500 m3 Hardwood Saw Logs</b>
	Ironwood ...Acacia specie Sawlogs
	03 Dec
<b>SELL</b>	<b>500 m3 Hardwood Laminated Wood</b>
	Volume:5 - 500m3 Thickness:120-400 mm Width:70-200 mm Length: up to 13500 mm

# Tendencias e-commerce



**TRENDS**



# Tendencias e-commerce



Llamadas 2006 se redujo en 86%

2016 costo casi nulo

# Tendencias e-commerce

The screenshot shows the Alibaba.com interface for a supplier named TSSD. At the top, the Alibaba.com logo is visible with the tagline "Global trade starts here." Navigation links include "Sourcing Solutions", "Services & Membership", and "Help & Community". User account information shows "On Alibaba", "My Alibaba 99+", and "Orders 1". The supplier's name is "Quanzhou Tucson Age Security Techno..." with a "4 YRS" badge and a "Favorite Supplier" heart icon. Badges for "Trade Assurance" and "Gold Supplier" are also present. The main profile area features the TSSD logo (a green stylized '3' above "TSSD®") and contact details: website "www.tucsonage.com", phone "+86 152 6032 6010", and email "tssd003@tucsonage.com". A navigation bar includes "Home", "Product Categories", "Company Profile", "Video", and "Contacts", along with a "Search In This Store" box. The main banner image shows a snowy mountain range with "DMR" and "DIGITAL MOBILE RADIO ASSOCIATION" text overlaid. In the bottom right corner of the banner, there are images of mobile radios.

Webinar  
Exportador



# Tendencias e-commerce

The screenshot shows the website for Shenzhen Yoyo Industrial Co., Ltd. The header includes the Uutek logo and a contact box with the following information:

- Shenzhen Yoyo Industrial Co., Ltd.
- ✉ : sales@elecoem.com
- ☎ : +86-755-8321 4845
- 📞 : 008613824328809
- Professional OEM/ODM
- Manufacturing since 2006!

The navigation bar contains: Home, Product Categories, Company Profile, Video, Contacts, OEM/ODM customize, and a search bar labeled "Search In This Store".

The main banner features a red background with a silver laptop power bank. The text on the banner reads:

- LAPTOP POWER BANK**
- HOT RECOMENDED**
- BESTSELLERS
- ✓ SLIM ALUMINUM SHELL
- ✓ WIDE COMPATIBILITY
- ✓ 5V/9V/12V/16V/19V/24V, 10000-100000MAH
- UUTEK MOLD, FAST SHIP
- VIEW MORE >>

# Tendencias e-commerce

**SHENZHEN JIYISHIHOU TECHNOLOGY CO., LIMITED**

wechat: JYSH-Seven | call us: +86 18188600401 | email: sales07@jiyishihou.com | WhatsApp: +86 18850563094

Home | Product Categories | Verified Company Profile | Video | Contacts | Search In This Store

## Redmi Note 7

48 million ultra clear double shot  
Snapdragon 660 "full blood version"  
4000mAh high power

- 4000mAh
- 48 million pixels
- Snapdragon 660

LEARN MORE

# Tendencias e-commerce

Alibaba.com Global trade starts here.™ Sourcing Solutions Services & Membership Help & Community On Alibaba Sign In Join Free Orders

7YRS Shenzhen Flyda Technology Co., Ltd. Trade Assurance Gold Supplier

**FLYDA** **SHENZHEN FLYDA TECHNOLOGY CO., LTD.**

Tel / Whatsapp : 8613544115626 E-Mail :suki@flydahk.com Skype :suki\_chen2001

Home Product Categories Company Profile Contacts Search In This Store

Smartwatch, Earbuds, and a woman wearing a smartwatch and earbuds.

# Tendencias e-commerce / respuesta rápida

The screenshot displays the Alibaba.com messaging interface. At the top, the logo and 'My Alibaba' are visible. The left sidebar contains navigation options: Home, Messages, Buying Leads, Orders, Transactions, Contacts, My Lists, and Trade Services. The main chat window shows a conversation with Cathy Qian, dated 2020-09-29. The messages include:

- Cathy Qian: "Dear, thanks for your reply. I will give you the detailed quotation soon"
- Cathy Qian: "Dear, I am having a lesson now,, can I give you the quotation after 3 hours?"
- Cathy Qian: "Within 3 hours"
- Cathy Qian: "Dairui bracelet quotation sheet..." (with an XLS file attachment, 1.38 M)
- Cathy Qian: "Dear, this is the quotation sheet"

A yellow sticky note is attached to the chat, listing requirements: "- FOB price us \$ with and without printing (standard printing)", "- weight - volume for the quantities requested", "- port of shipment", and "- production time". Below the chat, there are buttons for "Start Order" and "Logistics Inquiry".

On the right, the "Conversation" panel shows the contact's profile: Mrs. Cathy Qian, Shaoxing City Xinlan Textile Co., Ltd. (1 YRS, CN). Below this, there are tabs for "Inquiries" and "Quotations". Under "Inquiries", a specific inquiry is shown with ID: 101096294171, for a "Portable hand dispenser brace bracelet" (1000 Pieces). The inquiry text reads: "I want to buy the product you are selling o".

# Tendencias e-commerce / Información clara y concreta

Alibaba.com | My Alibaba

Upgrade to Gold Supplier | 99+ My Account | Help

Buy Sell | Dairui bracelet quotation sheet.xlsx | 8/2/2020 | 1.38 M







	A1	Quotation Sheet											M	N
	A	B	C	D	E	F	G	H	I	J	K	L	M	N
7														
8	Item	Specification	Quanti	volum	FOB price	Quantity	volume/wei	FOB Price	Quantity	volume/weight	FOB Price	print logo		
9		bottle size: 2*7cm package size: pearl bag 8*11cm carton size: 40*40*40 cm 8kg 200pcs/ carton	5000	200kg 1.28 m <sup>3</sup>	\$1.38	10000	400kg 2.56 m <sup>3</sup>	\$1.15	20000	800kg 5.12m <sup>3</sup>	\$0.85	+\$0.3/pc		
10		bottle size: 3* 10.5cm bracelet size:25* 2cm package size: Pearl bag 11* 18cm 25g carton size: 58* 39* 43cm 14kg 500pcs/ carton	5000	125kg 0.98m <sup>3</sup>	\$0.68	10000	250kg 1.96m <sup>3</sup>	\$0.59	20000	500kg 3.92m <sup>3</sup>	\$0.50	/		
11		bottle size: 9* 2.7* 1.8cm bracelet size:25* 2cm package size: opp bag 7* 26cm carton size: 70* 50* 50cm 1200pcs/ carton	5000	125kg 0.75m <sup>3</sup>	\$0.65	10000	250kg 1.5m <sup>3</sup>	\$0.49	20000	500kg 3m <sup>3</sup>	\$0.41	/		
12		bottle size: 3*10cm bracelet size:25* 2cm package size: Pearl bag 11*18cm 25g	5000	125kg 0.65m <sup>3</sup>	\$0.53	10000	250kg 1.3m <sup>3</sup>	\$0.45	20000	500kg 2.6m <sup>3</sup>	\$0.41	+\$0.06/pc		

Table 1

# Tendencias e-commerce / Información clara y concreta en múltiples plataformas

To : Mr Omar Guerra  
 Add: jr hermilio valdizan 414,jesus maria, lima - peru  
 Date : 12-Jun-20  
 PI No.: 8938

NO.	DESCRIPTION	C'LR	PACKING	QUANTITY	PRICE	AMOUNT	CBM
<b>BOPP PACKING TAPE WITHOUR AIRBUBBLE WITH A LABEL IN EACH FOB SHENZHEN</b>							
1	48mm x 277m x 45mic yellowish	6r/pk	36r/ctn	100ctns	3600rolls	\$0.950/rl USD 3420.00	4.4
<b>BOPP PACKING TAPE WITHOUR AIRBUBBLE WITH A LABEL IN EACH SHRINK</b>							
2	48mm x 94m x 45mic yellowish	6r/pk	120r/ctn	200ctns	24000rolls	\$0.350/rl USD 8400.00	15.1
3	48mm x 84m x 45mic yellowish	6r/pk	120r/ctn	650ctns	78000rolls	\$0.318/rl USD 24804.00	46.6
<b>1x 40GP</b>				<b>950ctns</b>		<b>USD 36,624.0</b>	<b>66.2</b>

Escribe un mensaje aquí

# Webinar Exportador



## Omar Guerra

Consultor e-commerce

[oguerra@promperuext.pe](mailto:oguerra@promperuext.pe)

Seminarios Virtuales Miércoles del  
Exportador

---

Preguntas y  
Respuestas